

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Sanjana Raheja

Subject- Income Tax I

Paper- BC-504

Class- B.com 5th sem.

October, 2021 4 th -9 th Oct 21 1 st week	Income tax Introduction and Important definitions
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Agricultural Income
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Residence and Tax Liability
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Exemption From Tax
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Income From Salaries
14 Nov, 2021	Sunday

3 rd Week 15 Nov-20 Nov	Income From Salaries
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Income From Salaries
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Income From Salaries(Retirement)
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Income From Salaries(Retirement)
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Income From House Property
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Profits and Gains Of Business and Profession
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Profits and Gains Of Business and Profession
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Capital Gains
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Capital Gains
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Income From Other Sources
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan-4 Feb	Clubbing Of Income and Deemed Income
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Set off and Carry Forward Of Losses
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (November, 2021 to February, 2022)

Name of the Teacher – Ms. Sanjana Raheja

Subject- Business Environment

Paper- MC-102

Class- M.COM 1st Sem.

November 2021 4 th Week 22 Nov-27nov, 21	Nature and importance of business Environment
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Components of Business Environment Micro and Macro
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Environment scanning Techniques of Environment Scanning
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Objectives, strategies and problem of LPG Liberalization, privatization and Globalization
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Disinvestment in Public Sector Units Business Ethics Corporate Governance
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Sessionals
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Meaning and importance of Social Responsibility Meaning and tools of Fiscal Policy Monetary policy Tools of monetary Policy
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)

2 nd Week 10 Jan – 15 Jan	Industrial policy, Industrial licensing Policy
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Exim policy Meaning of Small scale Industry Environment protection Act
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Consumer Protection Act Competition Act, Right to consumers
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan-4 Feb	Types of consumer forum Foreign Exchange Management Act
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Right to Information Act
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms. Anshul Atreja.

Subject :- Advertising Management.

Paper :- MC-309

Class :- M.Com 3rd sem.

October, 2021 2 nd Week 11 Oct - 16 Oct	Advertising nature and importance • Communication Process
15 Oct, 2021 17 Oct, 2021	Dussehra. Sunday.
3 rd Week 18 Oct - 23 Oct	Advertising and communication. Types of Advertising.
20 Oct, 2021 24 Oct, 2021	Advertising Mgt. Process - an overview. Ethics + Advertising.
Monday , 2021 4 th Week 25 th Oct - 30 Oct	Social and Economic Aspects of advertising. Discussions "
31 Oct, 2021	Sunday.
November, 2021 1 st Week 1 Nov - 7 Nov	Haryana Day. Diwali Holidays
2 nd Week 8 Nov - 13 Nov	Determining advertising objectives. Methods of determining advertising budget.
14 Nov, 2021	Sunday.
3 rd Week 15 Nov - 20 Nov	Determining advertising message and copy headlines, body, copy logo.
21 Nov, 2021	Sunday.
4 th Week 22 Nov - 27.	Illustration, creative styles and advertising appeals Discussion of different types of ads.

KVA DAV College For Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.

subject -

Paper -

class -

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov - 04 Dec	media planning. media selection and scheduling.
05 Dec, 2021	sunday.
2 nd Week 06 Dec - 11 Dec	Role of advertising agencies.
12 Dec, 2021	sunday.
3 rd Week 13 Dec - 18 Dec	Advertising Agency and client relationship.
19 Dec, 2021	sunday.
4 th Week 20 Dec - 24 Dec	Assignments given + checking.
25 Dec, 2021	christmas
26 Dec, 2021	sunday

5th Week 27 Dec - 01 Jan	Revision.
2 Jan, 2022	Sunday
Jan, 2022 1st Week 3 Jan - 8 Jan	Advertising and Communication Misc. Advertising and Sales Promotion. Advertising and Personal selling.
9 Jan, 2022	Sunday
2nd Week 10 Jan - 15 Jan	Advertising and Publicity Role of Advertising in creation of Demand
16 Jan, 2022.	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.

Subject -

Open -

Class -

3rd Week 17 Jan - 22 Jan	Role of Advertising in Promoting Economic Development Need for Regulating Advertising.
23 Jan, 2022	Sunday
4th Week 24 Jan - 29 Jan	Sessionals.
26 Jan, 2022	Republic Day
30 Jan, 2022	Sunday.
Feb, 2021 1st Week 31 Feb - 4 Feb	Measuring Advertising Effectiveness Meaning; Methods of measuring.
5 Feb, 2022	Vasant Panchmi
6 Feb, 2022	Sunday
2nd Week 7 Feb - 12 Feb	Advertising Testing; Pre-Testing vs. Post Testing Difficulties in evaluating Adv. Effectiveness PACT
13 Feb, 2022	Sunday.
3rd Week 14 Feb - 19 Feb	Revision and class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd Semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms. Anshul Atreja.
Subject :- Business Law - I
Sem :- 3rd BC-(303)
Class :- B.Com Gen. & Voc.

October, 2021 2 nd Week 11 Oct - 16 Oct	Indian Contract Act - 1872 - an Introduction. Valid Contracts and its Elements
15 Oct, 2021	Dussehra.
17 Oct, 2021	Sunday.
3 rd Week 18 Oct - 23 Oct	Proposal; Acceptance and Revocation
20 Oct, 2021	Maharishi Valmiki Jayanti
24 Oct, 2021	Sunday.
May, 2021 4 th Week 25 th Oct - 30 Oct	Contractual Capacity of Parties
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov - 7 Nov	Haryana Day Diwali holidays.
2 nd Week 8 Nov - 13 Nov	Free Consent of Parties
14 Nov, 2021	Sunday.
3 rd Week 15 Nov - 20 Nov	Lawful Consideration and object
21 Nov, 2021	Sunday
4 th Week 22 Nov - 27.	Agreements Expressly declared as void

KVA DAV College for Women, Karnal

Lesson plan for the Odd Semester
(October, 2021 to February, 2022)

name of the Teacher - Ms.
subject -
paper -
class -

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov - 04 Dec	Contingent Contracts. Performance of contracts.
05 Dec, 2021	Sunday
2 nd Week 06 Dec - 11 Dec	Discharge of Contracts. Implied, Quasi or Constructive Contracts
12 Dec, 2021	Sunday
3 rd Week 13 Dec - 18 Dec	Consequences of Breach of Contract Contract
19 Dec, 2021	Sunday
4 th Week 20 Dec - 24 Dec	Contracts of Indemnity + Guarantee. Contracts of Bailment + Pledge
25 Dec, 2021	Christmas
26 Dec, 2021	Sunday

5th Week 27 Dec - 01 Jan	contracts of Agency.
2 Jan, 2022	Sunday
Jan, 2022 1st Week 3 Jan - 8 Jan	Sale of Goods Act - 1930. Contract of sale.
9 Jan, 2022	Sunday
2nd Week 10 Jan - 15 Jan	Conditions + warranties. Transfer of Property or ownership
16 Jan, 2022.	Sunday.

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.

Subject -

Open -

Class -

3rd Week 17 Jan - 22 Jan	Performance of the Contract - Delivery + Payment.
23 Jan, 2022	Sunday
4th Week 24 Jan - 29 Jan	Sessionals.
26 Jan, 2022	Republic Day
30 Jan, 2022	Sunday
Feb, 2021	Unpaid seller.
1st Week 31 Feb - 4 Feb	Suits for Breach of Contract.
5 Feb, 2022	Vasant Panchmi
6 Feb, 2022	Sunday
2nd Week 7 Feb - 12 Feb	Consumer Protection Act, 1986
13 Feb, 2022	Sunday.
3rd Week 14 Feb - 19 Feb	Revision + Class Tests.

KVA DAV College for Women, Karnal

Lesson Plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms. Anshul Atreja.

Subject :- Company Law

Paper :- MC - 104

Class :- M.Com. Ist sem.

October, 2021 2 nd Week 11 Oct - 16 Oct	Company: Meaning, Characteristics and Nature
15 Oct, 2021	Dussehra.
17 Oct, 2021	Sunday.
3 rd Week 18 Oct - 23 Oct	Types of Companies Private Company.
20 Oct, 2021	Maharishi Valmiki Jayanti
24 Oct, 2021	Sunday.
May, 2021 4 th Week 25 th Oct - 30 Oct	Formation, Promotion and Incorporation of a company.
31 Oct, 2021	Sunday.
November, 2021 1 st Week 1 Nov - 7 Nov	Memoandum of Association.
2 nd Week 8 Nov - 13 Nov	Articles of Association. Prospectus
14 Nov, 2021	Sunday
3 rd Week 15 Nov - 20 Nov	Allotment and issue of shares.
21 Nov, 2021	Sunday.
4 th Week 22 Nov - 27.	Share Capital of Company.

KVA DAV College For Women, Karnal

Lesson plan for the Odd Semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.
Subject -
Paper -
Class -

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov - 04 Dec	Revision + queries taken Assignment given.
05 Dec, 2021	Sunday
2 nd Week 06 Dec - 11 Dec	Transfer and Transmission of shares
12 Dec, 2021	Sunday
3 rd Week 13 Dec - 18 Dec	Members + shareholders of a company. Borrowing Powers: Debentures.
19 Dec, 2021	Sunday
4 th Week 20 Dec - 24 Dec	Debentures and charges Directors: Appointment, Powers and Legal Positions.
25 Dec, 2021	Christmas
26 Dec, 2021	Sunday

5th Week 27 Dec - 01 Jan	Company Meetings and Resolutions Meetings Procedure or Requisites of a valid meeting.
2 Jan, 2022	Sunday.
Jan, 2022 1st Week 3 Jan - 8 Jan	Reconstruction and Amalgamation.
9 Jan, 2022	Sunday.
2nd Week 10 Jan - 15 Jan	The majority Rule and Minority Rights
16 Jan, 2022.	Sunday.

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher - Ms.

Subject -

aper -

lass -

3rd Week 17 Jan - 22 Jan	Revision + Doubts. clear session.
23 Jan, 2022	Sunday
4th Week 24 Jan - 29 Jan	Sessionals.
26 Jan, 2022 30 Jan, 2022	winding up of the company
Feb, 2021 1st Week 31 Feb - 4 Feb	Assignment checking.
5 Feb, 2022 6 Feb, 2022	Vasant Pochmi Sunday
2nd Week 7 Feb - 12 Feb	Prevention of oppression, and Mismanagement.
13 Feb, 2022	Sunday.
3rd Week 14 Feb - 19 Feb	class Tests. + Doubts. clear session.

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa

Subject-Commerce

Paper- MC 106 MARKETING MANAGEMENT

Class- M.com I Sem

October, 2021 2 nd Week 11 Oct-16 Oct	Marketing: meaning, scope and importance; Evolution of marketing; Understanding marketing in new perspective
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Managing the marketing mix, Marketing environment.
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Information system and marketing research: importance, scope and steps of marketing research process.
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Understanding consumer behaviour, Analysing business markets; Customer relationship management.
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Product: concept and classification; New product development; Product-mix and product line strategies;
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Product life cycle strategies; Branding, packaging,

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa

Subject-Commerce

Paper- MC 106 MARKETING MANAGEMENT

Class- M.com I Sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Pricing policies and strategies.
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Promotion programme: advertising, sales promotion, public relations, publicity and personal selling.
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Distribution logistics and supply chain management;
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Marketing channels, Retailing
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Wholeselling and physical distribution.
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Social, ethical and legal aspects of marketing. Marketing and information economy;
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Group Discussion of Various topics
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa

Subject-Commerce

Paper- MC 106 MARKETING MANAGEMENT

Class- M.com I Sem

3 rd week 17 Jan – 22 Jan	Revision of Product life cycle strategies
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Revision of Syllabus and Class Test
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Labeling and warranty. Price determination
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of Syllabus and Class Test
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Social, ethical and legal aspects of marketing. Marketing and information economy; Direct and online marketing.

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa

Subject-Commerce

Paper- MC 302 ADVANCED FINANCIAL MANAGEMENT

Class- M.com III Sem

October, 2021 2 nd Week 11 Oct-16 Oct	Dividend Decisions: Types
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Determinants of dividend decisions
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Dividend models,
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	corporate dividend practices in India.
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Capital Structure Decisions: Concept & importance, Determinants of capital structure,
21 Nov, 2021	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa

Subject-Commerce

Paper- MC 302 ADVANCED FINANCIAL MANAGEMENT

Class- M.com III Sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Leverage: Operating, financial & combined leverage,
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	EBIT-EPS analysis, Corporate Restructuring: Need and broad areas of corporate restructuring
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	objectives, techniques of corporate restructuring. , Mergers & Takeover: Types & objectives
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Legal and procedural aspect of mergers and takeover process, valuation & financing of mergers & acquisitions
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Post merger-problems & reorganization,
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	taxation and financial aspects of mergers,
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Revision and test
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher-Ms. Shilpa

Subject-Commerce

Paper- MC 302 ADVANCED FINANCIAL MANAGEMENT

Class- M.com III Sem

3 rd week 17 Jan – 22 Jan	takeover defences. An overview of mergers & takeovers in India.
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Revision and test
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Financial Restructuring: Need & steps in financial restructuring
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Financial management of sick units
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision and test

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher-

Subject- Commerce

Paper- BC-304 Business Statistics - I

Class- B.Com III Sem

October, 2021 2 nd Week 11 Oct-16 Oct	Introduction: Statistics as a subject
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Statistical Data: Meaning and types
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
4 th Week 25 Oct-30 Oct	Collection and Rounding of Data, classification and presentation of data.
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Analysis of Univariate Data: Construction of a frequency distribution
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Concept of central tendency
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Dispersion-and their measures

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher-

Subject- Commerce

Paper- BC-304 Business Statistics - I

Class- B.Com III Sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Moments; Measures of Skewness
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Measures of Kurtosis.
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Analysis of Bivariate Data: Linear regression
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Correlation.
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Index Number: Meaning, types, and uses
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Methods of constructing price and quantity indices (simple and aggregate)
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher-

Subject- Commerce

Paper- BC-304 Business Statistics - I

Class- B.Com III Sem

2 nd week 10 Jan – 15 Jan	Tests of adequacy; chain-base index numbers
16 Jan ,2022	Sunday
3 rd week 17 Jan – 22 Jan	Base shifting, splicing, and deflating;
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Revision and Test
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 1 Feb-4 Feb	Problems in constructing index numbers
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of Syllabus and Class Tests
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Consumer price index, Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher- Dr. Kamlesh

Subject- BBA-101, BBA-102, BBA-202, BBA-303

Paper- Business Organisation, Business Accounting, Micro Business Environment, Principles of Banking

Class- BBA I, BBA I, BBA III, BBA V

Dates	BBA-101 Business Organisation	BBA-102 Business Accounting	BBA-202 Micro Business Environment	BBA-303 Principles of Banking
October, 2021 1 st Week 4 Oct-9 Oct	Business- concept, nature, scope and objectives of business	Accounting- Nature, scope and objectives	Business environment: concept, nature and significance	Bank – Concept and functions
7 Oct, 2021 10 Oct,2021	(Agrasen jayanti) Sunday			
October, 2021 2 nd Week 11 Oct-16 Oct	Business ethics and values	Accounts as information system	Types of business environment.	Classification of Banks and their objectives
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday			
3 th Week 18 Oct-23 Oct	corporate governance	users of accounting information, Advantages and disadvantages	Economic and Social Environment: affecting business operations & growth	Bank Management
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday			
May, 2021 4 th Week 25 Oct-30 Oct	Forms of business organization	GAAP Vs FSAB	Political Environment: affecting business operations & growth	Legal framework of regulation of banks
31 Oct, 2021	Sunday			
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays			
2nd Week 8 Nov-13 Nov	sole proprietor	Accounting concepts and conventions,	Environmental Scanning and it's tools	Banking Regulation Act 1949

14 Nov, 2021	Sunday			
3 rd Week 15 Nov-20 Nov	Partnership characteristics, registration	capital and revenue expenditure	Risk in business environment- country risk and political risk	Banking Regulation Act 1949 amendments
21 Nov, 2021	Sunday			
4 th Week 22 Nov-27	Dissolution of partnership,	Accounting equation	Economic systems: capitalism, socialism & mixed economy	RBI: objectives, role and functions
28 Nov, 2021	Sunday			
Dec, 2021 1 st Week 29 Nov-04 Dec	Joint stock company- Concept characteristics types, Formation of company.	Journal and Ledger	Economic planning in India	RBI Act 1934 and main amendments
05 Dec, 2021	Sunday			
2 nd Week 06 Dec -11 Dec	Comparison of different form of organisation	Double Entry System, Journal and recording of entries in journal with narration	Impact of economic planning in India: objectives, strategy and problems	Corporate Banking
12 Dec,2021	Sunday			
3 rd week 13 Dec -18 Dec	Multinational companies- concept and role of MNCs	Ledger – Posting from Journal to respective ledger accounts	Economic roles of government: regulatory role, promotional role, entrepreneurial role, planning role	International Banking, Retail Banking
19 Dec,2021	Sunday			
4 th Week 20 Dec-24 Dec	Co-operative and state ownership: forms of organization	Trial Balance: Need and objectives; Application of Trial Balance	constitutional environment, Business ethics	e- Banking reforms in banking after 1991
25 Dec,2021 26 Dec,2021	Christmas Sunday			
5 th Week 27 Dec -01 Jan	nonprofit organizations	Different types of errors escaped trial balance	state Intervention in business.	Banker-customer relationship

		preparation		
2 Jan ,2022	Sunday			
Jan ,2022 1 st week 3 Jan – 8 Jan	Trade associations: Role and functions	Rectification of errors and suspense account	Social responsibility of business	Banking technology: computerization, internet, mobile and ATMs
9 Jan ,2022	Sunday (Sh. Guru Gobind Singh's Birthday)			
2 nd Week 10 Jan – 15 Jan	Licensing partnership	Final Accounts	Professionalization of Business	priority Sector lending
16 Jan ,2022	Sunday			
3 rd week 17 Jan – 22 Jan	CII, FICCI	Concept of adjustment in final accounts	MRTP Act and Competition Act	Security issues in Banking Technology
23 Jan ,2022	Sunday			
4 th Week 24 Jan – 29 Jan	Sessional Exams			
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday			
Feb, 2021 1 st week 31 Jan-4 Feb	Partnership deed	A brief introduction to accounting software- Advance Tally version	Competitive environment of business	Performance analysis of banks, Rural Banking
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday			
2 nd week 7 Feb- 12 Feb	partner's rights, duties and liabilities	Accounting Standards	Comparison of MRTP Act and Competition Act	Payment and collection of cheques
13 Feb ,2022	Sunday			
3 rd week 14 Feb- 15Feb	Revision of Syllabus	Revision of Syllabus	Revision of Syllabus	Revision of Syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Dr. Archna

Subject- Cost Accounting

Paper- BC-501

Class- B.com 5th Sem

October, 2021 4 th -9 th Oct 21 1 st week	Introduction of cost Accounting, Nature and scope of Cost Accounting, Cost concepts and Classification
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Material planning and purchasing Methods of material issue
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Inventory control Concept and techniques
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Labour cost control, Labour turnover
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Methods of wage payments, time and piece rate
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Meaning of overhead Classification and allocation

21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Apportionment and absorption of overhead Under And over absorption
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Methods of costing Unit costing-1
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Unit costing-1
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Unit costing-2
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Job costing
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Contract costing Work certified and work uncertified
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Service costing, transport costing
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Process costing Valuation of W.I.P
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	STANDARD COSTING
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional Exams
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan-4 Feb	TYPES OF STANDARD COSTING Variance Analysis
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Cost control and cost reduction Cost audit Material and labour variance
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15Feb	Revision of Syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

November, 2021 to February, 2022)

Name of the Teacher – Dr. Archna

Subject- Accounting for Managerial Decision

Paper- MC-105

Class- M.com 1st Sem

November 2021 4 th Week 22 Nov-27nov, 21	Introduction of Management Accounting
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Nature, Scope and Meaning of Management Accounting
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Management Information system and Reporting , types and methods of reporting
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Installation of Management Accounting System, Role of Management Accountant
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Meaning and significance of responsibility Accounting, Responsibility centre
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Sessionals
2 Jan ,2022	Sunday

Jan ,2022 1 st week 3 Jan – 8 Jan	Types of standards, Variance Analysis, Material , Labour and Overhead
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Essential of Budgeting, kinds of Budget, Zero base budgeting
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Marginal Costing, Absorption Costing, B.E.P, P/V ratio
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Price level Accounting
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan-4 Feb	Target costing, Quality costing
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Activity based Accounting
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision of Syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.Richa Sharma

Subject- Export Procedure

Paper- BBA 305

Class- BBA 5th semester

October, 2021 4 th -9 th Oct 21 1 st week	Nature ,Meaning of Exporting
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Entering Export Business procedure and Formalities
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	EXIM Policy
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Institutional infrastructure for Indian Exporters
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Incoterms
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Methods of international Payment
21 Nov, 2021	Sunday

4 th Week 22 Nov-27	Export documentation
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KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Export documentation
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Test and doubts
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Processing of an export order
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Presentations
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Export incentives and schemes
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Export incentives and schemes
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Revision
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

(October, 2021 to February, 2022)

3 rd week 17 Jan – 22 Jan	Revision
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan-4 Feb	Management of Risk in Export Business
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	New Foreign Trade Policy
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision

KVA DAV College for Women, Karnal

**Lesson plan for the odd semester
(October, 2021 to February, 2022)**

Name of the Teacher – Ms.Richa Sharma
Subject- Company Law
Paper- BC 304
Class- BCom 3rd semester

October, 2021 4 th -9 th Oct 21 1 st week	Historical development of Company Law in India
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7 Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2rd Week 11 Oct-16 Oct	Company :Meaning Characteristic and Nature
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3th Week 18 Oct-23 Oct	Types Of Companies
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4th Week 25 Oct-30 Oct	Private Company
31 Oct, 2021	Sunday
November, 2021 1st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Formation, Promotion and Incorporation of a Company
14 Nov, 2021	Sunday
3rd Week 15 Nov-20 Nov	Memorandum of Association
21 Nov, 2021	Sunday
4th Week 22 Nov-27	Articles of Association

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

28 Nov, 2021	Sunday
Dec, 2021 1st Week 29 Nov-04 Dec	Prospectus
05 Dec, 2021	Sunday
2nd Week 06 Dec -11 Dec	Shares and stocks
12 Dec, 2021	Sunday

3 rd week 13 Dec -18 Dec	Allotment Of Shares
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Share Capital of a Company
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Share Certificate and Share Warrent
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Issue and Allotment Of Debentures
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Transfer and transmission of shares and debentures
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

3 rd week 17 Jan – 22 Jan	Revision
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan-4 Feb	Depository system

5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Boring powers: debentures and charges
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Richa Sharma

Subject- Goods & Services Tax

Paper- BC 503

Class- B.Com 5th semester

October, 2021 4 th -9 th Oct 21 1 st week	Tax Structure in India
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Overview Of GST
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Administration Of GST

20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Taxable Event and Scope of Supply Under GST
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Levy and Collection of Tax
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Small Taxable Person Exemption And Composition Scheme
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Time of Supply

KVA DAV College for Women, Karnal

Lesson plan for the odd semester **(October, 2021 to February, 2022)**

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	The IGST Act 2017
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Nature Of Supply Inter State and Intra State
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Place of Supply
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Input Tax Credit

25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Registration
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Tax Invoice Credit Debit Note
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Return Assessment and Audit
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

3 rd week 17 Jan – 22 Jan	Payment Of Tax
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan-4 Feb	Offences and Penalties
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision
13 Feb ,2022	Sunday

<p>3rd week 14 Feb- 15 Feb</p>	<p>Revision</p>
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KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.JASMEEN JODHKA

Subject- Supply chain management

Paper- BC-506(i)

Class-B.com5th sem (gen.)

October, 2021 2 rd Week 11 Oct-16 Oct	Supply chain management: concept,role and importance
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Approaches to scm , role of scm in firm, role of scm in economy
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	SCM and marketing mix
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	SCM as coordination function
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Integrated SCM :total cost concept
21 Nov, 2021	Sunday
4 th Week 22 Nov-27 nov.	Strategic SCM
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	SCM strategy
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	SCM implementation and management

12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Interrelationship of SCM And marketing
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Elements of SCM
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Transportation : consideration in selecting the right mode
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Multimodal Transportation
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh’s Birthday)
2 nd Week 10 Jan – 15 Jan	Warehousing, Types of warehousing, site selection , Warehousing management
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Customer services: strategy and practices Distribution channels
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan -4 Feb	Information system in SCM, SCM and ERP
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday

2 nd week 7 Feb- 12 Feb	Recent development in SCM- third/ fourth party logistics
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision and class tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Jasmeen

Subject- Company law - I

Paper- BC-304

Class- B.Com 3rd Sem

October, 2021 4 th -9 th Oct 21 1 st week	Company : meaning , characteristics & types of companies
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Conversion of private into public company & vice versa
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Promotion and incorporation of companies
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Memorandum of association
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Articles of association
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Doctrine of indoor management and constructive notice

21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Prospectus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen

Subject- Company law-I

Paper- BC-304

Class-B.Com 3rd sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Share capital
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Transfer and transmission of shares and debentures
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Doubt classes
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Revision test
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Revision test
2 Jan ,2022	Sunday

Jan ,2022 1 st week 3 Jan – 8 Jan	Sessional exams
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Revision of syllabus and class test
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen

Subject- Company law-I

Paper- BC-304

Class- B.Com 3rd sem

3 rd week 17 Jan – 22 Jan	Revision of syllabus
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Presentations
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Revision test
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of syllabus and class test
13 Feb ,2022	Sunday

<p>3rd week 14 Feb- 19 Feb</p>	<p>Revision of syllabus and class test</p>
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KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Jasmeen

Subject- Advertising Media

Paper- BC(Voc) - 305

Class- B.com 3rd Sem

October, 2021 4 th -9 th Oct 21 1 st week	Advertising media , types of media
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Their characteristics, merits and limitations
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Media scene in India
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Problems of reaching rural audience and markets
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Exhibitions and mela , press conference
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Media planning

21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Selection of media strategy

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.

Subject-

Paper-

Class-

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Their reach , frequency and impact
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Cost
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Other factors influencing the choice of media
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Media scheduling
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Test revisions
2 Jan ,2022	Sunday

Jan ,2022 1 st week 3 Jan – 8 Jan	Presentations
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Revisons
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.

Subject-

Paper-

Class-

3 rd week 17 Jan – 22 Jan	Sessional exams
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Revision
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Revision of syllabus and class test
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of syllabus and class test

13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of syllabus and class test

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen

Subject- Organisational Behaviour

Paper- MC-101

Class- M.Com 1st sem

October, 2021 2 nd Week 11 Oct-16 Oct	Introduction of organizational behaviour
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 rd Week 18 Oct-23 Oct	Human relations and organizational behaviour
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Approaches to organizational behaviour
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Fundamentals concept of organisational behaviour
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Introduction of personality
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Theories of personality

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.Jasmeen

Subject- Organisational behaviour

Paper- MC-101

Class-M.Com 1st sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Introduction of perception
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Managing the perception process
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Learning , theories of learning
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Group dynamics
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Determinants of cohesiveness , relation between cohesiveness and productivity
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Introduction of transactional analysis
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Scope of transactional analysis, benefits of transactional analysis

16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Jasmeen

Subject- Organisational behaviour

Paper- MC-101

Class- M.Com 1st sem

3 rd week 17 Jan – 22 Jan	Revision of syllabus and class test
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional exams
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Presentations
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of syllabus and class test
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of syllabus and class test

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Priyanka Madan

Subject- Corporate Accounting

Paper- BC-301

Class- B. Com 3rd sem

October, 2021 4 th -9 th Oct 21 1 st week	Issue , forfeiture and reissue of shares
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Process of book building
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Issue of right and bonus share
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Buy back of shares and revision
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Redemption of Preference shares
14 Nov, 2021	Sunday

3 rd Week 15 Nov-20 Nov	Redemption of preference shares
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Issue of debentures

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Redemption of debentures
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Final Accounts of companies
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Revisions and class test
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Concept and accounting treatment of amalgamation
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Practical questions of amalgamations
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Revision of amalgamation chapter and test
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)

2 nd Week 10 Jan – 15 Jan	Internal Reconstruction
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Practical questions of internal reconstruction
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Revision and class test of internal reconstruction
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 jan-4 Feb	Revision of issue of shares and class test
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision and problem taking of redemption of preference shares
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision and problem taking of issue and redemption of debentures

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Priyanka Madan

Subject- Financial Management

Paper- BC-502

Class- B.com 5th semester

October, 2021 4 th -9 th Oct 21 1 st week	Nature, scope and objectives of Financial Management
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Significance of financial management
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Recent developments in financial management
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Need,importance and drafting of financial plan
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Capitalizations, over and under capitalizations
14 Nov, 2021	Sunday

3 rd Week 15 Nov-20 Nov	Revision and class test
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Meaning, benefits and techniques of financial forecasting

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Sources of finance- short, medium and long term
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Cost of capital- significance, calculation of cost of debt,equity, preference and retained earnings
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Calculation of weighted average cost of capital
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Revision of cost of capital and test
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Capital structure- meaning, determinants, theories
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Class test and revision

9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2nd Week 10 Jan – 15 Jan	Capital Budgeting- nature, importance, factors influencing capital budgeting decisions
16 Jan ,2022	Sunday

3rd week 17 Jan – 22 Jan	Techniques of capital budgeting
23 Jan ,2022	Sunday
4th Week 24 Jan – 29 Jan	Revision and problem solving
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1st week 31 jan-4 Feb	needs, types and determinants of working capital management
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2nd week 7 Feb- 12 Feb	Forecasting of working capital
13 Feb ,2022	Sunday
3rd week 14 Feb- 19 Feb	Management of cash

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti

Subject- Auditing

Paper- BC 505

Class- B. Com 5th Sem

October, 2021 4 th -9 th Oct 21 1 st week	Introduction of auditing
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Objects, importance and limitations of auditing
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Types of audit
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Audit process
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Audit programme
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Internal control, internal check
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Internal audit

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28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Routine checking
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Vouching
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Verification of assets
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Verification of liabilities
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Appointment, power, duties and liabilities of an auditor
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Audit report
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Investigation
16 Jan ,2022	Sunday

23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday

Feb, 2021 1 st week 31 jan-4 Feb	Auditing of e – commerce transaction
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Professional conduct and ethics
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti
Subject- Entrepreneurship development
Paper- MC 315
Class- M. Com 3rd Sem

October, 2021 4 th -9 th Oct 21 1 st week	Entrepreneurship: concept, nature and scope
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Factors affecting entrepreneurial growth, motives influencing an entrepreneur
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Stress management
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Entrepreneurship development programs
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Market survey and opportunity identification
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Assessment of demand and supply in potential areas of growth
21 Nov, 2021	Sunday

4 th Week 22 Nov-27	Understanding business opportunity
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28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Considerations in product selection
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Data collection for setting up small ventures
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Project report preparation: managerial and operational aspects of small business
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Human relations and performance in organization
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Institution supporting entrepreneurial growth
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Small enterprises: definition classification – characteristics, ownership structure
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh’s Birthday)
2 nd Week 10 Jan – 15 Jan	Environmental considerations: concept of ecology and environment
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Air and Water pollution standards and control
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 jan-4 Feb	Noise pollution standards and control
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Personal protection equipment for safety at work places
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti

Subject- management of sales force -1

Paper- BC (voc) 505

Class- B. Com 5th Sem ASPSM

October, 2021 4 th -9 th Oct 21 1 st week	Introduction of sales force
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Need and importance of sales force
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Management of sales force
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Functions of sales manager
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Sales force size
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Organization of the sales department - Geographic wise
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Organization of the sales department – product - wise

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28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Organization of the sales department – market wise based
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Recruitment
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Selection
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Training
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Development
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Motivation
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh’s Birthday)
2 nd Week 10 Jan – 15 Jan	Compensation
16 Jan ,2022	Sunday

23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 jan-4 Feb	Appraisal of performance

5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Doubts and query
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Bharti

Subject- Principles of Retailing

Paper- BBA 302

Class- BBA 5th Sem

October, 2021 4 th -9 th Oct 21 1 st week	Introduction to retailing
7Oct, 2021 10 Oct, 2021	AGRASEN JYANTI SUNDAY
2 rd Week 11 Oct-16 Oct	Functions and types of retailers
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Organised retail
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Unorganised retail
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Online retailing/ non store retailing
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Customer buying behaviour in retailing
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Customer buying process

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28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Store location
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Store layout and design
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	The retail organization structure
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	HR functions in retail organization
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Consumer decisions making procedure in retail
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Merchandise budgets, methods of merchandise procurement
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Retailing as a career
16 Jan ,2022	Sunday

23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday

Feb, 2021 1 st week 31 jan-4 Feb	Retail merchandizing
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Technology in retailing
13 Feb ,2022	Sunday
3 rd week 14 Feb- 15 Feb	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.LOVNEET KAUR

Subject- BUSINESS LAWS-1

Paper- BBA-301

October, 2021 2 nd Week 11 Oct-16 Oct	The Indian contract act, 1872
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Major provisions of the Indian contract act, 1872
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Indemnity and guarantee
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Pledge and bailment
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	agency
21 Nov, 2021	Sunday
4 th Week 22 Nov-27 nov.	Indian sales of goods act,1930
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Legal aspects of contract of sales
05 Dec, 2021	Sunday

2 nd Week 06 Dec -11 Dec	Classification of Indian sales of goods act,1930
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Prices : conditions and warranties
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Transfer of property in goods
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Performance of the contract of sales
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Unpaid seller
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Rights of unpaid seller
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Negotiable instruments act,1981
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan -4 Feb	Legal provisions of Negotiable instruments act,1981
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Implications of Negotiable instruments act,1981

13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	revisions and class tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. LOVNEET KAUR

Subject- Financial accounting

Paper- BC-101

Class- B.com 1st semester (general & vocational)

October, 2021 2 nd Week 13 Oct-16 Oct	Financial accounting: meaning, need, objectives & scope; book-keeping and accounting; branches of accounting
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	accounting principles: concepts and conventions; accounting cycle and accounting equation; journal; rules of journalizing;
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	ledger & trial balance;
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Rectification of Errors: suspense account; effect on profit.
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Depreciation provisions and Reserves
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Concept of depreciation and it's classifications

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28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Methods of depreciation accounting
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Final Accounts: Accounts of manufacturing, trading
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Different practical questions of profit and loss account, Balance sheet
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Rectification of Errors: suspense accounts
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Practical questions of final Accounts
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Accounts of non-profit Organizations
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Practical questions of accounts of non- profit organizations
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Consignment Accounts: Accounting records
23 Jan ,2022	Sunday

4 th Week 24 Jan – 29 Jan	sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Consignment Accounts: valuation of unsold stock
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of Syllabus and Class Tests
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Lovneet kaur

Subject- Management accounting

Paper- BBA-204

Class- BBA 3rd semester

October, 2021 2 nd Week 13 Oct-16 Oct	Management accounting: nature, functions ,scope, conventions, Techniques and limitation of management accounting
15 Oct, 2021 17 Oct, 2021	Dussehra sunday
3 th Week 18 Oct-23 Oct	Management Accounting vs. Financial accounting
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Cost Accounting:uses of cost accounting,various cost concepts
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Classifications of costs ,costing methods
14 Nov, 2021	sunday
3 rd Week 15 Nov-20 Nov	Budgets and Budgetary control: nature, kinds, Various types of budegets
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Merits and demerits of Budgetary control

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Break- even analysis and decision involving alternate choices
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Standard costing: types of variances
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Standard costing : practical questions
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Standard costing: their implementation
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Management Accounting: activity based costing
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Balanced score card
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh’s Birthday)
2 nd Week 10 Jan – 15 Jan	Control based techniques
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Uniform costing, responsibility Accounting
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional Exams
26 Jan, 2022	Republic Day

30 Jan ,2022	Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Target costing
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of Syllabus and Class Tests
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.HARVINDER KAUR

Subject- Understanding human behaviour

Paper- BBA-201

Class- BBA 3rd sem.

October, 2021 2 rd Week 11 Oct-16 Oct	Understanding human behaviour: Nature,meaning;approaches for studying human behaviour: behavioural approach
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Cognitive Approach Psychoanalytic approach
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Personality: nature and meaning, Theories of personality
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Trait theory , psychoanalytic theory Social learning theory
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Emotions:nature and meaning Concept of emotions
21 Nov, 2021	Sunday
4 th Week 22 Nov-27 nov.	Theories of emotions

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Motivation: nature and meaning , Theories of motivation
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Maslow hierarchy of needs Theory X and Y
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Two factor theory of motivation
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Perception: nature and meaning Concept of perception
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Laws of perceptual organisation
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Attention and perception
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	LEARNING – nature and meaning Concept of learning
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Theories of learning- classical conditioning Operant conditioning
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	SESSIONALS
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan -4 Feb	Memory and forgetting
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of Syllabus and Class Tests
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. HARVINDER KAUR

Subject- office practice and communication

Paper- BC(Voc)-305

Class- B.Com 3rd sem (voc)

October, 2021 2 rd Week 11 Oct-16 Oct	Office: concept ,functions,importance of an organisation Centralization vs. decentralization
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Filing systems,methods of filing
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Principal dept. of modern office Filing equipments
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Office appliances and machines:study of various types of used Appliances and machines
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Duplicator ,accounting machines, Calculator, addressing machines Punch card machines
21 Nov, 2021	Sunday
4 th Week 22 Nov-27 nov.	Franking machines,weighing and folding machines Sealing machines Dictaphone, cheque protector
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Cash register, coin sorter, Time recorder and such other machines

05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Modern office machines:photocopier,duplicator ,telephone handing,computer, word processor
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Scanner,printer,their operations
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Introduction of computer: importance,types of computers Computer hardware
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Software,computer operation
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Word processor; concept , creating and editing documents
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh’s Birthday)
2 nd Week 10 Jan – 15 Jan	Scanner:introduction of scanner,importance
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Firewell and malware protection of computer
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan -4 Feb	Biometric time attendance machines Use in the office set up

5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision of Syllabus and Class Tests
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.HARVINDER KAUR

Subject- Sales promotion and public relations-1

Paper- BC(VOC)-506

Class-BCOM 5th sem (voc)

October, 2021 2 rd Week 11 Oct-16 Oct	Sales promotion; nature and importance
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Its role in marketing
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Forms of sales promotion , consumer oriented
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Motion oriented , trade oriented , sales oriented, sales promotion
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Major tools of sales promotion : sample, purchases
21 Nov, 2021	Sunday
4 th Week 22 Nov-27 nov.	Displays and demonstration , exhibition
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Fashion shows concept
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Sales contest

12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Games of chance and skills
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Lotteries, gift offers
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Premium and free goods
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	rebates and patronage and rewards
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh’s Birthday)
2 nd Week 10 Jan – 15 Jan	conventions
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Conferences and trade shows
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan -4 Feb	Specific novelties
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Revision and tests
13 Feb ,2022	Sunday

<p>3rd week 14 Feb- 19 Feb</p>	<p>Revision and tests</p>
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KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms.HARVINDER KAUR

Subject- Supply chain management

Paper- BC-506(i)

Class-B.com5th sem (gen.)

October, 2021 2 rd Week 11 Oct-16 Oct	Supply chain management: concept,role and importance
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Approaches to scm , role of scm in firm, role of scm in economy
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	SCM and marketing mix
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	SCM as coordination function
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Integrated SCM :total cost concept
21 Nov, 2021	Sunday
4 th Week 22 Nov-27 nov.	Strategic SCM
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	SCM strategy
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	SCM implementation and management

12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Interrelationship of SCM And marketing
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Elements of SCM
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Transportation : consideration in selecting the right mode
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Multimodal Transportation
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh’s Birthday)
2 nd Week 10 Jan – 15 Jan	Warehousing, Types of warehousing, site selection , Warehousing management
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	Customer services: strategy and practices Distribution channels
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	sessionals
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan -4 Feb	Information system in SCM, SCM and ERP
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday

2 nd week 7 Feb- 12 Feb	Recent development in SCM- third/ fourth party logistics
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision and class tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. PURNIMA

Subject- principles of production management

Paper- BBA-306

October, 2021 2 rd Week 11 Oct-16 Oct	Product- nature and types
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Production systems
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Decision making in production function
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Concept of production management
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Production planning and control
21 Nov, 2021	Sunday
4 th Week 22 Nov-27 nov.	Production process
28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Purchasing
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Different types of stores And storing

12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Warehousing : types and importance Concept
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Methods of production
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Inventory management techniques
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	EOQ,FIFO,LIFO
9 Jan ,2022	Sunday(Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	ABC analysis
16 Jan ,2022	Sunday

3 rd week 17 Jan – 22 Jan	VED analysis
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional Exams
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Jan -4 Feb	Total quality management
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	ISO certification

13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Business statistics-I

Class- BBA3rd sem

October, 2021 2 nd Week 11 Oct-16 Oct	Statistics: Introduction, definition, scope, function
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Importance, limitations and distrust of statistics
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Types of statistical method
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Data collection and Analysis
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Types of data: Primary and secondary data
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Characteristics of graph, types of graph

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Business statistics-I

Class- BBA3rd sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Merits and demerits of graph
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Measure of central tendency: Mean
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Practical questions
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Median
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Mode
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Harmonic mean, Geometric mean, Quadric mean
9 Jan ,2022	Sunday (Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Standard deviation, quartile deviation, difference between skewness and dispersion
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

3 rd week 17 Jan – 22 Jan	Various measurers of skewness: Moments and Kurtosis,
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday

Feb, 2021 1 st week 31 Feb-4 Feb	Index numbers
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Sampling; Business forecasting
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher-Ms Renu
Subject- Indian Financial System
Paper- BC-305
Class- B.com 3rd sem (gen)

October, 2021 2 nd Week 11 Oct-16 Oct	Indian financial system: An overview, nature and role of financial system
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Components of financial system
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Financial system and economic development,
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Financial market and instruments: Money market
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Capital market
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Securities and exchange board of India (SEBI),

KVA DAV College for Women, Karnal

Lesson plan for the odd semester
(October, 2021 to February, 2022)

Name of the Teacher-**Ms. Renu**
 Subject-**Indian Financial System**
 Paper- **BC 305**
 Class- **B.com 3rd sem (gen)**

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Reserve bank of India (RBI)
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Depositories,
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Debt market
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Credit creation
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Credit control
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Problems of non-performing assets in commercial banks
9 Jan ,2022	Sunday (Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Payment banks and E-banking in India
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

**Lesson plan for the odd semester
 (October, 2021 to February, 2022)**

Name of the Teacher – **Ms. Renu**

Subject- Indian financial system

Paper- BC-305

Class- B.Com 3rd sem

3 rd week 17 Jan – 22 Jan	Commercial banking in India
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional Exams
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Payment banks and E-banking in India
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Development banks
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Financial institutions and markets
Paper- MC-304
Class- M.Com 3rd sem

October, 2021 2 nd Week 11 Oct-16 Oct	Introduction: Nature and role of financial system, financial system and financial markets
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Financial system and economic development
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Indian financial system: an overview
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Money market
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Capital market
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Government securities market

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu
Subject- Financial institutions and markets

Paper- MC-304

Class- M.Com 3rd sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Development Banks: Concept, objectives and functions
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Operational and promotional activities of development banks, IFCI, ICICI, IDBI
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	IRBI, SIDBI, SFC
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	State development bank
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Merchant banking
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Government policy on merchant banking services
9 Jan ,2022	Sunday (Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	SEBI guidelines future of merchant banking in India
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Financial institutions and markets

Paper- MC-304

Class- M.Com 3rd sem

3 rd week 17 Jan – 22 Jan	Mutual funds: Concept, Performance appraisal
23 Jan ,2022	Sunday

4 th Week 24 Jan – 29 Jan	Sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Designing and marketing of mutual funds schemes
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Latest mutual fund schemes in India: an overview
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of syllabus

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Corporate accounting

Paper- BC-301

Class- B.Com 3rd sem

October, 2021 2 nd Week 11 Oct-16 Oct	Accounting for share capital: Concept and issue of shares
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Under subscription and oversubscription of shares,
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Pro-rata allotment of shares
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2 nd Week 8 Nov-13 Nov	Forfeiture and Re-issue of shares,
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	Book building: Concept and process,
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Buy back of shares, Redemption of preference shares: Concept

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Corporate accounting

Paper- BC-301

Class- B.Com 3rd sem

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Redemption of preference shares: methods and types
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Issue of debentures
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Redemption of debentures: Concept
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Redemption of debentures: Methods and types
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Final accounts of companies
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Practical's of final accounts of companies
9 Jan ,2022	Sunday (Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Practical's of final accounts of companies
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester

(October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Corporate accounting

Paper- BC-301

Class- B.Com 3rd sem

3 rd week 17 Jan – 22 Jan	Amalgamation of companies: Concept, types and method
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Accounting treatment of companies as per standard 14
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Internal reconstruction
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of Syllabus and Class Tests

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Personal selling and salesmanship- I

Paper- BC (voc)-306

Class- B.Com 3rd sem (voc)

October, 2021 2 nd Week 11 Oct-16 Oct	Personal selling: Introduction, Meaning and nature
15 Oct, 2021 17 Oct, 2021	(Dussehra) Sunday
3 th Week 18 Oct-23 Oct	Door to door selling
20 Oct, 2021 24 Oct, 2021	Maharishi Valmiki Jayanti Sunday
May, 2021 4 th Week 25 Oct-30 Oct	Selling situations where personal selling is more effective than advertising
31 Oct, 2021	Sunday
November, 2021 1 st Week 1 Nov-7 Nov	(Haryana Day) Diwali Holidays
2nd Week 8 Nov-13 Nov	Cost of advertising vs. cost of personal selling
14 Nov, 2021	Sunday
3 rd Week 15 Nov-20 Nov	AIDA model of selling
21 Nov, 2021	Sunday
4 th Week 22 Nov-27	Types of selling situations

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Personal selling and salesmanship- I

Paper- BC (voc)-306
Class- B.Com 3rd sem (voc)

28 Nov, 2021	Sunday
Dec, 2021 1 st Week 29 Nov-04 Dec	Types of sales persons
05 Dec, 2021	Sunday
2 nd Week 06 Dec -11 Dec	Buying motives
12 Dec,2021	Sunday
3 rd week 13 Dec -18 Dec	Types of markets
19 Dec,2021	Sunday
4 th Week 20 Dec-24 Dec	Consumer and industrial markets: Characteristics
25 Dec,2021 26 Dec,2021	Christmas Sunday
5 th Week 27 Dec -01 Jan	Implications for selling functions
2 Jan ,2022	Sunday
Jan ,2022 1 st week 3 Jan – 8 Jan	Process of effective selling
9 Jan ,2022	Sunday (Sh. Guru Gobind Singh's Birthday)
2 nd Week 10 Jan – 15 Jan	Prospecting
16 Jan ,2022	Sunday

KVA DAV College for Women, Karnal

Lesson plan for the odd semester (October, 2021 to February, 2022)

Name of the Teacher – Ms. Renu

Subject- Personal selling and salesmanship- I

Paper- BC (voc)-306

Class- B.Com 3rd sem (voc)

3 rd week 17 Jan – 22 Jan	Pre-approach, approach
23 Jan ,2022	Sunday
4 th Week 24 Jan – 29 Jan	Sessional
26 Jan, 2022 30 Jan ,2022	Republic Day Sunday
Feb, 2021 1 st week 31 Feb-4 Feb	Presentation and demonstration
5 Feb, 2022 6 Feb ,2022	Vasant Panchmi Sunday
2 nd week 7 Feb- 12 Feb	Handling no objection, closing the sale and post-sale activities
13 Feb ,2022	Sunday
3 rd week 14 Feb- 19 Feb	Revision of syllabus and class tests