### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Sanjana Raheja Class- B.Com 5th sem Subject- Income Tax Paper- BC- 504

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Income Tax Introduction and Definitions
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Agricultural Income Residence and Tax Liability
13 Aug, 2023	Sunday
3rd Week	Exemption from tax
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Income from house property
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	•
28 Aug - 31Aug	Income from other sources
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Ms. Sanjana Raheja Class- B.Com 5th sem Subject- Income Tax Paper- BC- 504

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Clubbing of Income
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Salaries(Retirement)
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Salaries (Allowances, Perquisites)
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Salaries (P.F, Debentures)
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Income from Business & Profession Theory

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher- Ms. Sanjana Raheja Class- B.Com 5th sem Subject- Income Tax Paper- BC- 504

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week 3 Oct - 7 Oct	Sunday Mahatama Gandhi Jayanti  Income from Bus. & Profession Practical  Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	Capital Gain Theory
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  Capital Gain Practical
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Set off And carry forwards of losses
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Depreciation and Investment Allowance
25 Oct – 4 Nov, 2023	Sessional Exams

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher- Ms. Sanjana Raheja Class- B.Com 5th sem Subject- Income Tax Paper- BC- 504

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Revision ( Salaries, House Property)
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Revision (Business & profession)
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision ( capital gain, other sources)
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Ms. Sanjana Reheja Class- M.Com 1st Sem Subject- Marketing Management Paper- MC-106

August, 2023 1st Week 1 Aug - 5 Aug	_
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	_
13 Aug, 2023	Sunday
3rd Week	
14 Aug-19 Aug	_
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Marketing- Meaning, Scope, Importance , Marketing Mix
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	
	Marketing Environment
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher- Ms. Sanjana Reheja Class- M.Com 1st Sem Subject- Marketing Management Paper- MC-106

September, 2023 1st Week 1 Sept - 2 Sept	Information System and market research
3 Sept, 2023	Sunday
2nd Week 4 Sept - 9 Sept	Customer Relationship Management
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3rd Week 11 Sept-16 Sept	Product- concept & classification, New Product Development
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Product Mix and Product Lone Strategies
23 Sept, 2023 24 Sept, 2023 25 Sept, 2023 5 <sup>th</sup> Week	Shaeedi Divas/Haryana War Heroes' Martyrdom Day Sunday Annual Prize Distribution Function
	Product Mix & product line

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher- Ms. Sanjana Reheja Class- M.Com 1st sem Subject-Marketing Management

Paper- MC-106

October, 2023	
1 Oct, 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1st Week	
3 Oct – 7 Oct	
	Product Life cycle, Branding , Package and Labeling
8 Oct, 2023	Sunday
2nd Week	· ·
9 Oct - 14 Oct	
	Price determination
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Pricing policies and strategies
22 Oct, 2023	Sunday
4º Week 23 Oct – 27 Oct	Promotion programme- advertising, sales promotion
24 Oct, 2023	Dussehra
28 Oct, 2023 29 Oct, 2023	Maharishi Valmiki Jayanti
<u> </u>	Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	
	Personal selling , Distribution Logistics and supply chain mix
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher- Ms. Sanjana Reheja

Class- M.Com 1st Sem

**Subject- Marketing Management** 

Paper- MC-106

November, 2023 1 <sup>st</sup> Week	
1 Nov, 2023	Haryana Day
5 Nov, 2023	Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Marketing channels, retailing, whole selling
10 Nov - 16 Nov , 2023	Diwali Break
3rd Week	
17 Nov - 18 Nov	Physical distribution , Direct and online marketing
19 Nov, 2023	Sunday
4 <sup>th</sup> Week	
20 Nov - 24 Nov	
	Social, ethical and Legal aspects of marketing, Revision
5th Week	
<b>25 Nov, 2023 Onwards</b>	University Examination

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - ANSHUL ATREJA.

Class- B. Com. 5th sem.

Subject- Supply Chain Mgt.
Paper- BC-506(1)

August, 2023	Supply Chain Mgt:
1st Week 1 Aug - 5 Aug	Concept, Scope and Importance
land our	
6 Aug, 2023	Cundov
2 <sup>nd</sup> Week	Apphoaches to Supply chain Mgt.
7 Aug - 12 Aug	Approaches
	Role of supply chain my transfer
	and marketing misc.
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Supply chain Mgt. as Coordination function;
14 Aug-19 Aug	Supply chain Mgt. as Coordination function; integrated 8 CM: total cost concept;
	are to be entitly chain Mat.
	Strategic supply chain Mgt.
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4th Week	SCM strategy, implementation and Mgt.
21 Aug - 26 Aug	interrelationship of supply chown Mgt.
	and marketing
	and marketing.
27 Aug, 2023	Sunday
5th Week	Revision and class test
28 Aug - 31Aug	
	af Ist unit
30 Aug, 2023	Raksha Bandhan

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - ANSHUL ATREJA.

Class- B. Com. 5 th sem.

Subject- Supply Chain Mgt.

Paper- Bc-506(1)

September, 2023	
1st Week	Agle, Elements, Various modes and
1 Sept - 2 Sept	their selection in diff. situations
	CHECK SOLOT
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	Multi-Modal transportation, Milk Run,
4 Sept - 9 Sept	Cross-Docking etc-
	Transportation Network in India
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Warehousing: concept and meaning
3rd Week	Warehousing and need for watchousing
11 Sept-16 Sept	Ideal warehouse and need for warehousing
	and storing of an interest
	distribution Centres; function and types of warehouses
17 Sept, 2023	Sunday
4th Week	warehouse site selection tunctions I benefits
18 Sept - 22 Sept	warehouse mgt. system, furchers, forder
	warehouse site selection warehouse mgt. system, functions/benefits Discuss the warehousing industry in India
	913
	W. W. Howard Mantruydom Day
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday Did thatian Experien
25 Sept, 2023	Annual Prize Distribution Function
	Distribution channels!
26 Sept - 30 Sept	Role, Process of designing, Diff. Intermediaries
	· H. MY t. La HOLL ALLECTYU ( NATITIEL.
	In the tile, pasign options for distribution network

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atseja Class- B. Com. 5th sem. Subject- SCM Paper- BC-506(1)

October, 2023 1 Oct, 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1st Week 3 Oct – 7 Oct	Sustamer service strategy and Practices Importance of customers service and its features Various customer service practices.
8 Oct, 2023  2 <sup>ud</sup> Week 9 Oct - 14 Oct	Sunday Information Technology For SCM Role of I.T., Benefits at I.T. Various IT solutions available to transform
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  EDI, Data Warehouse Data Mining  RFID, ERP, E-Commerce, Imaging,
22 Oct, 2023	Bar Cooling Technology, XML, Intranet, Internet and Extranet Sunday
4th Week 23 Oct – 27 Oct	Recent Developments in Supply Chain. Mgt.  Trends, seenario in India  Artificial Intelligence  Revision
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti
5th Week 30 Oct – 31 Oct	Block chain, Robotic Process Automation, Autonomous Things.etc.  Problem Discussion.
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - ANSHUL ATREJA Class- B. Com. 5th scm. Subject- SCM Paper- BC-506(1)

November, 2023 1st Week 1 Nov, 2023 5 Nov, 2023 2nd Week 6 Nov – 9 Nov	Haryana Day Sunday Thisd Party Logistics. Types, Advantages and disadvantages 3PL (Thisd Party Logistics) Define 4PL (Fourth Party Logistics Model)
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	various drivers of supply chain Mgt., and its trends and challanges concept of bullwhip effect
19 Nov, 2023	Sunday
4th Week 20 Nov - 24 Nov	Revision.
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja Class- B. Com 3 th Sem. Subject- B. Law- I. Paper- BC-303.

August, 2023 1st Week	Indian Contract Act, 1872.
1 Aug - 5 Aug	Introduction
	Fundamental Definitions
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Valid Contracts and its Elements.
	Types at contract
	Differences,
13 Aug, 2023	Sunday
3rd Week	Proposal, Acceptance and Revocation.
14 Aug-19 Aug	modes at labse at an affer
	Stranger to contract
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4th Week	contractual capacity of parties.
21 Aug - 26 Aug	
	Major / Minos. Soundmind/ unsound mind
	Not disqualified/disqualified
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	Free consent of Parties.
28 Aug - 31Aug	
	undue influence
	Missepresentation. Mistable
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja. Class- B. Com. 3nd som Subject- B. Law-I Paper- BC-303.

September, 2023 1st Week 1 Sept - 2 Sept	Lawful Consideration a Object Meaning, Elements Agreements without Consideration Stronger to Consideration Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Agreements Expressly declared as void Agreements opposed to Public Policy.
5 Sept, 2023 7 Sept, 2023 10 Sept, 2023 3rd Week 11 Sept-16 Sept	Talent Show Janmastami Sunday  Legal formalities - written and registered  Contingent Contracts.
17 Sept, 2023 4th Week 18 Sept - 22 Sept	Performance of Contracts  Joint Promise and its Performance  Time and Place for Performance  Time and Essence of Contract
23 Sept, 2023 24 Sept, 2023 25 Sept, 2023 5 <sup>th</sup> Week 26 Sept - 30 Sept	Shaeedi Divas/Haryana War Heroes' Martyrdom Day Sunday Annual Prize Distribution Function  Discharge of Contracts.  Doctrine of Frustration

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - AnshulAtreja. Class- B. Com. 3rdsem
Subject- B. Law-I
Paper- BC-300.

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week	Sunday Mahatama Gandhi Jayanti
3 Oct – 7 Oct	Implied, Quasi or constructive contracts. Consequences of Breach of Contract
8 Oct, 2023 2nd Week	Sunday
9 Oct - 14 Oct	Revision and Problems discussion Contract of Bailment and Pledge Finder of Goods, Lien, Pledge
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	contract of Agency contract of Indeminity and Guarantee.
22 Oct, 2023	Sunday
4th Week 23 Oct – 27 Oct	sale af Goods Act-1930 contract of sale
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Conditions and Warranties Transfer of Property/ownership
25 Oct – 4 Nov, 2023	Sessional Exams

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja. Class- B. Com. 3nd sem
Subject- B. Law. I
Paper- BC-303.

November, 2023 1st Week 1 Nov, 2023 5 Nov, 2023 2nd Week 6 Nov – 9 Nov	Haryana Day Sunday  Performance of the Contract  - Delivery and Payment.
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	unpaid seller
	8 mts for Breach of Contract
19 Nov, 2023	Sunday
4th Week 20 Nov - 24 Nov	Consumer Protection Act-1986.
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja. Class- M. Com. 3nd sem. Subject- Adv. Mgt. Paper- Mc-309

August, 2023 Advertising - An Introduction 1st Week	
1 Aug-5 Aug Meaning of Adv., Features of Adv.	
Scope, Principles at Adv.	
6 Aug, 2023 Sunday	
2 <sup>nd</sup> Week 7 Aug - 12 Aug Recent trends in Adv. / Emerging 1884e6 in	Adv.
Activ. Scenes in India	
12 1 2022 C 1	
13 Aug, 2023 Sunday  3rd Week Communication Process!	
	mm.
14 Aug-19 Aug Meaning, Nature, objectives of marketing 6	"("(
Communication Process	
15 Aug, 2023 Independence Day	
20 Aug. 2023 Sunday	
4th Week Factors Affecting Communication Process	
21 Aug - 26 Aug Noise in Marketing Comm	
suggestions for making comm. effective	
Comm. Models	
25 1 - 2022 Cunday	
5th Week Advertising and Communication Misc	
5th Week  28 Aug-31 Aug  Meaning, Components, Factors affecting  optimum misc.	
optimum MIJC.	
Adv. and sales Promotion / Personal selling	Publicaty
30 Aug, 2023 Raksha Bandhan	V

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja Class- M. Com. 3 nd sem. Subject- Adv. Mgt. Paper- Mc- 309.

September, 2023	Economic and Social Aspects of Advertising
1 Sept - 2 Sept	Advertising Justified
	Role of Adw. in creation of demand / sconomic develo
3 Sept, 2023	Sunday -pmend
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Ethical Aspects of Advertising Need for Regulating Adv.
	Legal Regulations
5 Sept, 2023 7 Sept, 2023 10 Sept, 2023	Talent Show Janmastami Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Objectives of Advertising Factors determining Adv. Objectives
	DAGMAR: An alphoach
17 Sept, 2023	Sunday
4th Week 18 Sept - 22 Sept	Advertising Budget Meaning, Process, Methods of determining the size of budget Factors of budget
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
	Message designing and Ad-Copy Development Types of Ad-copy. USP- Message Appeals.

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja - Class- M. Com. and sem .
Subject- Adv. Mgt.
Paper- MC-309

October, 2023	Com de-
1 Oct , 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1" Week	Types of Adv. Media.
3 Oct – 7 Oct	
	Non- Media Advertising Comparative Analysis of Imp. Media.
	Comparative Analysis of stop 12
8 Oct, 2023	Sunday
2nd Week	Media Planning and Scheduling
9 Oct - 14 Oct	The dead Parished
	media Buying.
	Media Testing!
15.0 1.2022	Media strategy
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3rd Week	.Advertising Agency and its Role. Meaning Y Features, Functions, Significance, Types of Active Agency.
16 Oct - 21 Oct	Meaning & Features, Functions,
	ejanificance. Tubes at Ach. Agency
	J. J. Market J.
22 Oct, 2023	Sunday
4th Week	client Agency Relationship selection of AcW. Agency.
23 Oct – 27 Oct	alastia al Ashi Asensi u
	selection of How right g.
	Functions of Adv. Department.
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5th Week	Marie Personal a bigan
30 Oct – 31 Oct	Agency Remuneration,
	How Agency Gain clients
	How Agency Gain clients Remuneration Methods.
	How to make compensation Plan more effective
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja Class- M. com. 3nd scm. Subject-Adv. Mgt. Paper- Mc-309

November, 2023 1st Week 1 Nov, 2023 5 Nov, 2023 2nd Week 6 Nov – 9 Nov	Haryana Day Sunday  Measuring Advertising Effectiveness  Meaning, Need, Approaches of  evaluating Adv. Effectiveness.
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Advertising Testing Pre-Testing Us. Post-Testing Difficulties in Evaluating Adv. Effectiveness
19 Nov, 2023	Sunday
4th Week 20 Nov - 24 Nov	PACT Principles of Ad- copy Testing.  Revision / Problems discussion.
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja. Class- M. Com. Istsem. Subject- C. Law Paper- Mc-104

August, 2023 1st Week 1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2nd Week	
7 Aug - 12 Aug	
	_
13 Aug, 2023	Sunday
3rd Week	
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4th Week	Historical Development of Company Law in.
21 Aug - 26 Aug	India
	Inolla
27 Aug, 2023	Sunday
5th Week	company meaning, characteristics,
28 Aug - 31Aug	and the state of t
	and Nature
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja Class- M. Com. Ist Sem. Subject- Company Law Paper- Mc-104

September, 2023 1" Week 1 Sept - 2 Sept	Types of companies Put. Company
3 Sept, 2023  2 <sup>nd</sup> Week 4 Sept - 9 Sept	Sunday Formation, Promotion and Incorporation of a company
5 Sept, 2023 7 Sept, 2023 10 Sept, 2023 3rd Week 11 Sept-16 Sept	Talent Show Janmastami Sunday  Memorandum of Association  contents / Alteration
17 Sept, 2023 4th Week 18 Sept - 22 Sept	Sunday  Acticles of Association.  contents / Atteration / Table A  Doctorines.
23 Sept, 2023 24 Sept, 2023 25 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day Sunday Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Prospectus.  Meaning, Types, Contents.  Liabilities and Remedies.

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja Class- M. Com. Ist Sem.

Subject- Compay Law Paper- Mc-104

	,
October, 2023 1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1st Week 3 Oct – 7 Oct	Shares: Kind of Shares, Voting Rights.
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	Allotment and issue of shares
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3rd Week	Share Cabital
16 Oct - 21 Oct	Share certificate and share warrant
22 Oct, 2023	Sunday
4th Week 23 Oct – 27 Oct	Transfer and Transmission af shares forfeiture of shares
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Members and Shareholders of a Company
	Rights and Liablities of members
25 Oct – 4 Nov, 2023	Sessional Exams

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Anshul Atreja. Class- M. Com. Ist Sem Subject- C. Law Paper- MC-104

November, 2023 1" Week 1 Nov, 2023 5 Nov, 2023 2" Week 6 Nov – 9 Nov	Haryana Day Sunday Bosrowing Powers! Debentures, Public Deposits Mostgage and charges. Registeration of charges
10 Nov - 16 Nov , 2023	Diwali Break
3rd Week 17 Nov - 18 Nov	Appointment, Powers, Legal Pasitions. Of Directors
19 Nov, 2023	Sunday
4th Week 20 Nov - 24 Nov	Company meetings. Resolutions
5th Week 25 Nov, 2023 Onwards	Meetings' Procedure / Requisites of a valid meeting University Examination

Reconstruction And Amalgamation

Prevention of oppression and Mismanagement.

Winding up of a Company

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr.Shilpa

Class- BBA sem1

**Subject- Financial Accounting** 

August, 2023 1st Week 1 Aug - 5 Aug	Unit Basic Accounting-Nature, scope and objectives of accounting
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Accounting as information system, users of accounting information
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Accounting equation: Accounting concepts and conventions,
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4th Week	
21 Aug - 26 Aug	Capital and revenue expenditure; Accounting principles
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	Rules of accounting for recording the transaction for different accounts
28 Aug - 31Aug	
30 Aug, 2023	Raksha Bandhan

# **Lesson Plan for the Odd Semester, 2023** (August - December)

Name of the Teacher – Dr.Shilpa Class- BBA sem1 Subject- Financial Accounting

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Revision of accounting equation
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Journal and Ledger topic introduction
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Journal and ledger practicals
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4th Week	Double Entry System; Journal and recording of
18 Sept - 22 Sept	entries in journal
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	Ledger- Posting from Journal to respective ledger
26 Sept - 30 Sept	accounts.

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr.Shilpa

Class- BBA sem1

**Subject- Financial Accounting** 

October, 2023 1 Oct, 2023 2 Oct, 2023 1st Week 3 Oct - 7 Oct	Sunday Mahatama Gandhi Jayanti Preparation of Cash book.
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday Revision of cash book
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  Trial Balance: Need and objectives;
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Preparation of Trial Balance; Different types of errors in preparation of trial balance
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Rectification of errors.
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr.Shilpa Class- BBA sem1 Subject- Financial Accounting

November, 2023 1st Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Final Accounts: Preparation of Trading Account and Profit and Loss Account
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Remaining portion of final accounts
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Receipts and payments account, Preparation of Balance sheet for profit and non-profit organizations
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

August, 2023 1st Week 1 Aug - 5 Aug	Introduction, definition, scope, functions, importance, limitations and distrust of statistics;
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Types of statistical methods; data collection and analysis; types of data: primary
7 Aug - 12 Aug	and secondary data
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Characteristics of a graph: types of graph and their merits and demerits
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4th Week	Measures of central tendency: meaning and definition; Types of averages,
21 Aug - 26 Aug	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	Median Complete topic
28 Aug - 31Aug	
30 Aug, 2023	Raksha Bandhan

# **Lesson Plan for the Odd Semester, 2023** (August - December)

September, 2023 1st Week 1 Sept - 2 Sept	Revision of mean and median
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	mode, arithmetic mean, geometric mean, harmonic mean, quadratic mean,
4 Sept - 9 Sept	moving average
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Progressive average; relation between mean, median and mode.
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4th Week	Measures of dispersion absolute and relative measures of dispersion range
18 Sept - 22 Sept	
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	Quartile deviation, mean and standard deviation
26 Sept - 30 Sept	

# Lesson Plan for the Odd Semester, 2023 (August - December)

October, 2023	
1 Oct, 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1st Week	Skewness difference between skewness and dispersion
3 Oct – 7 Oct	
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	Empirical relation among various measures of dispersion, moments and kurtosis
9 Oct - 14 Oct	
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Sampling: introduction, census versus sample errors in sampling,
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	Types of sampling, judging reliability of sample.
23 Oct – 27 Oct	
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5 <sup>th</sup> Week	Business forecasting: meaning, steps in business forecasting and methods of
30 Oct – 31 Oct	forecasting
25 Oct – 4 Nov,	Sessional Exams
2023	

# Lesson Plan for the Odd Semester, 2023 (August - December)

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Index numbers: introduction, types of index numbers,
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Methods of constructing index numbers, uses of index numbers
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Computation of above mentioned statistical techniques with Microsoft excel.
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

August, 2023	Retailing: Definition, nature and importance of retailing in the Indian
1st Week	economy
1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Functions of retailers, classification of retailers.
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	The concept of organised retail, difference between organized retailing and
14 Aug-19 Aug	unorganized retailing. Nonstore retailing and service retailing
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4th Week	Retailing as a career. Retail Customer
21 Aug - 26 Aug	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	Stages of the customer buying process, types of
28 Aug - 31Aug	consumer buying behaviours
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Sunday
factors affecting buying decision process, consumer decision making procedure in retail perspective
Talent Show
Janmastami
Sunday
Store Location; meaning, types of retail locations, factors for choosing a location.
Sunday
Store layout and Design; key considerations in store layout
Shaeedi Divas/Haryana War Heroes' Martyrdom Day
Sunday
Annual Prize Distribution Function
factors of design decisions, importance of layout, steps for designing layout

# Lesson Plan for the Odd Semester, 2023 (August - December)

October, 2023 1 Oct, 2023 2 Oct, 2023 1st Week 3 Oct - 7 Oct	Sunday Mahatama Gandhi Jayanti  The Retailing Organisations; organisation structures and HR functions in these organizations.
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday Revision
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  Presentation by students
22 Oct, 2023 4 <sup>th</sup> Week 23 Oct – 27 Oct	Sunday  Retail Merchandising; meaning, the process of merchandise planning, merchandise budget,
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023 5 <sup>th</sup> Week 30 Oct – 31 Oct	Dussehra Maharishi Valmiki Jayanti Sunday  Methods of merchandise procurement, controlling the merchandise
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Revision of Retailing
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Technology in retailing
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision of remaining chapters
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

## Lesson Plan for the Odd Semester, 2023 (August - December)

August, 2023 1st Week 1 Aug - 5 Aug	Dividend Decisions: Types & determinants of dividend decisions
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Dividend models
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	corporate dividend practices in India.
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Capital Structure Decisions: Concept & importance
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Determinants of capital structure, theories of capital structure
30 Aug, 2023	Raksha Bandhan

## **Lesson Plan for the Odd Semester, 2023**(August - December)

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Revision of Dividend Policy
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	optimum capital structure, financial indifference point and models of capital
4 Sept - 9 Sept	structure
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Leverage: Operating, financial & combined leverage, EBIT-EPS analysis.
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4th Week	Corporate Restructuring: Need and broad areas of corporate restructuring,
18 Sept - 22 Sept	objectives, techniques of corporate restructuring
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Mergers & Takeover: Types & objectives, legal and procedural aspect of mergers and takeover process

# Lesson Plan for the Odd Semester, 2023 (August - December)

October, 2023	
1 Oct , 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1 <sup>st</sup> Week	valuation & financing of mergers & acquisitions, post merger-problems &
3 Oct – 7 Oct	reorganization, taxation and financial aspects of mergers
	reorganization, taxation and infancial aspects of mergers
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	Takeover defences. An overview of mergers & takeovers in India
9 Oct - 14 Oct	
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3rd Week	Revision of merger and takeovers
16 Oct - 21 Oct	6
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	Financial Restructuring: Need & steps in financial restructuring
23 Oct – 27 Oct	Tillancial Nestructuring. Need & steps in illiancial restructuring
25 000 27 000	
24 Oct, 2023	December
28 Oct, 2023	Dussehra Mahayishi Valmihi Jayarti
29 Oct, 2023	Maharishi Valmiki Jayanti
5 <sup>th</sup> Week	Sunday
5" Week 30 Oct – 31 Oct	Reorganization of capital, buyback of shares-concept, necessity and procedure
30 001 - 31 001	
25 Oct – 4 Nov,	Sessional Exams
2023	

# Lesson Plan for the Odd Semester, 2023 (August - December)

November, 2023 1st Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Revision
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Financial management of sick units.
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision of syllabus
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher-Ms Jasmeen jodhka Class- bcom sem 03 Subject- business statistics Paper- bc 302

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Introduction to statistics, data collection.
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Measure of central tendency mean
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Median quartiles percentiles deciles
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	Mode and grouping method of mode
21 Aug - 26 Aug	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Geometric mean
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – jasmeen jodka Class- bcom 3rd sem Subject- business statistics Paper- bc 302

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Harmonic mean
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Range and interquatrile range
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Mean deviation
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	
23 Sept, 2023 24 Sept, 2023 25 Sept, 2023 5 <sup>th</sup> Week	Shaeedi Divas/Haryana War Heroes' Martyrdom Day Sunday Annual Prize Distribution Function
26 Sept - 30 Sept	Cofficient of variation

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – jasmeen jodka

Class- bcom 3rd sen Subject- business statistics

Paper- bc 302

October, 2023 1 Oct , 2023 2 Oct, 2023 1 <sup>st</sup> Week 3 Oct - 7 Oct	Sunday Mahatama Gandhi Jayanti Lorenz curve
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	Index numbers
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Index number 2
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Time series
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	
	Test and evaluation
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – jasmeen jodka

Class- bcom 3rd sem Subject- business statistics

Paper- bc 302

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday  Test and evaluation
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Test and evaluation
19 Nov, 2023 4 <sup>th</sup> Week 20 Nov - 24 Nov	Sunday  Test and evaluation
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

#### Lesson Plan for the Odd Semester, 2023

(August - December)

Name of the Teacher - Jasmeen Jodhka

Class- Bcom 5. Sem

**Subject- financial management** 

Paper- Bc 502

August, 2023	Traditional approaches of financial management
1 <sup>st</sup> Week	
1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	
7 Aug - 12 Aug	Approaches - classical approaches and modern approaches
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	
14 Aug-19 Aug	
	C
	Sources of finance
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	
	short term and medium term sources of finance
21 Aug - 26 Aug	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
	Financial foregoring
28 Aug - 31Aug	Financial forecasting
30 Aug, 2023	Raksha Bandhan
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#### **Lesson Plan for the Odd Semester, 2023**

(August - December)

Name of the Teacher - Jasmeen jodka

Class- Bcom 5 sem

**Subject- financial management** 

Paper- Bc 502

September, 2023	Capitalisation basics of watered capital
1st Week	
1 Sept - 2 Sept	
3 Sont 2022	Sunday
3 Sept, 2023	
2 <sup>nd</sup> Week	Cost of capital
4 Sept - 9 Sept	
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	
11 Sept-16 Sept	Weighted cost of capital
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	
18 Sept - 22 Sept	Test and evaluations
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week	
26 Sept - 30 Sept	Working capital management

#### Lesson Plan for the Odd Semester, 2023

(August - December)

Name of the Teacher – jasmeen jokda

Class- Bcom 5 sem

**Subject-financial mangement** 

Paper- Bc 502

October, 2023	
1 Oct , 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1 <sup>st</sup> Week	learning models
3 Oct – 7 Oct	
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	cash management models
9 Oct - 14 Oct	
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week	test and evolution
16 Oct - 21 Oct	
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	Capital budgeting
23 Oct – 27 Oct	
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5 <sup>th</sup> Week	
30 Oct – 31 Oct	
	Profitability index and internal rate of return method
25 Oct – 4 Nov, 2023	Sessional Exams

#### **Lesson Plan for the Odd Semester, 2023**

(August - December)

Name of the Teacher – Jasmeen jokda

Class- Bcom 5 sem

**Subject- financial management** 

Paper- bc 302

November, 2023	
1 <sup>st</sup> Week	
1 Nov, 2023	Haryana Day
5 Nov, 2023	Sunday
2 <sup>nd</sup> Week	test and evaluations
6 Nov – 9 Nov	
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week	test and evaluations
17 Nov - 18 Nov	
19 Nov, 2023	Sunday
4 <sup>th</sup> Week	
20 Nov - 24 Nov	
	Test evaluations
5 <sup>th</sup> Week	
25 Nov, 2023 Onwards	University Examination

#### Lesson Plan for the Odd Semester, 2023

(August - December)

Name of the Teacher - Jasmeen Jodhka

Class- Mcom 1 sem

Subject- organisation behaviour

August, 2023	Basics of organisation behaviour
	Dasies of organisation behaviour
1st Week	
1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	
7 Aug - 12 Aug	Approaches - classical approaches
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	
14 Aug-19 Aug	
	Neo classical approaches
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	
21 Aug - 26 Aug	
	Modern approaches
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	
	Attitude and it's formation
30 Aug. 2023	Raksha Bandhan
30 Aug, 2023	Naksiia Daliuliali

#### Lesson Plan for the Odd Semester, 2023

(August - December)

Name of the Teacher - Jasmeen jodka

Class- Mcom 1st sem

Subject- organisation behaviour

September, 2023	Personality and it's theories
1st Week	
1 Sept - 2 Sept	
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	
4 Sept - 9 Sept	Discussion of types of personalities
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	
11 Sept-16 Sept	Perception and it's mechanism
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	
18 Sept - 22 Sept	Test and evaluations
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week	
26 Sept - 30 Sept	Group and group dynamics

#### Lesson Plan for the Odd Semester, 2023

(August - December)

Name of the Teacher - jasmeen jokda

**Class-** Mcom 1st sem

Subject- organisation behaviour

October, 2023	
1 Oct , 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1 <sup>st</sup> Week	learning models
3 Oct – 7 Oct	
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	transactional analysis
9 Oct - 14 Oct	
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week	test and evolution
16 Oct - 21 Oct	
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	Process of group formation
23 Oct – 27 Oct	
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5 <sup>th</sup> Week	
30 Oct – 31 Oct	
	Discussion of life stages
25 Oct – 4 Nov, 2023	Sessional Exams
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#### **Lesson Plan for the Odd Semester, 2023**

(August - December)

Name of the Teacher – Jasmeen jokda

Class- Mcom 1st sem

**Subject- organisation behaviour** 

November, 2023	
1 <sup>st</sup> Week	
1 Nov, 2023	Haryana Day
5 Nov, 2023	Sunday
2 <sup>nd</sup> Week	test and evaluations
6 Nov – 9 Nov	
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week	test and evaluations
17 Nov - 18 Nov	
19 Nov, 2023	Sunday
4 <sup>th</sup> Week	
20 Nov - 24 Nov	
	Test evaluations
5 <sup>th</sup> Week	
25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class-B.com 3rd Sem (Gen ) Subject- Corporate Accounting Paper-BC- 301

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Issue , forfeiture and reissue of shares
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Buy back of shares
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Process of book building
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	
21 Aug - 26 Aug	Revision and test
07.1	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Issue of right
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- B.com 3rd Sem (Gen) Subject- Corporate Accounting Paper- BC- 301

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Issue of bonus share and accounting treatment
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	Redemption of Preference shares - meaning, objectives, accounting
4 Sept - 9 Sept	treatment
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Redemption of Preference shares at par, at premium, sale of Investment, redemption of partly paid up shares and use of equations
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Issue of debentures
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	
26 Sept - 30 Sept	Final Accounts of companies

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- B.com 3rd Sem (Gen) Subject- Corporate Accounting Paper- BC- 301

October, 2023 1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1 <sup>st</sup> Week 3 Oct – 7 Oct	Internal Reconstruction
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday  Revision and test
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  Amalgamation of the companies
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Amalgamation of the companies
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Revision and Problems
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- B.com 3rd Sem (Gen) Subject- Corporate Accounting Paper- BC- 301

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Redemption of Debenture
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Redemption of Debenture
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revisions and test
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan

**Class- BBA 3rd SEM** 

**Subject- Micro Business Environment** 

**Paper- 202** 

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Concept nature and significance of Business Environment
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Economic Planning
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	types of Business Environment
14 Aug-19 Aug	Economic, social and political environment
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Risk in Business Environment
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Revisions and test
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- BBA 3rd SEM Subject- Micro Business Environment Paper- 202

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Environmental Scanning
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Role of Government in business Environment
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	
11 Sept-16 Sept	Economic System
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Revision and test
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	Constitutional environment
26 Sept - 30 Sept	

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- BBA 3rd SEM Subject- Micro Business Environment

**Paper- 202** 

October, 2023 1 Oct , 2023 2 Oct, 2023 1 <sup>st</sup> Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti  State intervention in business
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday  Concept, rational and dimensions of Indian business
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  Revision and test
22 Oct, 2023 4 <sup>th</sup> Week 23 Oct – 27 Oct	Sunday  Professionalization and business ethics
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023 5 <sup>th</sup> Week 30 Oct – 31 Oct	Dussehra Maharishi Valmiki Jayanti Sunday  MRTP ACT
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- BBA 3rd SEM Subject- Micro Business Environment

**Paper- 202** 

November, 2023 1st Week 1 Nov, 2023 5 Nov, 2023 2nd Week 6 Nov – 9 Nov	Haryana Day Sunday Revision and test
10 Nov - 16 Nov , 2023 3 <sup>rd</sup> Week 17 Nov - 18 Nov	Diwali Break  Competitive environment of business Competition Act
19 Nov, 2023 4 <sup>th</sup> Week 20 Nov - 24 Nov	Sunday Revision and test
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

#### **Lesson Plan for the Odd Semester, 2023**

(August - December)

Name of the Teacher – Dr. Priyanka Madan Class- M.Com 3rd Sem

**Subject- Entrepreneurship Development** 

Paper- MC 315

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Entrepreneurship: concept, nature, scope, factors affecting entrepreneurial growth
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Entrepreneurship development programs
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	Major motives, stress management
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Small enterprises: definition classification – characteristics, ownership structures.
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Project report preparation: managerial and operational aspects of small business
30 Aug, 2023	Raksha Bandhan

## Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- M.Com 3rd Sem Subject- Entrepreneurship Development Paper- MC 315

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Revision and test
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	
4 Sept - 9 Sept	Human relations and performance in organization, Institution supporting entrepreneurial growth
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	
11 Sept-16 Sept	Environmental considerations: concept of ecology and environment Air, water and noise pollution standards and control
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Personal protection equipment for safety at work places
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week 26 Sept - 30 Sept	Revision and test

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- M.Com 3rd Sem Subject- Entrepreneurship Development Paper- MC 315

O-4-1 2022	
October, 2023	
1 Oct, 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1 <sup>st</sup> Week	
3 Oct – 7 Oct	Market survey and opportunity identification: starting a small scale industry
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	
9 Oct - 14 Oct	
	Registration procedures, list of items reserved for small scale industry
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week	
16 Oct - 21 Oct	
10 000 21 000	Registration procedures, list of items reserved for small scale industry
	3
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	Assessment of demand and supply in potential areas of growth
23 Oct – 27 Oct	
25 001 27 001	
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	· ·
· · · · · · · · · · · · · · · · · · ·	Sunday
5 <sup>th</sup> Week	
30 Oct – 31 Oct	
	Revision and test
25 Oct – 4 Nov,	Sessional Exams
2023	

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- M.Com 3rd Sem Subject- Entrepreneurship Development Paper- MC 315

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Understanding business opportunity, consideration in product selection.
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Data collection for setting up small ventures
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision and test
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- B.com 3rd sem Subject- Rural Marketing

Paper- BC -306

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Meaning, nature and characteristics of rural marketing
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	socio cultural and economic and demographic factors affecting rural marketing
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	opportunities and challenges to rural markets in India
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	technological and other environment factors affecting rural marketing
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Rural Consumer Behaviour
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- B.com 3rd sem Subject- Rural Marketing Paper- BC -306

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Segmentation of rural market
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Strategies for rural marketing, rural marketing mix
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Difference in rural and urban marketing problem
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Strategies for rural marketing
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week 26 Sept - 30 Sept	
	Revision and test

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- B.com 3rd sem Subject- Rural Marketing Paper- BC -306

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti  Product Planning , pricing, promotion and mgt of durable and non durable product
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday  Planning and organizing personnel selling in rural markets
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday Innovations in rural market
22 Oct, 2023 4 <sup>th</sup> Week 23 Oct – 27 Oct	Sunday Revision and test
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023 5 <sup>th</sup> Week 30 Oct – 31 Oct	Dussehra Maharishi Valmiki Jayanti Sunday
25 Oct – 4 Nov, 2023	E- commerce in rural marketing  Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Priyanka Madan Class- B.com 3rd sem Subject- Rural Marketing Paper- BC -306

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday
	E- chaupal and other similar initiatives in rural market
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Revision
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision and test
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- B.com 3rd sem

**Subject- Indian financial system** 

Paper- BC-305

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Introduction :nature and role of financial system
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Financial system and economic development
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	An overview of IFS
14 Aug-19 Aug	components of financial system:financial markets and financial instruments
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	Money market and capital market
21 Aug - 26 Aug	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Money market:meaning,constituents,instruments and functions
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- B.com 3rd sem

**Subject- Indian Financial system** 

Paper- BC-305

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nday
pository system,recent developments in capital market
nday
BI :its formation,role,recent developments
aeedi Divas/Haryana War Heroes' Martyrdom Day
nday
nual Prize Distribution Function
e debt market:meaning,features,participants,instruments
an

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- B.com 3rd sem

**Subject- Indian Financial System** 

Paper- BC-305

October, 2023 1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1 <sup>st</sup> Week 3 Oct – 7 Oct	Financial institutions: RBI
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday  RBI :organisation,management and functions
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Credit creation and credit control
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Commercial banks:meaning and functions,Structure and recent developments in commercial banking in India
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	E-banking,NPAs in commercial banks
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher –Harvinder Kaur Class- B.com 3rd sem Subject- Indian Financial system Paper- BC-305

November, 2023 1 <sup>st</sup> Week	
1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Payment banks ,development banks:concept,objectives and functions
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Recent developments in development banking
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- BBA 5th sem

**Subject- Principles of Banking** 

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Bank :concept, classification , objectives
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Functions of banks
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	
14 Aug-19 Aug	Bank management concept: functions and importance
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	· · · · · · · · · · · · · · · · · · ·
21 Aug - 26 Aug	legal framework of regulations of bank:
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	·
28 Aug - 31Aug	Banking regulations Act1949 and main amendment
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- BBA 5 th sem

**Subject- Principles of banking** 

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	RBI act. 1934 and main amendments
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Functions of RBI
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	
11 Sept-16 Sept	Banking Forms- corporate banking
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	
18 Sept - 22 Sept	Rural banking
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	
26 Sept - 30 Sept	
	Retail Banking

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- BBA5 th sem

**Subject- Principles of banking** 

October, 2023 1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1 <sup>st</sup> Week 3 Oct – 7 Oct	International Banking
8 Oct, 2023 2 <sup>nd</sup> Week	Sunday
9 Oct - 14 Oct	E-banking
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Reforms in banking after1991
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Banker customer relationships: payment and collection of cheques
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Special services rendered by banks
25 Oct – 4 Nov, 2023	Sessional Exams

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher -Harvinder Kaur

Class- BBA 5 th sem

**Subject- Principles of banking** 

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Banking Technology:computerisation
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Internet, mobile, ATMs , security issues, priority sector lending
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Performance analysis of banks
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- B.com5th sem (voc)

**Subject- Management of sales force -1** 

Paper- BC(voc)-505

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Sales force: concept and need
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Importance of sales force
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	Management of sales force
15 Aug, 2023 20 Aug, 2023	Independence Day Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Functions of sales managers
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Sales force size
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Harvinder Kaur

Class- B.com5th (voc)

**Subject- Management of sales force-1** 

Paper- BC(voc)-505

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Organisations of sales department
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	geographical based department
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	
11 Sept-16 Sept	Product wise department
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	
18 Sept - 22 Sept	
	Market based department
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	
26 Sept - 30 Sept	
	Recruitment

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Harvinder Kaur

**Class-** B.com 5th sem

**Subject- Management of sales force-1** 

Paper- BC(voc) -505

0 1 2 2000	
October, 2023	
1 Oct , 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1st Week	
3 Oct – 7 Oct	
	Selection
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	
9 Oct - 14 Oct	
	Training and development
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week	
16 Oct - 21 Oct	
	Motivation
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	
23 Oct – 27 Oct	
	Compensation
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5 <sup>th</sup> Week	*
30 Oct – 31 Oct	
	Revision
25 Oct – 4 Nov,	Sessional Exams
2023	

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- B.com 5 th sem

**Subject- Management of sales force-1** 

Paper- BC(voc)-505

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Appraisal of performance
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	
	Revision
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Tests
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur Class- B.com 5th sem Subject- Auditing Paper- BC-505

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Introduction:meaning,objective and advantages of auditing;Types of audit
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	internal audit and extent audit; proprietary and efficiency audit
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	Audit Process:audit programme
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	
21 Aug - 26 Aug	Audit working papers and evidence
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Audit of e-commerce transactions
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- B.Com5th sem

Subject- Auditing Paper- BC-505

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Methods of audit work : Routine checking and test checking Internal control
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Internal checking system
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Vouching:meaning,objective and importance
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Vouching of cash books,purchase book,sale books
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Vouching of bills receivable books ;bills payable books

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- B.com5th sem

Subject-Auditing Paper- BC-505

0 ( 1 2022	
October, 2023	
1 Oct , 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1st Week	
3 Oct – 7 Oct	Journal proper and debtor
	Credit ledgers
	Verification of assets and liabilities
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	Suluay
9 Oct - 14 Oct	
700 - 1400	Audit of limited companies: company auditor
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week	
16 Oct - 21 Oct	
	Appointment, powers, duties and liabilities of auditors
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	
23 Oct – 27 Oct	
	Directions of Comptroller and audit general of India
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
,	Sunuay
5 <sup>th</sup> Week	
30 Oct – 31 Oct	Audit reports: various types of reports
	Audit reports. various types of reports
25 Oct – 4 Nov,	Sessional Exams
2023	Debbavana Ammanu
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### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher -Harvinder Kaur

Class- B.com 5th Sem

Subject- Auditing Paper- BC-505

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Investigation:meaning,nature,procedures and objectives
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Professional ethics of auditing
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	
	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur Class- BBA 1st sem Subject-Business Organisation

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Business organisation:Meaning and nature, objectives, evolution  Forms and types of business organisation
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Partnership:characteristics, Registration, partnership deed
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Rights, Duties and liabilities .Dissolution of partnership
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	
21 Aug - 26 Aug	Joint stock Company- concept, characteristics, types , formation of
27 / 2022	company
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Multinational companies; Conceptual framework of corporate governance
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- BBA 1st sem

**Subject- Business Organisation** 

September, 2023 1 <sup>st</sup> Week	One person company  Co-operative and state ownership: forms and types
1 Sept - 2 Sept	Co-operative and state ownersmp: forms and types
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	
4 Sept - 9 Sept	Non- profit organisations, Trade Associations, Emergence of Indian MNC s
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Transnational corporations-Recent trends business world
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	
18 Sept - 22 Sept	Globalisation and amp; challenges for Indian business in new millennium
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week	Tests
26 Sept - 30 Sept	

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Harvinder Kaur

Class- BBA 1st sem

**Subject- Bussiness Organisation** 

October, 2023	
1 Oct , 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1 <sup>st</sup> Week	*
3 Oct – 7 Oct	Setting up a new enterprise decisions in setting up an enterprise
3 001 - 7 001	Setting up a new enterprise decisions in setting up an enterprise
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	
9 Oct - 14 Oct	
	Opportunity and idea generation
15.0 4.2022	
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
ard xxx	
3 <sup>rd</sup> Week	
16 Oct - 21 Oct	Role of creativity and innovation
	Role of Creativity and Innovation
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	
23 Oct – 27 Oct	
	Feasibility study and Business plan
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5 <sup>th</sup> Week	
30 Oct – 31 Oct	
	Bussiness size and location decisions
25 Oct – 4 Nov,	Sessional Exams
2023	
	·

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher -Harvinder Kaur

Class- BBA 1st sem

**Subject- Business Organisation** 

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Various factors to be considered for starting a new unit
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Relevant government policies
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Special Economic Zone policy etc.
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- BBA 1st semester

**Subject- Principles of Management** 

August, 2023	
1 <sup>st</sup> Week	
1 Aug - 5 Aug	Management: An Introduction,
	Meaning of Planning and types of plans
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Concept of decision making and process of decision making
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	
14 Aug-19 Aug	
	Types of decisions, techniques of decision making
17.1	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	Importance of decision making , Concept of MIS, DSS
21 Aug - 26 Aug	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Meaning and features of organizing, types of organization-formal and
	informal
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- BBA 1st semester

**Subject- Principles of Management** 

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Essentials and principles of organising
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Concept of organizational structure
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Types of organizational structure- line organization, line and staff
11 Sept-16 Sept	and functional
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Concept of Delegation of authority
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Concept of responsibility, authority and accountability

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- BBA 1st semester

**Subject- Principles of Management** 

October, 2023 1 Oct , 2023 2 Oct, 2023 1 <sup>st</sup> Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti  Concept of Decentralization and centralization, its features, importance Difference between both
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	Staffing: features, importance and process
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Evolution of management thoughts
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Concept of communication and its process
——24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Communication barriers and corrective measures
25 Oct – 4 Nov, 2023	Sessional Exams

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur

Class- BBA 1st semester

**Subject- Principles of Management** 

November, 2023 1 <sup>st</sup> Week	
	Haryana Day
5 Nov, 2023	Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Concept of directing ,importance and process
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Control techniques : traditional and modern
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur

Class- BBA 1<sup>st</sup> semester

**Subject- Principles of Production Management** 

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Concept of product, nature and its types
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Production as a system:nature, types and importance
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	Decision making in production function
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Importance and organization of production function
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Concept of Production management
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur

Class- BBA 1st semester

**Subject- Principles of Production Management** 

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Concept of Production planning and control
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Factors determining production planning and contol
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Production process
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Concept of purchasing
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Warehpusing -importance and types of warehouses

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur

Class- BBA 1<sup>st</sup> semester

**Subject- Principles of Production Management** 

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week 3 Oct - 7 Oct	Sunday Mahatama Gandhi Jayanti  Methods of production
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday  Concept of storing and placing, Make or buy decision
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Concept of inventory management
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Techniques of inventory management-EOQ, FIFO, LIFO
24 Oct, 2023	Dussehra
28 Oct, 2023 29 Oct, 2023	Maharishi Valmiki Jayanti
5 <sup>th</sup> Week 30 Oct – 31 Oct	Sunday  Concept of ABC and VED analysis
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur

Class- BBA 1st semester

**Subject- Principles of Production Management** 

November, 2023 1st Week 1 Nov, 2023 5 Nov, 2023 2nd Week 6 Nov – 9 Nov	Haryana Day Sunday  Inspection and quality control in production
10 Nov - 16 Nov, 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	ISO certification and statistical quality control in production
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- B.COM 5<sup>TH</sup> semester (VOCATIONAL)

Subject- Sales promotion and public relations-I

Paper- BC(voc)-506

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Concept of sales promotion
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Types of sales promotion
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Importance of sales promotion and its role in marketing
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Revision of above topics
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Forms of sales promotion
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

 $\begin{array}{ll} Class- & B.COM \ 5^{TH} \ semester \ (VOCATIONAL) \\ Subject- \ Sales \ promotion \ and \ public \ relations-I \end{array}$ 

Paper- BC(voc)-506

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Consumer oriented sales promotion
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Motion oriented sales promotion
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Trade oriented sales promotion
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Sales force oriented sales promotion
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week 26 Sept - 30 Sept	Revision of forms of sales promotion

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur Class- B.COM 5<sup>TH</sup> semester (VOCATIONAL) Subject- Sales promotion and public relations-I

Paper-BC(voc)-506

Sunday Mahatama Gandhi Jayanti  Major tools of oriented sales promotion
Sunday
Concept of samples, purchase
Maharaja Agrasen Jayanti, Sunday
Display and Demonsration , rebates, patronage and rewards
Sunday
Exhibition, fashion shows, sales contests, premium and fre goods
Dussehra Maharishi Valmiki Jayanti Sunday
Games of chance and skill, lotteries, gifts ,offer
Sessional Exams

#### **Lesson Plan for the Odd Semester, 2023** (August - December)

Name of the Teacher – Dr. Lovneet kaur Class- B.COM 5<sup>TH</sup> semester (VOCATIONAL) Subject- Sales promotion and public relations-I

Paper- BC(voc)-506

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Conventions, conference and trade shows
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Specific novelties
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- B.COM 1st semester

	<u> </u>
<b>August</b> , 2023	The Indian contract act,1872:Nature and classification of contracts,
1 <sup>st</sup> Week	essentials of contract
1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	An overview of proposal and acceptance, capacity of parties to contract,
7 Aug - 12 Aug	free consent
/ Aug - 12 Aug	nee consent
12 1 2022	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Lawful consideration, lawful object, void agreement
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	- Carrenty
21 Aug - 26 Aug	Performance and discharge of contract, remedies for breach of
21 Aug - 20 Aug	contract
	CORTI ACT
27 Aug 2022	Cundor
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Sales of goods act,1930: formation of contract of sale, goods and
	their classification, price
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

**Class- B.COM** 1<sup>st</sup> semester

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Conditions and warranties, transfer of ownership in goods
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	performance of contract of sale, remedies, unpaid seller and his rights
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Buyer's remedies, auction sale and online sale
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Indian partnership act ,1932: nature of firm, duties and rights of firm
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Liabilities of firm and partner ,concept and features of LLP act ,2008

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- B.COM 1st semester

October, 2023 1 Oct , 2023 2 Oct, 2023 1 <sup>st</sup> Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti  Incorporation of LLP , LLP agreements , limitations of liabilities of LLP and partners
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday Negotiable instruments act, 1881: scope , features and types
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  Dishonour and discharge of negotiable instruments
22 Oct, 2023 4 <sup>th</sup> Week 23 Oct – 27 Oct	Sunday  Purpose , benefits and limitation of IT act,2000
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023 5 <sup>th</sup> Week 30 Oct – 31 Oct	Dussehra Maharishi Valmiki Jayanti Sunday  Digital signature , E- governance
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- B.COM 1<sup>st</sup> semester

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Attribution of electronic records, duties of subscriber
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Penalties and adjudication offences
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- M.COM 3<sup>rd</sup> semester Subject- Marketing Research

August, 2023 1st Week 1 Aug - 5 Aug	Introduction to marketing research
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Nature, scope and importance of marketing research
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Marketing research process
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	Formulating the problem, concept of research design
21 Aug - 26 Aug	
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Exploratory , experimental and descriptive research
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur

Class- M.COM 3<sup>rd</sup> semester Subject- Marketing Research

September, 2023 1st Week 1 Sept - 2 Sept  3 Sept, 2023	Concept of Sampling design and types  Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Different Sources of information
5 Sept, 2023 7 Sept, 2023 10 Sept, 2023	Talent Show Janmastami Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Questionnaire and its designing
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Methods of data collection
23 Sept, 2023 24 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Scaling techniques

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Lovneet kaur

Class- M.COM 3<sup>rd</sup> semester Subject- Marketing Research

October, 2023 1 Oct , 2023 2 Oct, 2023 1 <sup>st</sup> Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti  Samling and non sampling errors
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	Concept of qualitative research
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Process of qualitative research
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Methods of qualitative research
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Techniques of qualitative research
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Dr. Lovneet kaur

Class- M.COM 3<sup>rd</sup> semester Subject- Marketing Research

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Concept of survey
10 Nov - 16 Nov, 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Concept of observation
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class- B.COM 5th SEM Subject- Goods and Services Tax Paper- BC - 503

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Tax structure in India and overview of GST
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Administration of GST
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	Taxable event and scope of supply under GST
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	Levy and collection of Tax, small taxable person: exemptions and
21 Aug - 26 Aug	composition scheme
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	Time of supply
28 Aug - 31Aug	
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class- B.COM 5th SEM Subject- Goods and Services Tax Paper- BC - 503

September, 2023	The integrated goods and services tax act, 2017
1 <sup>st</sup> Week	
1 Sept - 2 Sept	
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	Nature of supplies: inter - state and intra- state, place of supply
4 Sept - 9 Sept	
- Sept > Sept	
<b>.</b>	
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Value of taxable supply
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	Input tax credit
	input tax credit
18 Sept - 22 Sept	
22 C 4 2022	
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week	Tax invoice
26 Sept - 30 Sept	

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Ms. Bharti

**Class- B.COM 5th SEM** 

**Subject- Goods and Services Tax** 

Paper- BC- 503

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week 3 Oct - 7 Oct 8 Oct, 2023 2nd Week 9 Oct - 14 Oct	Sunday Mahatama Gandhi Jayanti Returns under GST laws  Sunday Assessment
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Audit under GST laws
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Registration
24 Oct, 2023	Dussehra
28 Oct, 2023 29 Oct, 2023	Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Credit and debit notes
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher –Ms. Bharti Class- B.COM 5th SEM Subject- Goods and Services tax Paper- BC- 503

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday Payment of tax and offences
10 Nov - 16 Nov , 2023 3 <sup>rd</sup> Week 17 Nov - 18 Nov	Diwali Break Penalties
19 Nov, 2023 4 <sup>th</sup> Week 20 Nov - 24 Nov	Sunday  Revision and queries
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class- M.COM 1<sup>st</sup> SEM Subject- Accounting for managerial decisions Paper- MC- 105

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Management accounting- meaning, objectives, nature, tools and techniques of management accounting, installation of management accounting system
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Role of management accountant, relationship of management accounting with financial accounting and cost accounting
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Management information system and reporting -objectives, types
14 Aug-19 Aug	and methods of reporting, reporting needs at different levels of management, designing and installation of a reporting system
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Responsibility accounting – meaning , significance and fundamentals aspects of responsibility accounting, responsibility centres
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Divisional performance evaluation
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class-M.COM 1<sup>st</sup> SEM Subject- Accounting for managerial decisions Paper- MC-105

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Budgeting- essentials of budgeting, kinds of budgets
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Budgeting control, zero based budgeting
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Standard costing and variance analysis
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Illustrations of material analysis
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Labour analysis – illustrations

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class- M.COM 1<sup>st</sup> SEM Subject- Accounting for managerial decisions Paper- MC- 105

October, 2023 1 Oct , 2023 2 Oct, 2023 1 <sup>st</sup> Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti Overhead variance
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday  Marginal costing and break even analysis
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday  Illustrations of break even analysis and cost – profit –volume analysis
22 Oct, 2023 4 <sup>th</sup> Week 23 Oct – 27 Oct	Sunday  Contemporary issues in management accounting – price level adjustment accounting
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023 5 <sup>th</sup> Week 30 Oct – 31 Oct	Dussehra Maharishi Valmiki Jayanti Sunday Value chain analysis
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher –Ms. Bharti Class- M.COM 1<sup>st</sup> SEM Subject-Accounting for managerial decisions Paper-MC- 105

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Activity –based costing, quality costing
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Target and life cycle costing
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revisions and students query
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class- B.COM 5<sup>th</sup> SEM

Class- B.COM 5<sup>th</sup> SEM Subject- Cost Accounting

Paper- BC-501

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Introduction- nature and scope of cost accounting, cost concepts and classification
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Methods and techniques, material – material planning and purchasing
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Pricing of material issue – illustrations
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Treatment of material losses, material and inventory control-concepts and techniques
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	Labour – labour cost control procedure, labour turnover, idle time
28 Aug - 31Aug	and overtime  Raksha Bandhan
30 Aug, 2023	Naksha Dahuhah

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class-B.COM 5<sup>th</sup> SEM Subject- Cost Accounting Paper- BC- 501

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Methods of wage payment – time and piece rate, incentive schemes
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week	Illustrations of labour wage payment
4 Sept - 9 Sept	
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Overheads – classification, allocation, apportionment and absorption
11 Sept-16 Sept	of overheads, under and over absorption
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	Method of costing – unit costing
18 Sept - 22 Sept	Wethod of costing – unit costing
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	Contract costing
26 Sept - 30 Sept	

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Ms. Bharti Class- B.COM 5<sup>th</sup> SEM Subject- Cost Accounting

Paper- BC-501

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti Job costing
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday Process costing
15 Oct, 2023 3 <sup>rd</sup> Week 16 Oct - 21 Oct	Maharaja Agrasen Jayanti, Sunday Service costing
22 Oct, 2023 4 <sup>th</sup> Week 23 Oct – 27 Oct	Sunday Standard costing and variance analysis
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023 5 <sup>th</sup> Week 30 Oct – 31 Oct	Dussehra Maharishi Valmiki Jayanti Sunday Illustrations of material variance Practice of material variance
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher –Ms. Bharti Class- B.COM 5<sup>th</sup> SEM Subject-Cost Accounting Paper- BC- 501

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday Illustrations of labour variance
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Cost control and cost reduction, cost audit , an overview of cost audit standards
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision and students query
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Vandana Sharma

Class- M.com 1<sup>st</sup> semester Subject- Business Environment

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Nature and importance of business Environment
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Components of Business Environment Micro and Macro
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Right to Information Act
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Small scale Industry
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Industrial policy
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Vandana Sharma

Class- M.com 1<sup>st</sup> semester Subject- Business Environment

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Competition Act
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Environment scanning Techniques of Environment Scanning
5 Sept, 2023 7 Sept, 2023	Talent Show Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Objectives, strategies and problem of LPG Liberalization
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	privatization and Globalization
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Vandana Sharma

Class- M.com 1<sup>st</sup> semester Subject- Business Environment

October, 2023	
1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
	Manatama Ganum Jayanti
1 <sup>st</sup> Week 3 Oct – 7 Oct	Evim nation, Tools of monoton, Police
3001-7001	Exim policy , Tools of monetary Policy
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	Foreign Exchange Management Act
9 Oct - 14 Oct	r or eight Exertainige management / tec
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week	
16 Oct - 21 Oct	Industrial licensing Policy
	madatian neerising rolley
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	Consumer Protection Act
23 Oct – 27 Oct	Consumer Protection Act
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Vandana Sharma

Class- M.com 1<sup>st</sup> semester Subject- Business Environment

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Environment protection Act
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Corporate Governance
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	R.T.I Act 2005
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Vandana sharma

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Indian Contract Act,1872- introduction
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Contractual capacity of parties, free consent of parties, lawful consideration and objects
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	Performance of contracts Discharge of contracts
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Consequences of breach of contract
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Contracts of bailment
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

 $\label{eq:Name of the Teacher - Vandana sharma} \\ Class- \quad B.B.A \ 5^{TH} \ sem$ 

September, 2023 1st Week 1 Sept - 2 Sept  3 Sept, 2023 2nd Week	Contracts of indemnity  Sunday  Contracts of guarantee
4 Sept - 9 Sept	
5 Sept, 2023	Talent Show Janmastami
7 Sept, 2023 10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Contracts of Agency
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Performance of contracts- delivery and payment Unpaid seller
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	
	Contracts of sale Legal formalities- written and registered

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Vandana sharma Class-  $\,$  B.B.A  $5^{TH}$  sem

October, 2023 1 Oct , 2023 2 Oct, 2023 1 <sup>st</sup> Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti  Valid contracts and it's elements Different examples and cases
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	Proposal, acceptance and revocation
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Different provisions under Negotiable instruments Act,1881,
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Negotiable instruments Act,1881
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Negotiable instruments Act,1881
25 Oct – 4 Nov, 2023	Sessional Exams

### Lesson Plan for the Odd Semester, 2023 (August - December)

 $\begin{array}{ll} Name \ of \ the \ Teacher-Vandana \ sharma \\ Class- & B.B.A \ 5^{TH} \ sem \end{array}$ 

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday  Sales of Goods act Conditions and warranties, unpaid seller
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Transfer of property or ownership,
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Performance of the contract, suits of breach of contracts
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – vandana sharma

Class- B.com 1<sup>st</sup> sem

**Subject-Business Management** 

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	nature and scope of business, scope of business, management definition and characteristics ,scope and importance ,functional area of management
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	management and administration ,levels of management, classical and neo classical approach ,
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	behavioral and management science approach, system approach and contingency approach contemporary development in approaches,: theory z ,mckinsey-7 ,
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	quality management, planning: definition ,nature, objective and importance,
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	planning process ,types of plans, barriers to effective planning organizing: definition ,nature ,principles,
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – vandana sharma

Class- B.com 1st sem

**Subject- Business Management** 

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	types of organization, organization structure: authority and delegation
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	centrazation vs decentralization,
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	staffing: meaning ,importance and scope ,matching job and people
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	motivation: concept, objective and significance
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week	
26 Sept - 30 Sept	Theories of Motivation

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher — vandana sharma

Class- B.com 1<sup>st</sup> sem

**Subject-Business Management** 

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week 3 Oct – 7 Oct	Sunday Mahatama Gandhi Jayanti  leadership: concept ,significance and importance
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday  leadership style, approaches to leadership
15 Oct, 2023 3 <sup>rd</sup> Week	Maharaja Agrasen Jayanti, Sunday
16 Oct - 21 Oct	Leadership Theories
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	meaning and characteristics of control,
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
25 Oct – 4 Nov, 2023	Sessional Exams

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – vandana sharma

Class- B.com 1st sem

**Subject- Business Management** 

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week	Haryana Day Sunday
6 Nov – 9 Nov	controlling technique
10 Nov - 16 Nov, 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Coordination: importance and Methods
19 Nov, 2023 4 <sup>th</sup> Week	Sunday
20 Nov - 24 Nov	revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Vandana sharma

Class- B.B.A 3<sup>rd</sup> sem

Subject- understanding human behavoir

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Understanding human behavior: nature , meaning,
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Approaches to human behavior
7 Aug - 12 Aug	Approacties to fluman behavior
7 Aug - 12 Aug	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	
14 Aug-19 Aug	Behavioural approach,
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	
21 Aug - 26 Aug	
	cognitive approach
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Psychoanalytic approach
30 Aug, 2023	Raksha Bandhan

#### Lesson Plan for the Odd Semester, 2023 (August - December)

 $\begin{array}{ll} Name\ of\ the\ Teacher-\ Vandana\ sharma\\ Class-\ B.B.A\ 3^{rd}\ sem \end{array}$ 

Subject- understanding human behavoir

September, 2023 1 <sup>st</sup> Week	Personality: nature and meaning,
1 Sept - 2 Sept	
3 Sept, 2023	Sunday
	Sullday
2 <sup>nd</sup> Week	
4 Sept - 9 Sept	theories of personality, Psychoanalytic theory of personality
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	
11 Sept-16 Sept	
	Emotions: nature, meaning
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	
18 Sept - 22 Sept	Emotions theories
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	<b>Annual Prize Distribution Function</b>
5 <sup>th</sup> Week	
26 Sept - 30 Sept	Motivation: nature and meaning,
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# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher - Vandana sharma

Class- B.B.A 3<sup>rd</sup> sem

Subject- understanding human behavoir

October, 2023 1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1 <sup>st</sup> Week 3 Oct – 7 Oct	Motivation theories
9 Oct 2022	Sunday.
8 Oct, 2023 2 <sup>nd</sup> Week	Sunday
9 Oct - 14 Oct	Perception: nature, meaning
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Theories of perception
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Perception laws
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Attention and perception
25 Oct – 4 Nov, 2023	Sessional Exams

### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Vandana sharma

Class- B.B.A 3<sup>rd</sup> sem

Subject- understanding human behavoir

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday  Memory and forgetting, Maslow hirarachy, needs, X and Y theory, 2 factor theory
10 Nov - 16 Nov, 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Learning: nature and meaning ,Theories of Learning
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Classical conditioning, operant conditioning, Trait and social learning theory
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Vandana sharma

Class- B.B.A 5<sup>TH</sup> sem

**Subject-** Export Procedure and Documentation

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	Nature ,Meaning of Exporting
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Entering Export Business procedure
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week 14 Aug-19 Aug	Entering Export Business Formalities
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	EXIM Policy
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Institutional infrastructure for Indian Exporters
30 Aug, 2023	Raksha Bandhan

#### Lesson Plan for the Odd Semester, 2023 (August - December)

 $\label{eq:Name of the Teacher - Vandana sharma} \\ Class- \quad B.B.A \ 5^{TH} \ sem$ 

**Subject-** Export Procedure and Documentation

September, 2023 1 <sup>st</sup> Week 1 Sept - 2 Sept	Incoterms
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Methods of international Payment
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week	Export documentation
11 Sept-16 Sept	
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Export documentation
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Test and doubts

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Vandana sharma

Class- B.B.A 5<sup>TH</sup> sem

**Subject-** Export Procedure and Documentation

October, 2023 1 Oct , 2023 2 Oct, 2023 1st Week 3 Oct - 7 Oct	Sunday Mahatama Gandhi Jayanti  Processing of an export order
8 Oct, 2023 2 <sup>nd</sup> Week 9 Oct - 14 Oct	Sunday
15 Oct, 2023	Presentations  Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Test and doubts
22 Oct, 2023 4 <sup>th</sup> Week 23 Oct – 27 Oct	Sunday  Export incentives and schemes
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023 5 <sup>th</sup> Week 30 Oct – 31 Oct	Dussehra Maharishi Valmiki Jayanti Sunday  Management of Risk in Export Business
25 Oct – 4 Nov, 2023	Sessional Exams

#### Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Vandana sharma Class-  $B.B.A 5^{TH}$  sem

 ${\bf Subject\text{-}} \ {\tt Export} \ {\tt Procedure} \ {\tt and} \ {\tt Documentation}$ 

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday
	New Foreign Trade Policy
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	New Foreign Trade Policy cont.
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	presentations
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

### **Lesson Plan for the Odd Semester, 2023**(August - December)

Name of the Teacher – Dr. Gaganpreet Class - BBA 3rd semester Subject- Management accounting Paper - BBA 204

August, 2023	
1st Week	
1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Management accounting- meaning, objectives, function, nature, usefulness
7 Aug - 12 Aug	
<b>g</b>	
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Management accounting- scope, conventions, techniques and limitations
14 Aug-19 Aug	scope, conventions, techniques and immunous
14 Aug-17 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	*
	Sunday
4 <sup>th</sup> Week	Management accounting vs Financial accounting, difference and similarities
21 Aug - 26 Aug	with practicals
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	Cost accounting- meaning, uses, cost concepts, organisation of cost
28 Aug - 31Aug	accounting departments
	6I
20.4 2022	
30 Aug, 2023	Raksha Bandhan

### **Lesson Plan for the Odd Semester, 2023**(August - December)

Name of the Teacher – Dr. Gaganpreet Class- BBA semester- 3 Subject- MANAGEMENT ACCOUNTING Paper- BBA-204

September, 2023  1st Week  1 Sept - 2 Sept  3 Sept, 2023  2nd Week  4 Sept - 9 Sept	Classification of cost, cost sheet and costing methods  Sunday  Budget and Budgetary control- Meaning, nature, kinds, preparation of various types of budgets
5 Sept, 2023	Talent Show
7 Sept, 2023 10 Sept, 2023	Janmastami Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Advantages and limitations of various types of budgetary control
17 Sept, 2023	Sunday
4 <sup>th</sup> Week 18 Sept - 22 Sept	Marginal costing- meaning, Break even analysis, and decisions involving alternate choices.
23 Sept, 2023 24 Sept, 2023 25 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day Sunday Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Standard costing- meaning, classifications, functions, importance

### **Lesson Plan for the Odd Semester, 2023**(August - December)

Name of the Teacher – Dr. Gaganpreet

Class- BBA Semester 3

**Subject- Management accounting** 

October, 2023	
1 Oct, 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1st Week	Standard costing- types of variances and their implementations
3 Oct – 7 Oct	
8 Oct, 2023	Sunday
2nd Week	Management accounting and control techniques
9 Oct - 14 Oct	
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week	Activty based costing, uniform costing
16 Oct - 21 Oct	
22 Oct, 2023	Sunday
4 <sup>th</sup> Week	Target costing and Balance score card
23 Oct – 27 Oct	
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Responsibility accounting
25 Oct – 4 Nov, 2023	Sessional Exams

### **Lesson Plan for the Odd Semester, 2023**(August - December)

Name of the Teacher – Dr. Gaganpreet

Class- BBA Semester 3

**Subject- MANAGEMENT ACCOUNTING** 

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Meaning functions of responsibility accounting
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Concetps, importance of responsibility accounting, practical question of responsibility accounting
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# **Lesson Plan for the Odd Semester, 2023** (August - December)

Name of the Teacher – Dr. Gaganpreet

**Class- M.com semester-3** 

**Subject- Financial institutions and markets** 

August, 2023 1 <sup>st</sup> Week 1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week 7 Aug - 12 Aug	Financial system and economic development, Indian financial system- an overview
12 Aug 2022	Cundov
13 Aug, 2023 3 <sup>rd</sup> Week	Sunday  Money market, capital market, primary and secondary market, government
14 Aug-19 Aug	securities markets
15 Aug, 2023 20 Aug, 2023	Independence Day Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Recent developments in indian capital market, role of SEBI
27 Aug, 2023	Sunday
5 <sup>th</sup> Week 28 Aug - 31Aug	Development banks- concepts, objectives and functions, operational and promotional activities of development banks
30 Aug, 2023	Raksha Bandhan

# Lesson Plan for the Odd Semester, 2023 (August - December)

Name of the Teacher – Dr. Gaganpreet Class- M.com semester-3

**Subject- Financial institutions and markets** 

September, 2023 1st Week 1 Sept - 2 Sept 3 Sept, 2023	Operational and promotional activities of development banks, IFCI, ICICI, IDBI  Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	IRBI, SIDBI, STATEDEVELOPMENT banks, and state financial corporations
5 Sept, 2023 7 Sept, 2023 10 Sept, 2023 3 <sup>rd</sup> Week 11 Sept-16 Sept	Talent Show Janmastami Sunday Merchant Banking: Concept, functions and growth;
17 Sont 2023	Sunday
17 Sept, 2023 4 <sup>th</sup> Week 18 Sept - 22 Sept	Government policy on merchant banking services;
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	SEBI guidelines future of merchant banking in India.

# **Lesson Plan for the Odd Semester, 2023** (August - December)

Name of the Teacher – Dr. Gaganpreet

**Class- M.com semester-3** 

**Subject- Financial institutions and markets** 

October, 2023 1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1 <sup>st</sup> Week 3 Oct – 7 Oct	Mutual Funds: Concept,
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	performance appraisal and regulation of mutual funds;
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Designing and marketing of mutual funds schemes;
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Latest mutual fund schemes in India an overview.
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Explanation of IRBI, SIDBI, STATEDEVELOPMENT banks
25 Oct – 4 Nov, 202	23 Sessional Exams

### **Lesson Plan for the Odd Semester, 2023**(August - December)

Name of the Teacher – Dr. Gaganpreet

**Class- M.com semester-3** 

**Subject- Financial institutions and markets** 

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Function, importance of SEBI
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Explanation of money market, capital market
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Financial system- introduction, nature and role, financial system and financial markets
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# **Lesson Plan for the Odd Semester, 2023**(August - December)

August, 2023	
1st Week	
1 Aug - 5 Aug	
6 Aug, 2023	Sunday
2 <sup>nd</sup> Week	Accounting principles: Concepts and conventions; Double entry system; A
7 Aug - 12 Aug	brief overview of accounting standards in India; Journal, Ledger & trial
	balance.
	varance.
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	Capital and Revenue: Concept and classification of income;
14 Aug-19 Aug	
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week	Sulfucia
21 Aug - 26 Aug	
21 Aug - 20 Aug	Even and Atomas Descriptor Descriptions of management
	Expenditure; Receipts; Provisions & reserves.
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	
28 Aug - 31Aug	Final Accounts: Trading & Profit and loss account and balance sheet with
	adjustments.
	waj wo viii v ii v ii
20.4. 2022	
30 Aug, 2023	Raksha Bandhan

### **Lesson Plan for the Odd Semester, 2023**(August - December)

September, 2023 1st Week 1 Sept - 2 Sept	Accounting for non-profit Organizations;
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Consignment accounts: accounting records
5 Sept, 2023	Talent Show
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Consignment accounts: accounting records
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	o arrang
18 Sept - 22 Sept	
23 Sept, 2023 24 Sept, 2023 25 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day Sunday Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Normal and abnormal loss; Valuation of unsold stock.

# **Lesson Plan for the Odd Semester, 2023** (August - December)

October, 2023	
1 Oct, 2023	Sunday
2 Oct, 2023	Mahatama Gandhi Jayanti
1st Week	
3 Oct – 7 Oct	Branch Accounts: dependent branch,
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week	Branch Accounts: dependent branch, debtor's system
9 Oct - 14 Oct	
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3rd Week	stock and debtor system;
16 Oct - 21 Oct	
22 Oct, 2023	Sunday
4th Week	Wholesale branch, Final accounts;
23 Oct – 27 Oct	Wholesale cranen, I man accounts,
24 Oct, 2023	Dussehra
28 Oct, 2023	Maharishi Valmiki Jayanti
29 Oct, 2023	Sunday
5 <sup>th</sup> Week	Sunuay
30 Oct – 31 Oct	Hire purchase and installment payment system:
50 501-51 501	rife purchase and instanment payment system:
25 Oct – 4 Nov. 20	23 Sessional Exams
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### **Lesson Plan for the Odd Semester, 2023**(August - December)

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023	Haryana Day Sunday
2 <sup>nd</sup> Week 6 Nov – 9 Nov	Hire purchase and installment payment system:
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Hire purchase and installment payment system: basic concepts, difference and accounting treatment.
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Financial Accounting: Concept, objectives & scope; Accounting as an information system;
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination

# **Lesson Plan for the Odd Semester, 2023**(August - December)

August, 2023 1st Week 1 Aug - 5 Aug	
6 Aug, 2023 2 <sup>nd</sup> Week	Sunday Company Meaning characteristics & types of companies
7 Aug - 12 Aug	Company Wearing characteristics & types of companies
13 Aug, 2023	Sunday
3 <sup>rd</sup> Week	conversion of private into public,
14 Aug-19 Aug	company & vice versa
15 Aug, 2023	Independence Day
20 Aug, 2023	Sunday
4 <sup>th</sup> Week 21 Aug - 26 Aug	Promotion and incorporation of companies;
27 Aug, 2023	Sunday
5 <sup>th</sup> Week	promotors: legal position, duty, liability and company and
28 Aug - 31Aug	pre-incorporation contracts; incorporation procedure.
30 Aug, 2023	Raksha Bandhan

### Lesson Plan for the Odd Semester, 2023 (August - December)

September, 2023 1st Week 1 Sept - 2 Sept	Memorandum of Association: Clauses, doctrine of ultra vires, alteration of clauses.
3 Sept, 2023	Sunday
2 <sup>nd</sup> Week 4 Sept - 9 Sept	Articles of Association: Contents, model forms, and alteration; doctrine of indoor management and constructive notice.
5 Sept, 2023	<b>Talent Show</b>
7 Sept, 2023	Janmastami
10 Sept, 2023	Sunday
3 <sup>rd</sup> Week 11 Sept-16 Sept	Prospectus: Meaning, contents and formalities, abridged prospectus
17 Sept, 2023	Sunday
4 <sup>th</sup> Week	Suruay
18 Sept - 22 Sept	Deemed prospectus. red herring & shelf prospectus, misstatement and remedies, liabilities for misstatements.
23 Sept, 2023	Shaeedi Divas/Haryana War Heroes' Martyrdom Day
24 Sept, 2023	Sunday
25 Sept, 2023	Annual Prize Distribution Function
5 <sup>th</sup> Week 26 Sept - 30 Sept	Share Capital: Types, issue and allotment of shares and debentures;

# **Lesson Plan for the Odd Semester, 2023** (August - December)

October, 2023 1 Oct , 2023 2 Oct, 2023	Sunday Mahatama Gandhi Jayanti
1st Week 3 Oct – 7 Oct	share certificate and share warrant, reduction of share capital;
8 Oct, 2023	Sunday
2 <sup>nd</sup> Week 9 Oct - 14 Oct	Buy-back of shares.
15 Oct, 2023	Maharaja Agrasen Jayanti, Sunday
3 <sup>rd</sup> Week 16 Oct - 21 Oct	Transfer & transmission of shares and debentures;
22 Oct, 2023	Sunday
4 <sup>th</sup> Week 23 Oct – 27 Oct	Depository system
24 Oct, 2023 28 Oct, 2023 29 Oct, 2023	Dussehra Maharishi Valmiki Jayanti Sunday
5 <sup>th</sup> Week 30 Oct – 31 Oct	Borrowing powers
25 Oct – 4 Nov, 202	23 Sessional Exams

### **Lesson Plan for the Odd Semester, 2023**(August - December)

November, 2023 1 <sup>st</sup> Week 1 Nov, 2023 5 Nov, 2023 2 <sup>nd</sup> Week 6 Nov – 9 Nov	Haryana Day Sunday Borrowing powers of borrowers
10 Nov - 16 Nov , 2023	Diwali Break
3 <sup>rd</sup> Week 17 Nov - 18 Nov	Debentures- concepts, types of debentures, classifiations, debenture stock
19 Nov, 2023	Sunday
4 <sup>th</sup> Week 20 Nov - 24 Nov	Revision
5 <sup>th</sup> Week 25 Nov, 2023 Onwards	University Examination