

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class – B.com 4th sem

Subject – Income Tax

Paper – B23-Com-402

2 nd Week 8 Feb	Deduction from Gross Total Income
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Computation of Total Income of Individual
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Computation of Tax Liability of Individual
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Rebate and Relief of Tax
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- B.com 4th sem

Subject- Income Tax

Paper- B23-Com-402

March, 2025 1 st Week 1 March, 2025	Assessment of HUF
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Assessment of HUF
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Assessment of Firms
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Income Tax Authorities
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- B.com 4th sem

Subject- Income Tax

Paper- B23-Com-402

April, 2025 1 st Week 1 April – 5 April	Preparation and filling of return of Income
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Assessment Procedure
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Deduction and Collection of Tax at source
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- B.com 4th sem

Subject- Income Tax

Paper- B23-Com-402

May, 2025 1 st Week 1 May - 3 May	Recovery and Refund of Tax
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	Dispute Resolution Committee
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Appeals and Revision
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Penalties
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Offences liable to Prosecutor
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class – B.Com 6th sem

Subject – Income Tax

Paper – BC-604

January, 2025 1 st Week 1 Jan – 4 Jan	Deductions from gross total income
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Computation of total income of individual
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Computation of tax liability of individual
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan – 25 Jan	Rebates and relief of tax
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	Assessment of HUF

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- B.Com 6th sem

Subject- Income Tax

Paper- BC-604

February, 2025 1 st Week 1 Feb, 2025	Assessment of firms
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Assessment of firms
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Income tax authorities
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Preparation and filling of return of income
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Assessment procedure
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- B.Com 6th sem

Subject- Income Tax

Paper- BC-604

March, 2025 1 st Week 1 March, 2025	Deduction of tax at source
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Collection of tax at source advance payment of tax
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Recovery and refund of tax
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- B.Com 6th sem

Subject- Income Tax

Paper- BC-604

April, 2025 1 st Week 1 April – 5 April	Dispute resolution committee
6 April, 2024	Sunday
2 nd Week 7 April – 12 April	Appeals and revision
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Penalties
20 April, 2025	Sunday
4 th Week 21 April – 26 April	Offences liable to prosecution
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class – M.Com 4th sem

Subject – Corporate Tax Planning and Management

Paper – Corporate Tax Planning and Management

January, 2025 1 st Week 1 Jan – 4 Jan	Corporate tax , tax evasion, avoidance and planning
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Tax management, dividend tax
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Computation of total income of companies (House property)
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan – 25 Jan	Income from business and profession
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	Income from other sources

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- M.Com 4th sem

Subject- Corporate Tax Planning and Management

Paper- Corporate Tax Planning and Management

February, 2025 1 st Week 1 Feb, 2025	Capital Gain
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Capital Gain (cont.)
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Computation of tax liability of companies
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Computation of tax liability of companies (cont.)
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Tax planning for new business location, nature and size of business
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- M.Com 4th sem

Subject- Corporate Tax Planning and Management

Paper- Corporate Tax Planning and Management

March, 2025 1 st Week 1 March, 2025	Form of business organisation
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Form of business organization (cont.)
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Tax planning and financial planning decisions
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class- M.Com 4th sem

Subject- Corporate Tax Planning and Management

Paper- Corporate Tax Planning and Management

April, 2025 1 st Week 1 April – 5 April	Tax planning and managerial decisions
6 April, 2024	Sunday
2 nd Week 7 April – 12 April	Special tax provisions (free trade zone , infrastructure development)
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R.Ambedkar Jayanti
3 rd Week 15 April – 19 April	Amalgamation and demerger
20 April, 2025	Sunday
4 th Week 21 April – 26 April	revision
27 April, 2025	Sunday
5 th Week 28 April, 2025	
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher- Ms. Anshul Arora.

Class- M.Com. 2nd sem.

Subject- HRM

Paper- M.Com- 201.

January, 2025 4 th Week 20 Jan-25 Jan	
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan- 31 Jan	

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher- Ms. Anshul Atreja.

Class- M-Com 2nd Sem.

Subject- H.R.M.

Paper- M24-Com-201

February, 2025 1 st Week 1 Feb, 2025	
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb - 8 Feb	H.R.M- Concept, evolution, scope.
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	HRM - Importance. objectives. functions.
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	H.R. Manager - Qualities Role. functions.
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	HRM in dynamic Environment. International HRM.
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester
(January to May, 2025)

Name of the Teacher- Ms. Anshul Atreja.

Class- M.Com. 2nd Sem.

Subject- H.R.M.

Paper- M-24- Com-201

March, 2025 1 st Week 1 March, 2025	Flexi working hours. work from Home Policy.
2 March, 2025	Sunday
2 nd Week 3 March - 8 March	HR Policies.
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March - 22 March	HR Planning
23 March, 2025	Sunday, Shaheed Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March - 29 March	Job analysis Job Satisfaction.
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher- Ms. Anshul Atreja.
Class- M. Com. 2nd sem.
Subject- HRM.
Paper- M-24 - Com-201

April, 2025 1 st Week 1 April - 5 April	Recruitment and selection.
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April - 12 April	Induction and Placement
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	Work force mobility
20 April, 2025	Sunday
4 th Week 21 April - 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher- Ms. Anshul Atreja.

Class- M.Com. 2nd sem.

Subject- HRM.

Paper- M-24-Com-201

May, 2025 1 st Week 1 May - 3 May	Promotion, Demotion Transfer and separation
4 May, 2025	Sunday
2 nd Week 5 May - 10 May	Training; Executive development
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Career Planning and development Compensation Mgt.
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Job evaluation: Quality of work life.
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Performance and Potential Appraisal Personal records and HR Audit.
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

**Lesson Plan for the Even Semester
(January to May, 2025)**

Name of the Teacher- Ms. Anshul Arora.

Class- M.Com. 2nd Sem.

Subject- Advertising Mgt & ~~Adm~~

Paper- M24-Com-207

January, 2025 4 th Week 20 Jan-25 Jan	
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan- 31 Jan	

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher- Ms. Anshul Atreja.

Class- ~~M. Com 2nd sem.~~

Subject- Advertising and Personal Selling.

Paper- M24-Com-207

February, 2025 1 st Week 1 Feb, 2025	
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb - 8 Feb	Advertising: Concept, Nature, Imp.
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Advertising and Communication
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Types of Adv. Mgt. Adv. Mgt- process
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Social and Economic Aspects of Adv. AIDA model.
26 Feb, 2025	Maha Shivratri e

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester
(January to May, 2025)

Name of the Teacher- Ms. Anshul Atreja.

Class- M.Com- 2nd Sem.

Subject- Advertising + P. selling

Paper- M2U-Com-207

March, 2025 1 st Week 1 March, 2025	Adv. Objectives and Budget.
2 March, 2025	Sunday
2 nd Week 3 March - 8 March	copy development and testing. Determining adv. message
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March - 22 March	copy headlines, body, copy logo, illustration,
23 March, 2025	Sunday, Shaheed Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March - 29 March	creative styles and Adv. Appeals. media planning.
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester
(January to May, 2025)

Name of the Teacher- Ms. Anshul Akleja .
Class- M.com - 2nd sem
Subject- Advertising and P. selling
Paper- M24 - Com - 207

April, 2025 1 st Week 1 April - 5 April	Print, Broadcasting, and other media Media selection and scheduling.
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April - 12 April	Adv. agency and client relationship
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	Evaluating Adv. effectiveness Pre and post tests.
20 April, 2025	Sunday
4 th Week 21 April - 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher- Ms. Anshul Atreja
Class- M.Com. 2nd sem.
Subject- Advertising and P. Selling.
Paper- M24 - Com - 207

May, 2025 1 st Week 1 May - 3 May	P. selling: concept, nature, objectives. and imp. salesmanship
4 May, 2025	Sunday
2 nd Week 5 May - 10 May	Types of selling situations and salesperson qualities of a salesperson. Career opportunities in P. selling.
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Theories of selling; Buyer-seller dyad Buying motives and their uses in P. selling P. selling process
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Prospecting sales presentation objection handling, closing the sale. Follow-up actions/after sale services
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Approaches to P. selling. sales reports and sales manuals Role of IT in P. selling: Ethical issues in P. selling.
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher- Ms. Anshul Atreja

Class- B.Com. VIth sem.

Subject- B. Environment.

Paper- Bc-605

January, 2025 1 st Week 1 Jan - 4 Jan	B. Env. - Concept, Components and Imp.
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan - 11 Jan	Env. and org. Scanning. Concept, Imp., Techniques.
12 Jan, 2025	Sunday
3 rd Week 13 Jan - 18 Jan	Public Sector in India.
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan - 25 Jan	Pvt. Sector in India.
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan - 31 Jan	Joint Sector in India.

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher - Ms. Anshul Atreja -

Class - B.Com. VIth Sem

Subject - B-ENV.

Paper - BC-605

February, 2025 1 st Week 1 Feb, 2025	Economic Systems - Capitalist, Socialist. Mixed Economy
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb - 8 Feb.	Economic Planning in India.
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Niti Ag Aayog
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Monetary Policy of India
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Fiscal Policy of India.
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester
(January to April, 2025)

Name of the Teacher- Ms Anshul Atreja.

Class- B.Com. VI sem.

Subject- B. Env.

Paper- BC- 605

March, 2025 1 st Week 1 March, 2025	Make in India Programme
2 March, 2025	Sunday
2 nd Week 3 March - 8 March	Foreign Investment in India
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March - 22 March	Multinational Corporations
23 March, 2025	Sunday, Shaheed Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March - 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher - Anshul Atreja.

Class - B.Com. IIIrd

Subject - B. Environment

Paper - BC-605

April, 2025 1 st Week 1 April - 5 April	Globalisation
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Competition Act
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	FEMA (Foreign Exchange Mgt. Act)
20 April, 2025	Sunday
4 th Week 21 April - 26 April	Foreign Exchange Market - An overview.
27 April, 2025	Sunday
5 th Week 28 April, 2025	Doubt session.
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher- Ms. Anshul Atreja.

Class- M.Com. 4th Sem.

Subject- Sales Management.

Paper- MC - 409

January, 2025 1 st Week 1 Jan - 4 Jan	sales Mgt., Concept, objectives and functions Integrated sales and Mkt. Mgt.
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan - 11 Jan	P. selling, Concept and classification of Sales jobs Buyer seller dyads
12 Jan, 2025	Sunday
3 rd Week 13 Jan - 18 Jan	P. selling process; Theories of selling
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan - 25 Jan	Sales Planning Sales forecasting
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan - 31 Jan	Sales Budgeting

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher- Ms. Anshul Arora.
Class- M.Com. 4th sem.
Subject- Sales Mgt.
Paper- MC- 409

February, 2025 1 st Week 1 Feb, 2025	Sales organization.
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb - 8 Aug	Sales org. structures
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Territory and quota mgt. time mgt.
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Managing the sales force Recruitment, selection
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Training, Compensation, Motivating.
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester
(January to April, 2025)

Name of the Teacher- Mrs. Anshul Arora

Class- M.Com. 4th sem.

Subject- Sales Mgt.

Paper- MC- 409

March, 2025 1 st Week 1 March, 2025	Leading the sales force; Sales meetings and contests
2 March, 2025	Sunday
2 nd Week 3 March - 8 March	Control Process
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March - 22 March	Analysis of sales, costs and profitability
23 March, 2025	Sunday, Shaheed Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March - 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher- Ms. Anshul Atreja.

Class- M.Com. 4th Sem.

Subject- Sales Mgt.

Paper- MC-409

April, 2025 1 st Week 1 April - 5 April	Mgt. of sales expenses
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Evaluating sales force performance.
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	Ethical issues in sales Mgt.
20 April, 2025	Sunday
4 th Week 21 April - 26 April	Sales Promotion.
27 April, 2025	Sunday
5 th Week 28 April, 2025	Doubts sessions.
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher–Dr Shilpa

Class-BBA 6th sem

Subject-Introduction to Financial Services

Paper-BBA-312

January, 2025 1 st Week 1 Jan – 4 Jan	Meaning, importance of financial services, types of financial services,
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	financial services and economic environment, players in financial services
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Merchant banking, functions & activities
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan-25 Jan	Issues management: managing new issues, Equity issues – Rights issues
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan– 31 Jan	underwriting :functions, bankers to an issue, book building and reverse book building

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher–Dr Shilpa

Class-BBA 6th sem

Subject-Introduction to Financial Services

Paper-BBA-312

February, 2025 1 st Week 1 Feb, 2025	Underwriting topic
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Debenture trustees, portfolio managers.
9 Feb, 2025	Sunday
3 rd Week 10 Feb -15 Feb	An overview of role of SEBI .
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Leasing and hire purchase, concepts and features
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	Types of lease accounts
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 6th sem

Subject – Introduction to Financial Services

Paper – BBA-312

March, 2025 1 st Week 1 March, 2025	Revision of previous topic
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Factoring & Forfeiting,
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Mutual funds - Structure of Mutual Funds - Types Mutual Funds – Advantages of mutual funds
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher–Dr Shilpa

Class-BBA6th sem

Subject-Introduction to Financial Services

Paper-BBA-312

April, 2025 1 st Week 1 April – 5 April	Exchange Traded Funds
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Credit rating.
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	Stock broking, Consumer finance, Credit Cards
20 April, 2025	Sunday
4 th Week 21 April - 26 April	Revision of previous topic
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision of syllabus
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher–Dr Shilpa

Class-BBA 2nd sem

Subject-Business Statistics

Paper-BBA-201

9 Feb, 2025	Sunday
3 rd Week 10 Feb -15 Feb	Business Statistics: Introduction, Scope, Functions, Importance, Limitations; Distrust of Statistics.
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Collection of Primary and Secondary data; Types of Statistical Methods
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	Data Analysis and Interpretation; Graph: Characteristics, Types, Merits and Demerits
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 2nd sem

Subject – Business Statistics

Paper – BBA-201

March, 2025 1 st Week 1 March, 2025	Revision of previous topic
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Measures of Central Tendency: Meaning, Types; Arithmetic Mean;
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Geometric Mean; Harmonic Mean; Quadratic Mean
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	; Moving Average; Progressive Average;
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 2nd sem

Subject – Business Statistics

Paper – BBA-201

April, 2025 1 st Week 1 April – 5 April	Relation between Mean, Median and mode.
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Measures of Dispersion and Skewness: Absolute and Relative measures of Dispersion range, Quartile deviation, Mean and Standard Deviation;
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Difference between Skewness and Dispersion, Empirical relation among various measures of Dispersion, Moments and Kurtosis
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher–Dr Shilpa

Class-BBA 2nd sem

Subject-Business Statistics

Paper-BBA-201

May, 2025 1st Week 1 May - 3 May	Sampling: Introduction, Census versus Sample, Errors in Sampling, Types of sampling, Judging reliability of sample; analysis.
4 May, 2025	Sunday
2nd Week 5 May – 10 May	Index numbers: Introduction, Types of Index Numbers, Methods of constructing Index numbers, uses of Index numbers
11 May, 2025	Sunday
3rd Week 12 May - 17 May	Time Series analysis: Components and Seasonality INDEX
18 May, 2025	Sunday
4th Week 19 May - 24 May	Revision of central tendency
25 May, 2025	Sunday
5th Week 26 May - 31 May	Revision of syllabus
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 4th Sem

Subject – Capital Markets

Paper – BBA-401

9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Capital Markets - meaning, nature, role and features; recent reforms in the capital markets across the world.
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Regulatory framework of Indian capital market; capital market instruments; innovation in financial instruments.
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Primary capital market - scenario in India, primary capital market intermediaries, primary market activities.
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 4th Sem

Subject – Capital Markets

Paper – BBA-401

March, 2025 1 st Week 1 March, 2025	Revision of Capital Market
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Methods of raising resources from primary market; secondary capital market - scenario in India, reforms in secondary market.
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	organization and management, trading and settlement, listing of securities; stock market index; Role of SEBI to increase liquidity in the stock market.
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Depository system - meaning, need and benefits of depository system in India; depository process
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 4th Sem

Subject – Capital Markets

Paper – BBA-401

April, 2025 1 st Week 1 April – 5 April	functioning of NSDL and SHCIL
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Importance of debt market in capital market; participants in the debt market, types of instrument treated in the debt market
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Primary and secondary segments of debt market.
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 4th Sem

Subject – Capital Markets

Paper – BBA-401

May, 2025 1st Week 1 May - 3 May	Role and policy measures relating to development banks and financial institution in India,
4 May, 2025	Sunday
2nd Week 5 May – 10 May	Products and services offered by IFCI, IDBI, IIBI, SIDBI, IDFC, EXIM Bank.
11 May, 2025	Sunday
3rd Week 12 May - 17 May	NABARD and ICICI Meaning and benefits of mutual funds, types of mutual funds,
18 May, 2025	Sunday
4th Week 19 May - 24 May	SEBI guidelines relating to mutual funds.
25 May, 2025	Sunday
5th Week 26 May - 31 May	REVISION OF SYLLABUS
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 4TH sem

Subject – Business Research Method

Paper – BBA-402

9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Business Research – Meaning, Types, Managerial value of Business Research; Theory and Research – Components, Concept, Constructs, variables,;
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Proposition and Hypothesis, Deductive and Inductive theory; Nature, Process and Importance of Problem Definition
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Purpose and types of Research Proposal, Ingredients of Research Proposal. 15
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class – BBA 4TH sem

Subject – Business Research Method

Paper – BBA-402

March, 2025 1 st Week 1 March, 2025	Revision of research
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Research Design – Meaning, Classification and Elements of Research
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Methods and categories of Exploratory Research
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	basic issues in Experimental Design, classification of Experimental Design
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class-BBA 4TH sem

Subject-Business Research Method

Paper-BBA-402

April, 2025 1 st Week 1 April – 5 April	Concept and their measurement, Measurement Scales.
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April - 12 April	Sample Design and Sampling Procedure, Determination of Sample.
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	Research Methods of collecting Primary data; and Issues in construction of Questionnaire.
20 April, 2025	Sunday
4 th Week 21 April - 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr Shilpa

Class-BBA 4TH sem

Subject-Business Research Method

Paper-BBA-402

May, 2025 1 st Week 1 May - 3 May	Statistical techniques of Data Analysis; Nature and Types of Descriptive Analysis,
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	Univariate and Bivariate tests of Statistical Significance;
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Meaning and Types of Research Report
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Ingredients of Research Report
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Revision of syllabus
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – MS. Jasmeen jodhka

Class- BBA 2nd sem

Subject- organisation behaviour

Paper- B23- BBA- 203

2 nd Week 8 Feb, 2025	Ob and its development
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Classification classical approaches and modern approaches
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Significance of ob
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Attitudes and its predisposition
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – MS. Jasmeen jodhka

Class-BBA 2nd sem

Subject- organisation behaviour

Paper- B23- BBA- 203

March, 2025 1 st Week 1 March, 2025	Personality and various determinants
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Theories of personality
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Perception
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Process of perception and other related topics
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester

(January to May, 2025)

Name of the Teacher – MS. Jasmeen jodhka

Class- BBA 2nd Sem

Subject- organisation behaviour

Paper- B23- BBA- 203

April, 2025 1 st Week 1 April – 5 April	Revision
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April - 12 April	Groups and its dynamics
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	Revision
20 April, 2025	Sunday
4 th Week 21 April - 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – MS. Jasmeen jodhka

Class-BBA 2nd Sem

Subject- organisation behaviour

Paper- B23- BBA- 203

May, 2025 1 st Week 1 May - 3 May	Understanding change
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	Revision of past year University exam
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Leadership and related topics
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Revision of the Important topic for final exam
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Doubt Session
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher—Ms. Jasmeen jodhka

Class- B.Com 4th sem

Subject- entrepreneurship development

Paper- B23- COM- 403

2 nd Week 8 Feb, 2025	Entrepreneurship and its Concept importance
9 Feb, 2025	Sunday
3 rd Week 10 Feb -15 Feb	Classifications of entrepreneurs
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Role of entrepreneurship I economic development
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	Motivations to become entrepreneur
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Jasmeen jodhka

Class- B.Com 4th sem

Subject- Entrepreneurship development

Paper- B23- COM- 403

March, 2025 1 st Week 1 March, 2025	Msme and related topics
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Msme
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Role of govt in encouraging msme
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Project planning identifying business opportunities
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Jasmeen jodhka

Class-B.Com 4th sem

Subject- Entrepreneurship development

Paper-B23- COM- 403

April, 2025 1 st Week 1 April – 5 April	Creativity and Innovation and feasibility study
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Demand Analysis and market potential measurement
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Working capital requirement and sources of finance
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal jodhka

Class-B.Com 4th sem

Subject- entrepreneurship development

Paper-B23- COM- 203

May,2025 1 st Week 1 May - 3 May	Concept, Importance of profit and tax planning
4May ,2025	Sunday
2 nd Week 5May–10 May	Government support and incentives to enterprises
11May,2025	Sunday
3 rd Week 12May-17May	Various schemes for ed
18May ,2025	Sunday
4 th Week 19 May - 24 May	Revision of past year University Examination
25May ,2025	Sunday
5 th Week 26 May - 31 May	Revision of important topics related for final exam
29May ,2025	Maharana Partap Jayanti
1 June,2025 Onwards	UniversityExaminations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher—Ms. Jasmeen jodhka

Class-M.COM- I year (2nd Semester)

Sub _ supply chain management

Paper-M 24-Com -205

2 nd Week 8 Feb, 2025	Introduction to scm inbound and outbound logistics
9 Feb, 2025	Sunday
3 rd Week 10 Feb -15 Feb	Cost concept in scm
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Scm and marketing
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	System approach to scm
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Jasmeen jodhka

Class – M.COM- I year (2nd Semester)

Subject – Supply chain management

Paper – M 24-Com -205

March, 2025 1 st Week 1 March, 2025	Marketing channels
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Distribution channel design integration of marketing g channel mix
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Supply chain as a value delivery system
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Vendor relationship in scm
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Jasmeen jodhka
Class – M.COM- I year (2nd Semester)
Subject – Supply chain management
Paper – M 24-Com -205

April, 2025 1 st Week 1 April – 5 April	Customer service transportation in supply chains
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Warehousing and material handling.
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Order processing and management
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Jasmeen jodhka

Class- M.COM- I year (2nd Semester)

Subject- Supply chain management

Paper- M 24-Com -205

May, 2025 1 st Week 1 May - 3 May	Jit and quality management
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	Third party logistics
11 May, 2025	Sunday
3 rd Week 12 May – 17 May	Scm and india
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Trends in scm
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Revision and doubt Session of the syllabus
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the teacher - _ Jasmeen jodhka

Class- Bcom 6 th Semester

Subject-human resource management

Paper – BC- 603

January, 2025 1 st Week 1 Jan – 4 Jan	Human resource management it's concept and importance
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Human resource planning
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Job analysis
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan-25 Jan	Recruitment and Selection
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan– 31 Jan	Placement and induction

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Jasmeen jodhka

Class – Bcom 6TH Semester

Subject – Human resource management

Paper – BC- 603

February, 2025 1 st Week 1 Feb, 2025	Promotion
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Feb	Transfer
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Demotio
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Training
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Revision of the winding up of company and prospectus.
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Jasmeen jodhka

Class-BCOM 6TH Semester

Subject- Human resource management

Paper- BC- 603

March, 2025 1 st Week 1 March, 2025	Presentations
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Methods of training
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Limitations of training
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Jasmeen jodhka
Class – BCOM 6TH Semester
Subject – Human resource management
Paper – BC- 603

April, 2025 1 st Week 1 April – 5 April	Revision
6 April, 2024	Sunday
2 nd Week 7 April – 12 April	Revision
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Revision of the chapters from past year question papers.
20 April, 2025	Sunday
4 th Week 21 April – 26 April	Doubt session related first seven chapters.
27 April, 2025	Sunday
5 th Week 28 April, 2025	Doubt session related last seven chapters.
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class – B.Com 2nd sem

Subject – Computerized Accounting System

Paper – B23-Com-201

2 nd Week 8 Feb	Concept, Tally Prime, Installation of Tally Prime, licensing configuration
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Tally Vault Password, security control in Tally Prime, data back up and restore
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Export and import of data, edit feature in tally, gateway of tally, revision
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Set up features, accounting features, configuration shutting and deleting of a company
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.Com 2nd sem

Subject- Computerized Accounting System

Paper- B23-Com-201

March, 2025 1 st Week 1 March, 2025	Ledger - creation, single and multiple ledger, alteration, deleting and displaying
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Creation of single and multiple group, displaying, altering and deleting group
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Invoicing, budget, cost centres, interest calculation, inventory
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Stock items, purchase and sales order processing, godowns
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.Com 2nd sem

Subject- Computerized Accounting System

Paper- B23-Com-201

April, 2025 1 st Week 1 April – 5 April	Profit and loss, bank reconciliation. balance sheet, debit and credit note
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Printing features, Management information systems and different report in tally
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	TDS, TCS payroll in Tally,
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.Com 2nd sem

Subject- Computerized Accounting System

Paper- B23-Com-201

May, 2025 1 st Week 1 May - 3 May	Introduction, sales accounting,
4 May, 2025	Sunday
2 nd Week 5 May - 10 May	payroll voucher, gratuity PF,
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	ESI, payroll reports
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Revision and test
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Revision and test
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.Com 4th sem

Subject- Corporate Accounting

Paper-B23-COM-401

2 nd Week 8 Feb	Valuation of Shares
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Valuation of shares (cont.)
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Issue of Debentures
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Valuation of debentures
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.Com 4th sem

Subject- Corporate Accounting

Paper- B23-COM-401

March, 2025 1 st Week 1 March, 2025	Liquidation of companies
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Liquidation of companies (cont.)
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Accounting of Banking Companies
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Accounting of Banking Companies (cont.)
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.Com 4th sem

Subject- Corporate Accounting

Paper- B23-COM-401

April, 2025 1 st Week 1 April – 5 April	Valuation of Goodwill
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Purchase of own Debentures
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Purchase of own Debentures (cont.)
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.Com 4th sem

Subject- Corporate Accounting

Paper- B23-COM-401

May, 2025 1 st Week 1 May - 3 May	Accounting of Holding companies
4 May, 2025	Sunday
2 nd Week 5 May - 10 May	Accounting of Holding companies (cont.)
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Accounting of Insurance companies
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Accounting of Insurance companies (cont.)
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Revision
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class – B.com 6th sem

Subject – Fundamental of Insurance

Paper – BC-602

January, 2025 1 st Week 1 Jan – 4 Jan	History of Life and General insurance, purpose, need and insurance
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Insurance as a social security tool, insurance and economic development
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Principles of fire insurance contracts, fire insurance policy
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan – 25 Jan	Conditions, assignment of policy, Claim settlement procedure
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	Principles and practices of life insurance, Revision and test

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.com 6th sem

Subject- Fundamental of Insurance

Paper- BC-602

February, 2025 1 st Week 1 Feb, 2025	Parties in life insurance contracts and their rights and duties, conditions and term of policy
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Effect of non compliance, nominations and assignment in. Connection with different issues of life insurance
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Present structure of life insurance in India and claim settlement procedure
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Accident and Motor insurance - Police and claim settlement procedure
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Marine insurance policy and its conditions
26 Feb, 2025	MahaShivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.com 6th sem

Subject- Fundamental of Insurance

Paper- BC-602

March, 2025 1 st Week 1 March, 2025	Marine insurance - premium, double insurance
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Assignment and policy warranties, voyage, loss and abandonment
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Partial losses and particular charges, salvage, total losses and measures of indemnity
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class- B.com 6th sem

Subject- Fundamental of Insurance

Paper- BC-602

April, 2025 1 st Week 1 April – 5 April	Claim settlement procedure of marine insurance, revision and test
6 April, 2024	Sunday
2 nd Week 7 April – 12 April	Role of agent and procedure of becoming an agent
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Cancellation of license, revocation of agent appointment
20 April, 2025	Sunday
4 th Week 21 April – 26 April	Code of conduct and unfair practice
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision and test
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARIVIDYAVATI ANAND D.D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Bharti

Class – B.com 6th Sem

Subject – Management accounting

Paper – BC-601

January, 2025 1 st Week 1 Jan – 4 Jan	Management accounting
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Management reporting
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Management information system
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan – 25 Jan	Financial statements
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	Analysis and interpretation of financial statements

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Bharti

Class – B.com 6th Sem

Subject – Management accounting

Paper – BC-601

February, 2025 1 st Week 1 Feb, 2025	Practical questions of analysis and interpretation of financial statements
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Feb	Ratio analysis
9 Feb, 2025	Sunday
3 rd Week 10 Feb – 15 Feb	Practical questions of ratio analysis
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb – 22 Feb	Queries and problems of students in ratio analysis
23 Feb, 2025	Sunday
5 th Week 24 Feb – 28 Feb	Funds flow statement
26 Feb, 2025	Maha Shivratri

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoApril,2025)

NameoftheTeacher–Ms.Bharti

Class-B.com 6th Sem

Subject-Managementaccounting

Paper-BC-601

March,20251 st Week 1March,2025	Cashflowstatement
2March,2025	Sunday
2 nd Week 3March–8 March	Cost–volume-profit analysis
3 rd Week 9March-16March	HoliVacations
4 th Week 17March–22March	Absorptioncostingandmarginalcosting
23March,2025	Sunday,ShaheediDiwas/MartyrdomDayofBhagatSingh,Rajguru&Sukhdev
5 th Week 24March–29March	SessionalExams
30March,2025	Sunday
6 th Week 31March,2025	Id-ul-Fitr

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Bharti

Class – B.com 6th Sem

Subject – Management Accounting

Paper – BC-601

April, 2025 1 st Week 1 April – 5 April	Budget and budgetary control
6 April, 2024	Sunday
2 nd Week 7 April – 12 April	Cash budget
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Production budget
20 April, 2025	Sunday
4 th Week 21 April – 26 April	Sale budget
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoApril,2025)

NameoftheTeacher–Ms.BhartI

Class-M.com 4th Sem

Subject–Strategic Management

Paper-MC-418

January,2025 1 st Week 1Jan–4Jan	Conceptofstrategy
5Jan,2025 6Jan,2025	Sunday ShriGuruGobindSinghJiJayanti
2 nd Week 6Jan–11Jan	Strategicmanagementprocess
12 Jan,2025	Sunday
3 rd Week 13Jan–18Jan	Developingastrategicvision,missionandsettingobjectives
19Jan,2025	Sunday
January,2025 4 th Week 20Jan-25Jan	Environmentalappraisal
26Jan,2025	Sunday,RepublicDay
5 th week 27Jan-31Jan	OrganizationalAppraisal

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Bharti

Class – M.com 4th Sem

Subject – Strategic Management

Paper – MC-418

February, 2025 1 st Week 1 Feb, 2025	Generic strategic alternatives
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Feb	Variations of strategy
9 Feb, 2025	Sunday
3 rd Week 10 Feb – 15 Feb	International level strategic alternatives
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb – 22 Feb	Strategic choice
23 Feb, 2025	Sunday
5 th Week 24 Feb – 28 Feb	Strategic implementation
26 Feb, 2025	Maha Shivratri

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Bharti

Class – M.com 4th Sem

Subject – Strategic Management

Paper – MC- 418

March, 2025 1 st Week 1 March, 2025	Operational decisions in implementation
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Behavioural issues in implementation
3 rd Week 9 March – 16 March	Holi Vacations
4 th Week 17 March – 22 March	Strategy and structural decisions
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Bharti

Class – M.com 4th Sem

Subject – Strategic Management

Paper – MC – 418

April, 2025 1 st Week 1 April – 5 April	Techniques of strategic choice
6 April, 2024	Sunday
2 nd Week 7 April – 12 April	Techniques of strategic evaluation and control
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Strategic evaluation
20 April, 2025	Sunday
4 th Week 21 April – 26 April	Strategic control
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoMay,2025)

NameoftheTeacher–Ms.Bharti

Class-M.com 2nd Sem

Subject-Fraudinvestigationandforensicaccounting

Paper-M24-COM-202

2 Feb, 2025	Sunday, BasantPanchmi
2 nd Week 8 Feb	Financialcrime–meaning,prevalence,fraudtriangle,typesoffinancial crimes
9 Feb, 2025	Sunday
3 rd Week 10Feb-15Feb	Typesoffraud,corporatefraud,Channelsoffinancialcrime, similarities between fraud, theft and embezzlement
12Feb, 2025 16Feb, 2025	GuruRavidasJayanti Sunday
4 th Week 17Feb-22Feb	Whitcollarcrime,frauddetectionandprevention
23Feb,2025	Sunday
5 th Week 24Feb- 28Feb	Perceptionof detection,approachestofraud prevention
26Feb, 2025	MahaShivratri

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Bharti

Class – M.com 2nd Sem

Subject – Fraud investigation and forensic accounting

Paper – M24-COM-202

March, 2025 1 st Week 1 March, 2025	Fraud investigation, financial statement audit
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Forensic accounting – introduction, meaning, evolution, scope, difference between fraud examination and forensic accounting
3 rd Week 9 March – 16 March	Holi Vacations
4 th Week 17 March – 22 March	Role and responsibilities of forensic accountants, forensic accounting process
23 March, 2025	Sunday, Shaheed Diwas / Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Forensic accounting techniques, data mining
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoMay,2025)

NameoftheTeacher—Ms.Bharti

Class-M.com 2nd Sem

Subject-Fraudinvestigationandforensicaccounting

Paper-M24-COM-202

April,2025 1 st Week 1April–5April	Forensicaccountingand legislations-ITact,2000
6April,2024	Sunday,RamNavmi
2 nd Week 7April-12April	Preventionofmoneylaunderingact 2002
10April,2025 13April,2025 14April,2025	MahavirJayanti Sunday,Vaisakhi Dr.B.R.AmbedkarJayanti
3 rd Week15April- 19April	Governmentenforcements
20April,2025	Sunday
4 th Week 21April-28April	SessionalExams
27April,2025 29April,2025 30April,2025	Sunday ParshuramJayanti AkshyaTritya

KUMARIVIDYAVATIANANDD.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher—Ms. Bharti

Class-M.com 2nd Sem

Subject-Fraud investigation and forensic accounting

Paper-M24-COM-202

May, 2025 1 st Week 1 May-3 May	Interviewing and interrogation
4 May, 2025	Sunday
2 nd Week 5 May-10 May	Analysis and reporting
11 May, 2025	Sunday
3 rd Week 12 May-17 May	Horizontal and vertical analysis, ratio analysis
18 May, 2025	Sunday
4 th Week 19 May-24 May	Digital forensics
25 May, 2025	Sunday
5 th Week 26 May-31 May	Revision
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Bharti

Class – B.com 2nd Sem

Subject – Principles of Marketing

Paper – B-23-COM-203

2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 8 Feb	Marketing – concept and scope, importance
9 Feb, 2025	Sunday
3 rd Week 10 Feb – 15 Feb	Evolution of marketing, understanding marketing in new perspectives, marketing environment
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb – 22 Feb	Macro environmental factors, consumer behavior
23 Feb, 2025	Sunday
5 th Week 24 Feb – 28 Feb	Marketing segmentation
26 Feb, 2025	Maha Shivratri

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoMay,2025)

NameoftheTeacher–Ms.Bharti

Class-B.com 2nd Sem

Subject-PrinciplesofMarketing

Paper-B-23-COM-203

March,20251 st Week 1March,2025	Positioningconcept
2March,2025	Sunday
2 nd Week 3March–8 March	Product–concept,importanceandclassification,branding
3 rd Week 9March-16March	HoliVacations
4 th Week 17March–22March	Packagingandlabeling,productlifecycle
23March,2025	Sunday,ShaheediDiwas/MartyrdomDayofBhagatSingh,Rajguru&Sukhdev
5 th Week 24March–29March	New product development , Pricing concept,significance,pricedetermination, Pricingmethods
30March,2025	Sunday
6 th Week 31March,2025	Id-ul-Fitr

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoMay,2025)

NameoftheTeacher–Ms.Bharti

Class-B.com 2nd Sem

Subject-PrinciplesofMarketing

Paper-B-23-COM-203

April,2025 1 st Week 1April–5April	Pricingpoliciesandstrategies
6April,2024	Sunday,RamNavmi
2 nd Week 7April-12April	Promotionandimportance,advertising
10April,2025 13April,2025 14April,2025	Mahavir Jayanti Sunday,Vaisakhi Dr.B.R.AmbedkarJayanti
3 rd Week15April- 19April	Personal selling, sales promotionandpublicity
20April,2025	Sunday
4 th Week 21April-28April	SessionalExams
27April,2025 29April,2025 30April,2025	SundayParshuram Jayanti Akshya Tritya

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Bharti

Class – B.com 2nd Sem

Subject – Principles of Marketing

Paper – B-23-COM-203

May, 2025 1 st Week 1 May – 3 May	Distribution – concept, importance and types of distribution channels, factors affecting choice of distribution channels
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	Retailing and wholesaling
11 May, 2025	Sunday
3 rd Week 12 May – 17 May	Overview of recent developments in marketing
18 May, 2025	Sunday
4 th Week 19 May – 24 May	Green marketing, relationship marketing
25 May, 2025	Sunday
5 th Week 26 May – 31 May	Revision
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms.Harvinder kaur

Class- M.Com 4th sem.

Subject- Services marketing

Paper- MC409

January, 2025 1 st Week 1 Jan – 4 Jan	Services Marketing: Concept, characteristics and. Classifications
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Buying process for services , Customer expectations of services
12 Jan,2025	Sunday
3 rd Week 13 Jan – 18 Jan	customer preparation of services, Marketing mix in services
19 Jan,2025	Sunday
January, 2025 4 th Week 20 Jan-25 Jan	Services quality: Concept, Dimensions and models
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	Relationship Marketing;meaning and goals. Service market segmentation Targeting, customer retention strategies

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms.Harvinder kaur

Class- M.com 4th sem

Subject- Services Marketing

Paper- MC409

February, 2025 1 st Week 1 Feb, 2025	Service development: steps in service development Service blueprinting
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Approaches to service delivery
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Customer feedback and service recovery
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Physical environment of services
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	Communication and promotion of services: main problems, objectives
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms.Harvinder Kaur

Class- M.Com 4th sem.

Subject- Services Marketing

Paper- MC409

March, 2025 1 st Week 1 March, 2025	Communication mix and strategies
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Pricing of services: Characteristics, approaches and pricing strategies
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Distribution of services: channels Key intermediaries, strategies
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms.Harvinder Kaur

Class- M.com 4th sem.

Subject- Services Marketing

Paper- MC409

April, 2025 1 st Week 1 April – 5 April	Managing service employees: Importance and roles of contact personnel,
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Managing services delivery employees
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R.Ambedkar Jayanti
3 rd Week 15 April - 19 April	Managing customer & strategies for enhancing customer participation
20 April, 2025	Sunday
4 th Week 21 April - 26 April	Customer protection and ethics in services
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- B.com6th sem.

Subject- Retail Management

Paper- BC- 606 (I)

January, 2025 1 st Week 1 Jan – 4 Jan	Retailing: Concept, characteristic and importance
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Theories of retailing; strategic planning in retailing
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Planning location of retail institution
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan – 25 Jan	Trading area analysis, deciding the most desirable type of location
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	Choice of general location Choosing and evaluating a particular site

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- B.com6th sem.

Subject- Retail Management

Paper- BC- 606 (I)

February, 2025 1 st Week 1 Feb, 2025	Material handling
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Organizational Structure I. Retail institutions
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Classification of retail institutions
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Store based and non store based organisations
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	Process of setting up a retail organisation
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- B.com6th sem.

Subject- Retail Management

Paper- BC- 606 (I)

March, 2025 1 st Week 1 March, 2025	Store Management
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Blueprinting operations
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Deciding stores layout
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- B.com6th sem.

Subject- Retail Management

Paper- BC- 606 (I)

April, 2025 1 st Week 1 April – 5 April	Energy Management
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Security issues; Application of information technology in retailing
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R.Ambedkar Jayanti
3 rd Week 15 April - 19 April	Trends in retailing in India
20 April, 2025	Sunday
4 th Week 21 April - 26 April	FDI in retail
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6 th sem.

Subject- Principles of Insurance

Paper- BBA -311

January, 2025 1 st Week 1 Jan – 4 Jan	Insurance-concept, nature , classification
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Functions, Importance and evolution of insurance
12 Jan,2025	Sunday
3 rd Week 13 Jan – 18 Jan	Principles of Insurance
19 Jan,2025	Sunday
January, 2025 4 th Week 20 Jan-25 Jan	Life Insurance- concept: public & pvt. Sector companies in India Schemes and plans LIC Act 1956 -An overview
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	General insurance-concept, types: public and pvt. Sector companies in India Their products, schemes and plans

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6th sem.

Subject- Principles of Insurance

Paper- BBA 311

February, 2025 1 st Week 1 Feb, 2025	IRDA Act 1999- organisation , guidelines for life and non life insurance
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Distribution channels in insurance: introduction Individual agents- appointment, functions
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Code of conduct and remuneration
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Eligibility, functions, code of conduct
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	Remuneration of corporate agents and brokers
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6 th sem

Subject- Principles of Insurance

Paper- BBA 311

March, 2025 1st Week 1 March, 2025	Life insurance
2 March, 2025	Sunday
2nd Week 3 March – 8 March	Documentation in life insurance contracts
3rd Week 9 March - 16 March	Holi Vacations
4th Week 17 March – 22 March	Claim settlement in life insurance
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6 th sem

Subject- Principles of Insurance

Paper- BBA 311

April, 2025 1 st Week 1 April – 5 April	Documentation in general insurance contract
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Claims settlement in general insurance
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R.Ambedkar Jayanti
3 rd Week 15 April - 19 April	life and non life insurance
20 April, 2025	Sunday
4 th Week 21 April - 26 April	Insurance principles
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6 th sem.

Subject- Logistics Management

Paper- BBA -310

January, 2025 1 st Week 1 Jan – 4 Jan	Logistics: Definition, concept, scope, role
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Importance of logistics management
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Coordination functions of logistics
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan-25 Jan	Total cost concept system approach to logistics
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan – 31 Jan	Objectives of logistics management Customer services: concept and practices

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6th sem.

Subject- Logistics Management

Paper- BBA -310

February, 2025 1 st Week 1 Feb, 2025	Supply chain management: Definition, components
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Aug	Role of logistics in SCM
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Difference between physical distribution, logistics & SCM
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb-22 Feb	Order processing
23 Feb, 2025	Sunday
5 th Week 24 Feb- 28 Feb	Warehousing: meaning, types & functions
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6th sem

Subject- Logistics Management

Paper- BBA-310

March, 2025 1 st Week 1 March, 2025	Inventory Management: Definition, functions
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Cost and cost control
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Transportation: types
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Harvinder Kaur

Class- BBA 6th sem

Subject- Logistics Management

Paper- BBA-310

April, 2025 1 st Week 1 April – 5 April	Transportation Networks
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Logistics packaging: packaging materials and packaging cost
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R.Ambedkar Jayanti
3 rd Week 15 April - 19 April	Role of technology in logistics
20 April, 2025	Sunday
4 th Week 21 April - 26 April	Logistics performance measurement & control
27 April, 2025	Sunday
5 th Week 28 April, 2025	Revision
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritya

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoMay,2025)

NameoftheTeacher–DR.Lovneetkaur

Class-BCOM2ND semester

Subject-Companylaw

Paper-B23-COM-202

2 nd Week 8 Feb	Conceptofcompanyanditsfeatures
9 Feb, 2025	Sunday
3 rd Week 10Feb-15Feb	Typesofcompanies, Conversionofprivatecompanyintopubliccompanyandvice versa
12Feb, 2025 16Feb, 2025	GuruRavidasJayanti Sunday
4 th Week 17Feb-22Feb	Incorporationofacompany
23Feb,2025	Sunday
5 th Week 24Feb- 28Feb	Formationandpromotionofa company
26Feb, 2025	Maha Shivratri

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – DR. Lovneet kaur

Class- BCOM 2ND semester

Subject- Company law

Paper- B23-COM-202

March, 2025 1 st Week 1 March, 2025	Clauses of Memorandum of association
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Alteration in Memorandum of association
3 rd Week 9 March – 16 March	Holi Vacations
4 th Week 17 March – 22 March	Introduction to articles of association
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Contents and alteration of articles of association
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – DR. Lovneet kaur

Class- BCOM 2ND semester

Subject- Company law

Paper- B23-COM-202

April, 2025 1 st Week 1 April – 5 April	Doctrine of constructive notice Doctrine of indoor management Doctrine of ultra vires and its effects Difference between MOA and AOA
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Types of dividend and factors affecting dividend decisions Legal provision regarding this, winding up of a company
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Concept of prospectus and its content and misstatement in prospectus
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritya

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – DR. Lovneet kaur

Class- BCOM 2ND semester

Subject- Company law

Paper- B23-COM-202

May, 2025 1 st Week 1 May - 3 May	Types, issue and allotment of shares Reduction of share capital
4 May, 2025	Sunday
2 nd Week 5 May - 10 May	Composition, legal position, qualification, allotment of BOD
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Powers, duties and liabilities and removal of directors
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Role, appointment, duties, liabilities, right and removal of Company secretary
25 May, 2025	Sunday
5 th Week 26 May - 31 May	revision
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARIVIDYAVATI ANAND D.D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Dr. Lovneet kaur

Class- BBA 6TH Semester

Subject- Entrepreneurship development

Paper- BBA-308

January, 2025 1 st Week 1 Jan – 4 Jan	Meaning and nature of Entrepreneurship, Scope of Entrepreneurship
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Meaning and qualities of successful Entrepreneur
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Meaning of economic development and factors influencing the development of country
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan – 25 Jan	Entrepreneurship development process and suggestions for improving relationship between Entrepreneurship and society
26 Jan, 2025	Sunday, Republic Day

5 th Week 27Jan–31Jan	Socialresponsibilityofabusiness
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February,2025 1 st Week 1Feb,2025	Conceptofventure,featuresandclassificationofprojects
2Feb, 2025	Sunday,BasantPanchmi
2 nd Week 3Feb–8Feb	Stagesforsettingupaunit
9Feb, 2025	Sunday
3 rd Week 10Feb-15Feb	Sources of working capital WCmanagementinMSMEs
12Feb, 2025 16Feb, 2025	GuruRavidasJayanti Sunday
4 th Week 17Feb-22Feb	Equitysharecapital,preferencesharecapital,debenture,venturecapitalfund
23Feb,2025	Sunday
5 th Week 24Feb- 28Feb	Needforinstitutionalsupport, Centralgovt.andstategovt.institutions Other agencies
26 Feb,2025	Maha Shivratri

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Dr. Lovneet kaur

Class- BBA 6TH Semester

Subject- Entrepreneurship development

Paper- BBA-308

March, 2025 1 st Week 1 March, 2025	Concept of Financial institutions and industry associations
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Concept of financial assistance, Financial institutions supporting and assisting small scale industries in India: IDBI, IFCI, IRBI, SIDC, PSIDC, KSSIDC
3 rd Week 9 March – 16 March	Holi Vacations
4 th Week 17 March – 22 March	Financial institutions supporting and assisting small scale industries in India: LIC, UTI, SIDBI, RCTC, SFC, PFC, COSIDICI, RIDF, KVIC
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARIVIDYAVATIANANDD.A.VCollegeforWomen,Karnal

LessonPlanfortheEvenSemester (JanuarytoApril,2025)

NameoftheTeacher–Dr.Lovneetkaur

Class-BBA 6THSemester

Subject-Entrepreneurshipdevelopment

Paper- BBA-308

April,2025 1 st Week 1April–5April	Entrepreneurialmarketstrategiesforsuccessandprojectingmarket share
6April,2024	Sunday
2 nd Week 7April-12April	Conceptofbusinessplanning,featureofagoodbusinessplan,meritsanddemerits of business plan
10April,2025 13April,2025 14April,2025	Mahavir Jayanti Sunday Dr.B.R.Ambedkar Jayanti
3 rd Week15April- 19April	Elementsandoutlineofbusiness plan
20April,2025	Sunday
4 th Week 21April-26April	Futureofentrepreneurship
27April,2025	Sunday
5 th Week 28April,2025	revision
29April,2025 30April,2025	Parshuram Jayanti Akshya Tritya

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher- Dr. Lovneet Kaur

Class- M.COM 4TH Semester

Subject- Project planning and control

Paper- MC -403

January, 2025 1 st Week 1 Jan–4 Jan	Meaning and definitions of projects and types of investment
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan–11 Jan	Project life cycle phases, key issues in project analysis and project ideas and screening
12 Jan, 2025	Sunday
3 rd Week 13 Jan–18 Jan	Meaning and factors to be considered for environment scanning, approaches to environmental scanning
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan–25 Jan	Government regulatory framework regarding: MRTP, FEMA, SEBI, COMPANY LAW
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan–31 Jan	Consumer protection act, workmen compensation act, employee provident fund act, gratuity act, factories and labour act

KUMARIVIDYAVATI ANAND D.D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher - Dr. Lovneet Kaur

Class - M.COM 4TH Semester

Subject - Project Planning and Control

Paper - MC - 403

February, 2025 1 st Week 1 Feb, 2025	Concept of market and its features, process of Market and demand analysis
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Feb	Demand forecasting, uncertainties in demand forecasting Market planning
9 Feb, 2025	Sunday
3 rd Week 10 Feb – 15 Feb	Concept and objectives of technical analysis and various issues
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb – 22 Feb	Introduction to Financial planning
23 Feb, 2025	Sunday
5 th Week 24 Feb – 28 Feb	Project cost estimates and types of estimates
26 Feb, 2025	Maha Shivratri

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher- Dr. Lovneet Kaur

Class- M.COM 4TH Semester

Subject- Project planning and control

Paper- MC -403

March, 2025 1 st Week 1 March, 2025	Sources of long term and short term finance
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Optimum capital structure, EBIT-EPS analysis
3 rd Week 9 March – 16 March	Holi Vacations
4 th Week 17 March – 22 March	Meaning of Cost of capital and cash flow analysis
23 March, 2025	Sunday, Shaheed Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul-Fitr

KUMARIVIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher - Dr. Lovneet kaur

Class - M.COM 4TH Semester

Subject - Project planning and control

Paper - MC -403

April, 2025 1 st Week 1 April – 5 April	Various financial institutions regarding project planning like IFCI, IDBI, ICICI, GIC, LIC ETC
6 April, 2024	Sunday
2 nd Week 7 April – 12 April	Estimates of sales and cost of production, breakeven analysis Different methods of project appraisal
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Concept of social cost and benefit analysis (SCBA)
20 April, 2025	Sunday
4 th Week 21 April – 26 April	Stages in project implementation, techniques of network analysis
27 April, 2025	Sunday
5 th Week 28 April, 2025	REVISION
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – MS. Kajal Gambhir

Class – BBA 2nd Year (4th semester)

Subject – Business Environment

Paper – B23- BBA- 403

2 nd Week 8 Feb, 2025	Business environment: Concept, nature and significance; Economic, Social and legal,
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Revision of types of business environment, risk in business environment, country risk, Political risk. Micro and Macro risk analysis
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	SWOT and PESTEL analysis, Economic system: Socialist, Capitalist and mixed Economic system.
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Economic, political, regulatory and promotional roles of the Government
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – MS. Kajal Gambhir

Class-BBA 2nd Year (4th semester)

Subject-Business Environment

Paper- B23- BBA- 403

March, 2025 1 st Week 1 March, 2025	Entrepreneurial role, planning role of the Government
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	State intervention in the business, Business ethics, Political factors affecting business operations and Growth.
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Digital Disruption and transformations of businesses
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	SWOT, PEST analysis. Professional ethics and social responsibility of business
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester

(January to May, 2025)

Name of the Teacher – MS. Kajal Gambhir

Class-BBA 2nd Year (4th semester)

Subject-Business Environment

Paper- B23- BBA- 403

April, 2025 1 st Week 1 April – 5 April	Revision of types of the risk related business and environmental Factors
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Competition Act, Competition Commission of India (CCI), Economic planning in India: Objectives, strategy and problem; impact of economic planning in India.
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Revision of Economic planning,
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class – BBA 2nd Year (4th semester)

Subject – Business Environment

Paper – B23- BBA- 403

May, 2025 1 st Week 1 May - 3 May	Revision of economic policies and systems
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	Revision of past year University exam
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Doubt Session
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Revision of the Important topic for final exam
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Doubt Session
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class- B.Com (1st year) (2nd Semester)

Subject- Principles of marketing

Paper- B23- COM- 203

2 nd Week 8 Feb, 2025	Marketing: Concept, nature, scope and importance and evaluation of marketing And revision of marketing in case of practical companies.
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Product: Concept, importance and classification and Branding Revision of segmentation and target market selection
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Understanding marketing in new perspectives, Marketing Environment,
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Pricing: Concept, importance, price determination, Pricing methods
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class – B.Com (1st year) (2nd Semester)

Subject – Principles of marketing

Paper – B23- COM- 203

March, 2025 1 st Week 1 March, 2025	Pricing policies
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Pricing Strategies, Promotion: Concept, nature and importance
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Factors Influencing consumer buying behaviour, marketing segmentation, concept, importance and bases and revision of evaluation of marketing Revision about promotion and packaging, labeling
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Advertising, personal selling, sales promotion and publicity
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class – B.Com (1st year) (2nd Semester)

Subject – Principles of marketing

Paper – B23- COM- 203

April, 2025 1 st Week 1 April – 5 April	Factors affecting promotion mix decisions. Distribution: concept, importance. Target market selection, positioning, concept, importance and bases
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	Types of Distribution channels, factors affecting choice of Distribution channels, retailing: Concept and importance
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Wholesaling, social marketing, Revision of consumer buying behaviour process
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir
Class – B.Com (1st year) (2nd Semester)
Subject – Principles of marketing
Paper – B23- COM- 203

May, 2025 1 st Week 1 May - 3 May	Concept, Importance, consumer buying decision process. Packaging and labeling and product life cycle, New product development, online marketing, direct marketing and green marketing
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	International marketing practices and relationship marketing
11 May, 2025	Sunday
3 rd Week 12 May - 17 May	Overview about recent development in marketing
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Revision of past year University Examination
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Revision of important topics related for final exam
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class – M.COM- I year (2nd Semester)

Subject – Stock Market Operations

Paper – M 24-Com -204

2 nd Week 8 Feb, 2025	Introduction to investment, investors and Investment process, Primary market and instruments, functions of the primary market
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Secondary market and instruments, functions of the primary market Difference between primary market and capital market
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Methods of Floating new issues
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Investors protection and types of the investors
26 Feb, 2025	Maha Shivratri

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class – M.COM- I year (2nd Semester)

Subject – Stock Market Operations

Paper – M 24-Com -204

March, 2025 1 st Week 1 March, 2025	Bombay stock exchange (BSE)
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	National Stock exchange and role of the Bombay stock exchange and National stock exchange in capital formation
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Revision of the Bombay stock exchange and national stock exchange
23 March, 2025	Sunday, Shaheedi Diwas/ Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Revision of investor protection listing of securities Procedures
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir
Class – M.COM- I year (2nd Semester)
Subject – Stock Market Operations
Paper – M 24-Com -204

April, 2025 1 st Week 1 April – 5 April	Trading system in stock exchange and OTCEI
6 April, 2024	Sunday, Ram Navmi
2 nd Week 7 April – 12 April	NASDAQ, Investment Alternatives and revision of investment process.
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday, Vaisakhi Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April – 19 April	Revision of OTCEI And NASDAQ
20 April, 2025	Sunday
4 th Week 21 April – 28 April	Sessional Exams
27 April, 2025 29 April, 2025 30 April, 2025	Sunday Parshuram Jayanti Akshya Tritiya

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to May, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class- M.COM- I year (2nd Semester)

Subject- Stock Market Operations

Paper- M 24-Com -204

May, 2025 1 st Week 1 May - 3 May	Stock exchange market and stock market index
4 May, 2025	Sunday
2 nd Week 5 May – 10 May	Mutual Funds and PPF
11 May, 2025	Sunday
3 rd Week 12 May – 17 May	Index construction and revision and doubt session
18 May, 2025	Sunday
4 th Week 19 May - 24 May	Difference between Indian stock exchange and Foreign stock exchange
25 May, 2025	Sunday
5 th Week 26 May - 31 May	Revision and doubt Session of the syllabus
29 May, 2025	Maharana Partap Jayanti
1 June, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class- BBA 6TH Semester

Subject- Business law- II

Paper- BBA- 309

January, 2025 1 st Week 1 Jan – 4 Jan	Historical development of company in India, Indian companies act, 2013 and company ; meaning, characteristics of company
5 Jan, 2025 6 Jan, 2025	Sunday Shri Guru Gobind Singh Ji Jayanti
2 nd Week 6 Jan – 11 Jan	Types of companies and memorandum of association (MOA)
12 Jan, 2025	Sunday
3 rd Week 13 Jan – 18 Jan	Article of association of companies and revision of memorandum of association Prospectus of companies and mis-statement in prospectus
19 Jan, 2025	Sunday
January, 2025 4 th Week 20 Jan-25 Jan	Share capital and types of share capital and shares and stocks, borrowing and types of charges and revision about AOA and MOA.
26 Jan, 2025	Sunday, Republic Day
5 th Week 27 Jan– 31 Jan	Membership in the companies and formation of company

KUMARI VIDYAVATI ANAND D.A.V College for Women, Karnal

Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class – BBA 6TH Semester

Subject – Business law- II

Paper – BBA- 309

February, 2025 1 st Week 1 Feb, 2025	Borrowing power of company: Debentures
2 Feb, 2025	Sunday, Basant Panchmi
2 nd Week 3 Feb – 8 Feb	Debenture trust deed and difference between debenture and bonds, mortgage and charges.
9 Feb, 2025	Sunday
3 rd Week 10 Feb - 15 Feb	Power and duties of directors and managing directors and functions of company secretary.
12 Feb, 2025 16 Feb, 2025	Guru Ravidas Jayanti Sunday
4 th Week 17 Feb - 22 Feb	Winding up of the company and prevention of oppression.
23 Feb, 2025	Sunday
5 th Week 24 Feb - 28 Feb	Revision of the winding up of company and prospectus.
26 Feb, 2025	Maha Shivratri

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Lesson Plan for the Even Semester (January to April, 2025)

Name of the Teacher – Ms. Kajal Gambhir

Class – BBA 6TH Semester

Subject – Business law – II

Paper – BBA – 309

March, 2025 1 st Week 1 March, 2025	Formation of the company.
2 March, 2025	Sunday
2 nd Week 3 March – 8 March	Securities and exchange board of India act, 1992 and prevention of mismanagement.
3 rd Week 9 March - 16 March	Holi Vacations
4 th Week 17 March – 22 March	Meetings' procedures and requisites of valid meeting and revision of historical background of the company act India.
23 March, 2025	Sunday, Shaheedi Diwas/Martyrdom Day of Bhagat Singh, Rajguru & Sukhdev
5 th Week 24 March – 29 March	Sessional Exams
30 March, 2025	Sunday
6 th Week 31 March, 2025	Id-ul- Fitr

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Paper-BBA- 309

April, 2025 1 st Week 1 April – 5 April	Revision of the borrowing power of the company and membership of the company.
6 April, 2024	Sunday
2 nd Week 7 April - 12 April	Revision of the share and stock and share capital and prospectus
10 April, 2025 13 April, 2025 14 April, 2025	Mahavir Jayanti Sunday Dr. B.R. Ambedkar Jayanti
3 rd Week 15 April - 19 April	Revision of the chapters from past year question papers.
20 April, 2025	Sunday
4 th Week 21 April - 26 April	Doubt session related first seven chapters.
27 April, 2025	Sunday
5 th Week 28 April, 2025	Doubt session related last seven chapters.
29 April, 2025 30 April, 2025	Parshuram Jayanti Akshya Tritiya