

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Ms. Sanjana Raheja

Class – B.com 3rd sem

Subject – Income Tax

Paper – B23-COM-302

July, 2025 4th Week 22 July – 26 July	Income tax introduction and definitions, Agricultural income
27 July, 2025	Sunday
5th Week 28 July – 30 July	Residential status and incidence of tax liability
31 July	Shaheed Udham Singh Martyrdom Day

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Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Ms. Sanjana Raheja

Class – B.com 3rd sem

Subject – Income Tax

Paper – B23-COM-302

August, 2025 1 st Week 1 Aug – 2 Aug	Exempted Income
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Income from salaries
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Income from salaries (included retirement benefits)
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Income from House Property
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Income from House Property
31 Aug, 2025	Sunday

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Ms. Sanjana Raheja

Class – B.com 3rd sem

Subject – Income Tax

Paper – B23-COM-302

September, 2025 1 st Week 1 Sept – 6 Sept	Profit and gain from business and profession
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Profit and gain from business and profession
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Depreciation
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Capital Gain
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Capital Gain

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Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Ms. Sanjana Raheja

Class – B.com 3rd sem

Subject – Income Tax

Paper – B23-COM-302

October, 2025 1 st Week 1 Oct – 4 Oct	Income from other source
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct - 11 Oct	Income from other source
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct - 18 Oct	Clubbing of income and aggregation of income
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Set off and carry forward of losses

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Ms. Sanjana Raheja

Class – B.com 3rd sem

Subject – Income Tax

Paper – B23-COM-302

November, 2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov - 15 Nov	Deduction to be made in computation of total income
16 Nov, 2025	Sunday
4th Week 17 Nov - 22 Nov	Revision
23 Nov, 2025	Sunday
5th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Ms. Sanjana Raheja

Class – BBA Ist sem

Subject – Business Organisation

Paper – B23-BBA- 103

July, 2025 4th Week 22 July – 26 July	Business organisation - An introduction
27 July, 2025	Sunday
5th Week 28 July – 30 July	Partnership organisation
31 July	Shaheed Udham Singh Martyrdom Day

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Ms. Sanjana Raheja

Class – BBA Ist sem

Subject – Business Organisation

Paper –B23- BBA- 103

August, 2025 1 st Week 1 Aug – 2 Aug	Joint stock company and company organisation
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Formation of company: various stages
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Multinational companies
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Transportation companies
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Conceptual framework of corporate governance
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Ms. Sanjana Raheja

Class – BBA Ist sem

Subject – Business Organisation

Paper – B23-BBA- 103

September, 2025 1 st Week 1 Sept – 6 Sept	One person company
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Cooperative societies
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Cooperative organisation
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	State ownership Associations
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Non profit organisations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Ms. Sanjana Raheja

Class – BBA Ist sem

Subject – Business Organisation

Paper –B23- BBA -103

October, 2025 1 st Week 1 Oct – 4 Oct	Trade Associations
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct - 11 Oct	Globalisation
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct - 18 Oct	Challenges to Indian Business
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Process of setting up of a business unit

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Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – Ms. Sanjana Raheja

Class – BBA Ist sem

Subject – Business Organisation

Paper – B23-BBA- 103

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Profit location, business size and SEZ
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Revision
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Atreja
Class - BBA 3rd Sem.
Subject - Human Resource Management
Paper - B23 - BBA - 303

July, 2025 4 th Week 22 July - 26 July	Cur Human Resource Management - meaning, nature, scope, need, objectives. Evolution, Functions.
27 July, 2025	Sunday
5 th Week 28 July - 30 July	Managerial Functions Principles of HRM. Role of HR Manager. Challenges + Issues in HRM Recent trends in HRM
31 July	Shaheed Udham Singh Martyrdom Day

KUMARIVIDYAVATI NANDD, A.V. COLLEGE FOR WOMEN,
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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Atreja
Class - BBA - 3rd sem.
Subject - H R M
Paper - B23 - BBA-303

August, 2025 1 st Week 1 Aug - 2 Aug	Career Planning Exercise
3 Aug, 2025	Sunday
2 nd Week 4 Aug - 8 Aug	Performance Management
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Payroll Compensation Mgt.
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Employee Retention
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Employee Health and Safety. at work place. Exercise.
31 Aug, 2025	Sunday

**KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher - Anshul Atreja.

Class - BBA 3rd Sem.

Subject - HRM

Paper - B23 - BBA - 303

September, 2025 1 st Week 1 Sept - 6 Sept	Human Resource Planning.
7 Sept, 2025	Sunday
2 nd Week 8 Sept - 13 Sept	Recruitment. selection. Exercise.
14 Sept, 2025	Sunday
3 rd Week 15 Sept - 20 Sept	Training. Executive Development.
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept - 27 Sept	Job Analysis.
28 Sept, 2025	Sunday
5 th Week 29 Sept - 30 Sept, 2025	Job Evaluation.

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher – Anshul Atriya.

Class – BBA-3rd sem

Subject – HRM

Paper – B23-BBA-303.

October, 2025 1 st Week 1 Oct – 4 Oct	HR Trends Comparative Analysis of HR Trends since 2015 Emerging trends in HRM.
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct – 11 Oct	A Comparative Analysis of HR Trends since 2015.
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct – 18 Oct	Role of Technology. Introduction, Types of Technologies. Used in HR Mgt.
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct – 31 Oct	Changing Role of HR due to technology. Impact of technology on HRM.

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher - Anshul Atreja.

Class - BBA 3rd sem

Subject - HRM

Paper - B23-BBA-303,

November, 2025 1 st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	International HRM (IHRM.) Meaning, Features, scope, Objectives, Practices, Factors.
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	IHRM Model. Approaches, Importance. Domestic vs IHRM. Challenges. Exercise.
23 Nov, 2025	Sunday
5 th Week 24 November, 2025 Onwards	University Examinations

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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Atreja.

Class - B.Com. 3rd sem

Subject - Banking & Insurance

Paper - B-23-com-303

July, 2025 4 th Week 22 July - 26 July	Banking concept, features, functions importance + Principles
27 July, 2025	Sunday
5 th Week 28 July - 30 July	Evolution of Banking in India - Re
31 July	Shaheed Udham Singh Martyrdom Day

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher - Anshul Arora

Class - B.Com - 3rd sem

Subject - Banking + Insurance

Paper - B-23-Com-303

August, 2025 1 st Week 1 Aug - 2 Aug	classification of Banks
3 Aug, 2025	Sunday
2 nd Week 4 Aug - 8 Aug	Credit creation Power of RBI
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Banking Regulation Act 1949 Major Provisions
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Indian Banking System Features, nationalization of Commercial Banks & its effects.
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Reserve Bank of India - Functions, Control of credit by RBI
31 Aug, 2025	Sunday

KUMARIVIDYAVATI NANDDA V. COLLEGE FOR WOMEN,
KARNAL

Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Abreja.

Class - B.Com 3rd sem

Subject - Banking & Insurance

Paper - B-23-Com-303.

September, 2025 1 st Week 1 Sept - 6 Sept	Recent trends in Indian banking system.
7 Sept, 2025	Sunday
2 nd Week 8 Sept - 13 Sept	Introduction to Insurance - concept, need and principles
14 Sept, 2025	Sunday
3 rd Week 15 Sept - 20 Sept	Insurance and economic development Life and general insurance - concept
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheed Diwas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept - 27 Sept	principles, present status
28 Sept, 2025	Sunday
5 th Week 29 Sept - 30 Sept, 2025	Growth of Life Insurance in India Growth of General Insurance in India

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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Atreja
Class - B.Com - 3rd sem
Subject - Banking + Insurance
Paper - B-23 - Com-303

October, 2025 1 st Week 1 Oct - 4 Oct	claims settlement procedure;
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct - 11 Oct	Regulatory Framework of Insurance.
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct - 18 Oct	Fire Insurance. Concept, Principles.
19 Oct - 26 Oct	Vacations (Diwali)
5 th Week 27 Oct - 31 Oct	Fire Insurance policy. claims, settlement procedure.

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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Atreja.
Class - B.Com. 3rd sem.
Subject - Banking & Insurance.
Paper - B23-Com-303.

November, 2025 1 st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov-15 Nov	Marine Insurance. Insurance Policy and claims settlement procedures
16 Nov, 2025	Sunday
4 th Week 17 Nov-22 Nov	Accident and motor insurance: Policy and claims settlement procedures.
23 Nov, 2025	Sunday
5 th Week 24 November, 2025 Onwards	University Examinations

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher - Anshul Atreja .

Class - M.Com. Ist sem.

Subject - Indian B. Environment

Paper - 7124- Com - 103

July, 2025 4 th Week 22 July - 26 July	B. Environment. concept, nature importance and types of envs.
27 July, 2025	Sunday
5 th Week 28 July - 30 July	changing dimensions of B. Env., interaction matrix of diff. Env. factors.
31 July	Shaheed Udham Singh Martyrdom Day

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher - Anshul Atreja.
Class - M.Com. I Sem.
Subject - Indian B. Env.
Paper - M24 - Com - 103.

August, 2025 1 st Week 1 Aug - 2 Aug	organisational and environmental scanning: concept, objectives, process and techniques
3 Aug, 2025	Sunday
2 nd Week 4 Aug - 8 Aug	Economic planning in India Success and failure
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Economic system: features of Indian Economy
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Liberalisation; Pvt., Globalisation
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Disinvestment in Public Sector Units. Niti Ayog - concept, significance, objectives and machinery.
31 Aug, 2025	Sunday

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher - Anshul Atreja .
Class - M.Com. I Sem.
Subject - Indian B. Environment .
Paper - M24 - Com - 103

September, 2025 1 st Week 1 Sept - 6 Sept	Business ethics; corporate governance; social responsibility of business
7 Sept, 2025	Sunday
2 nd Week 8 Sept - 13 Sept	Social Audit
14 Sept, 2025	Sunday
3 rd Week 15 Sept - 20 Sept	Fiscal policy, Monetary policy.
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept - 27 Sept	Industrial policy; Industrial licensing policy.
28 Sept, 2025	Sunday
5 th Week 29 Sept - 30 Sept, 2025	Exim policy. Industrial sickness.

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Arora
Class - M.Com Ist sem.
Subject - Indian B. Environment
Paper - M 24 - Com - 103

October, 2025 1 st Week 1 Oct - 4 Oct	Development and protection of small scale industry
2 Oct, 2025 5 Oct, 2025 2 nd Week 6 Oct - 11 Oct	Mahatma Gandhi Jayanti/Dussehra Sunday Technology transfer
7 Oct, 2025 12 Oct, 2025 3 rd Week 13 Oct - 18 Oct	Maharishi Valmiki Jayanti/Maharaja Ajmih Jayanti Sunday Consumer protection Act.
19 Oct - 26 Oct	Vacations (Diwali)
5 th Week 27 Oct - 31 Oct	Competition Act.

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL

Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher- Anshul Arora
Class - M.Com. I & II Sem.
Subject- Indian B. Environment
Paper- M 24-Com-103.

November, 2025 1 st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov-15 Nov	Foreign Exchange Mgt Act.
16 Nov, 2025	Sunday
4 th Week 17 Nov-22 Nov	Intellectual Property Law in India.
23 Nov, 2025	Sunday
5 th Week 24 November, 2025 Onwards	University Examinations

— KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL

Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher— Anshul Atreja.

Class— M-Com 3rd Sem.

Subject— Services Marketing

Paper— M24-com-305

July, 2025 4 th Week 22 July–26 July	Services Marketing: Concept, characteristics, and Classification.
27 July, 2025	Sunday
5 th Week 28 July–30 July	Buying process for services Ethics in services.
31 July	Shaheed Udham Singh Martyrdom Day

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL

Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher- Anshul Akeja .
Class - M.Com. 3rd sem .
Subject- Services Marketing
Paper- M24-Com-305

August, 2025 1 st Week 1 Aug - 2 Aug	Customer expectations of services
3 Aug, 2025	Sunday
2 nd Week 4 Aug - 8 Aug	Customer perception of services
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Marketing mix in services
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Service quality: concept, dimensions, and models.
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Relationship Marketing: concept, importance, and strategies.
31 Aug, 2025	Sunday

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL

Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Atreja.

Class - M-Com - 3rd sem

Subject - Services Mkt

Paper - M24-Com-305

September, 2025 1 st Week 1 Sept - 6 Sept	Service market segmentation and targeting.
7 Sept, 2025	Sunday
2 nd Week 8 Sept - 13 Sept	customer retention strategies. Service Development process.
14 Sept, 2025	Sunday
3 rd Week 15 Sept - 20 Sept	Service Blueprinting. Approaches to service delivery.
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept - 27 Sept	customer feedback and service recovery.
28 Sept, 2025	Sunday
5 th Week 29 Sept - 30 Sept, 2025	physical environment of services recovery.

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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Lesson Plan for the Odd Semester
(July to November, 2025)

Name of the Teacher - Anshul Arora
Class - B.Com - 3rd sem
Subject - Services Marketing
Paper - M24 - Com - 305

October, 2025 1 st Week 1 Oct - 4 Oct	Communication and promotion of services; Main problems, objectives, communication mix + strategies
2 Oct, 2025 5 Oct, 2025 2 nd Week 6 Oct - 11 Oct	Mahatma Gandhi Jayanti/Dussehra Sunday Pricing of services; characteristics, approaches, and pricing strategies.
7 Oct, 2025 12 Oct, 2025 3 rd Week 13 Oct - 18 Oct	Maharishi Valmiki Jayanti/Maharaja Ajmih Jayanti Sunday Distribution of services; channels and key intermediaries.
19 Oct - 26 Oct	Vacations (Diwali)
5 th Week 27 Oct - 31 Oct	Strategies for effective service delivery. Managing service employees; imp. + roles of contact personnel.

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher - Anshul Atrey'a.
Class - B.Com-3rd sem.
Subject - Services Marketing
Paper - M24 - Com-305

November, 2025 1 st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov-15 Nov	Managing service delivery employees. customer protection
16 Nov, 2025	Sunday
4 th Week 17 Nov-22 Nov	Managing customers and strategies for enhancing customer participation
23 Nov, 2025	Sunday
5 th Week 24 November, 2025 Onwards	University Examinations

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA 3rd Sem

Subject- Marketing Management

Paper- BBA-302

July, 2025 4th Week 22 July – 26 July	Marketing Management- Meaning, Nature and Scope
27 July, 2025	Sunday
5th Week 28 July – 30 July	Concepts of Marketing, Marketing Environment,
31 July	Shaheed Udham Singh Martyrdom Day

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KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA 3rd Sem

Subject- Marketing Management

Paper- BBA-302

August, 2025 1 st Week 1 Aug – 2 Aug	Revision of Marketing Management
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Marketing Mix introduction and detailed study
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug – 14 Aug	STP (segmenting, targeting and positioning) approach to marketing
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug – 23 Aug	Marketing Information System- Meaning and Components.
24 Aug, 2025	Sunday
5 th Week 25 Aug – 30 Aug	Marketing Research
31 Aug, 2025	Sunday

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Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – Dr Shilpa

Class- BBA 3rd Sem

Subject- Marketing Management

Paper- BBA-302

September, 2025 1 st Week 1 Sept – 6 Sept	Consumer Behaviour-Meaning and Importance of study for Marketers
7 Sept, 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Product — Meaning, levels and product Mix
14 Sept, 2025	Sunday
3 rd Week 15 Sept – 20 Sept	New Product development, Product Life Cycle
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Branding and Packaging decision
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Pricing-Meaning, procedure for setting a price, Pricing Strategy

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA 3rd Sem

Subject- Marketing Management

Paper- BBA-302

October, 2025 1 st Week 1 Oct – 4 Oct	Distribution Channels- Levels and Roles. Management of Physical Distribution
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct-11 Oct	Promotion- promotion Mix- A study of advertising
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct-18 Oct	sales promotion, personal selling, direct marketing and public relations
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Marketing organization and control, Marketing of Services: An introduction to services,

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**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA 3rd Sem

Subject- Marketing Management

Paper- BBA-302

November, 2025 1 st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov-15 Nov	Role of Service Sector in the economy, 7P's of Service Marketing.
16 Nov, 2025	Sunday
4 th Week 17 Nov-22 Nov	Revision and Evaluation
23 Nov, 2025	Sunday
5 th Week 24 November, 2025 Onwards	University Examinations

**KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA Sem 3

Subject- Managerial Accounting

Paper- BBA-301

July, 2025 4th Week 22 July – 26 July	Managerial Accounting: Nature, scope functions and significance
27 July, 2025	Sunday
5th Week 28 July – 30 July	Distinction between management accounting and financial accounting
31 July	Shaheed Udham Singh Martyrdom Day

**KUMARIVIDYAVATI NANDD.A.V.COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA Sem 3

Subject- Managerial Accounting

Paper- BBA-301

August, 2025 1 st Week 1 Aug – 2 Aug	Decision making through management accounting
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Marginal Costing: Nature, Significance and Limitations
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug – 14 Aug	CVP Analysis and Break-even analysis. Marginal costing as decision making tool.
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug – 23 Aug	Distinction between Marginal Costing and Standard Costing
24 Aug, 2025	Sunday
5 th Week 25 Aug – 30 Aug	Revision of marginal costing
31 Aug, 2025	Sunday

KUMARIVIDYAVATI ANAND D.A.V.COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – Dr Shilpa

Class- BBA Sem 3

Subject- Managerial Accounting

Paper- BBA-301

September, 2025 1 st Week 1 Sept – 6 Sept	Budgeting Process; Performance Budgeting, Zero base budgeting, Programme budgeting and Activity based budgeting
7 Sept, 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Nature, objectives and significance. Types of Budgets: Operational Budgets, Financial budgets and Master Budget.
14 Sept, 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Revision of budgeting
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Responsibility accounting and centres
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	management control systems

**KUMARIVIDYAVATI ANAND D.A.V.COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA Sem 3

Subject- Managerial Accounting

Paper- BBA-301

October, 2025 1st Week 1 Oct – 4 Oct	Financial Analysis: Nature and tools;
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct-11 Oct	Financial Analysis: Nature and tools;
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct-18 Oct	Ratio Analysis: Meaning and Significance
19 Oct – 26 Oct	Vacations (Diwali)
5th Week 27 Oct- 31 Oct	Revision of financial analysis and ratio analysis

**KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr Shilpa

Class- BBA Sem 3

Subject- Managerial Accounting

Paper- BBA-301

November, 2025 1st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov-15 Nov	Decisions through financial analysis
16 Nov, 2025	Sunday
4th Week 17 Nov-22 Nov	Revision of ratio analysis
23 Nov, 2025	Sunday
5th Week 24 November, 2025 Onwards	University Examinations

**KUMARIVIDYAVATI ANAND D.D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Shilpa

Class – BBA Sem 5

Subject – Corporate Finance

Paper – BBA-501

July, 2025 4th Week 22 July – 26 July	Meaning and nature of financial management
27 July, 2025	Sunday
5th Week 28 July – 30 July	Scope and Functions of financial management
31 July	Shaheed Udham Singh Martyrdom Day

**KUMARIVIDYAVATI ANAND D.A.V.COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher–Dr. Shilpa

Class – BBA Sem 5

Subject– Corporate Finance

Paper–BBA-501

August, 2025 1 st Week 1 Aug – 2 Aug	Objectives of financial management
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Sources of finance
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug – 14 Aug	Concept of cost of capital
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug – 23 Aug	Computations of different types of cost of capital
24 Aug, 2025	Sunday
5 th Week 25 Aug – 30 Aug	Investment decision concept
31 Aug, 2025	Sunday

KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – Dr. Shilpa

Class – BBA Sem 5

Subject – Corporate Finance

Paper – BBA-501

September, 2025 1 st Week 1 Sept – 6 Sept	Evaluation of investment decision
7 Sept, 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Meaning and importance of Capital budgeting
14 Sept, 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Discounted Method of Capital Budgeting Working capital Management nature significance and methods.
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Discounted Method of Capital Budgeting
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Revision of Capital Budgeting. Dividend Policy and Dividend Models

**KUMARIVIDYAVATI ANAND D.D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher–Dr. Shilpa

Class – BBA Sem 5

Subject– Corporate Finance

Paper–BBA-501

October, 2025 1 st Week 1 Oct – 4 Oct	Meaning and importance of Financial Leverage
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct – 11 Oct	Concept of operating Leverage
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct – 18 Oct	Difference between financial and operating leverage
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct – 31 Oct	Nature and scope of Capital Structure Theories of capital Structure.

**KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher–Dr. Shilpa

Class – BBA Sem 5

Subject– Corporate Finance

Paper–BBA-501

November, 2025 1st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov-15 Nov	Inventory management and receivable management
16 Nov, 2025	Sunday
4th Week 17 Nov-22 Nov	Revision of previous topics
23 Nov, 2025	Sunday
5th Week 24 November, 2025 Onwards	University Examinations

**KUMARIVIDYAVATI ANAND D.D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Shilpa

Class- BBA sem1

Subject- Financial Accounting

Paper- B23-BBA-101

July, 2025 4th Week 22 July – 26 July	Unit Basic Accounting-Nature, scope and objectives of accounting
27 July, 2025	Sunday
5th Week 28 July – 30 July	Accounting as information system, users of accounting information
31 July	Shaheed Udham Singh Martyrdom Day

**KUMARIVIDYAVATI NANDD.A.V.COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Shilpa

Class- BBA sem1

Subject- Financial Accounting

Paper- B23-BBA-101

August, 2025 1st Week 1 Aug – 2 Aug	Accounting equation: Accounting concepts and conventions,
3 Aug, 2025	Sunday
2nd Week 4 Aug – 8 Aug	Capital and revenue expenditure; Accounting principles
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3rd Week 11 Aug - 14 Aug	Rules of accounting for recording the transaction for different accounts
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4th Week 18 Aug - 23 Aug	Revision of accounting equation
24 Aug, 2025	Sunday
5th Week 25 Aug - 30 Aug	Journal and Ledger topic introduction
31 Aug, 2025	Sunday

**KUMARIVIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Shilpa

Class- BBA sem1

Subject- Financial Accounting

Paper- B23-BBA-101

September, 2025 1 st Week 1 Sept – 6 Sept	Journal and ledger practicals
7 Sept, 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Double Entry System; Journal and recording of entries in journal
14 Sept, 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Ledger- Posting from Journal to respective ledger accounts
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Preparation of Cash book.
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Revision of cash book

**KUMARIVIDYAVATI ANAND D.A.V.COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Shilpa

Class- BBA sem1

Subject- Financial Accounting

Paper- B23-BBA-101

October, 2025 1st Week 1 Oct – 4 Oct	Trial Balance: Need and objectives
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct-11 Oct	Preparation of Trial Balance; Different types of errors in preparation of trial balance
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct-18 Oct	Rectification of errors.
19 Oct – 26 Oct	Vacations (Diwali)
5th Week 27 Oct- 31 Oct	Final Accounts: Preparation of Trading Account and Profit and Loss Account

**KUMARIVIDYAVATI ANAND D.D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Shilpa

Class- BBA sem1

Subject- Financial Accounting

Paper- B23-BBA-101

November, 2025 1st Week 1 Nov, 2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov-15 Nov	Remaining portion of final accounts
16 Nov, 2025	Sunday
4th Week 17 Nov-22 Nov	Receipts and payments account, Preparation of Balance sheet for profit and non-profit organizations
23 Nov, 2025	Sunday
5th Week 24 November, 2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – B.COM 3rd SEM

Subject – Banking and Insurance

Paper – B23-COM-303

August, 2025 1 st Week 1 Aug – 2 Aug	Banking: Concept, features, functions
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Importance and principles of banking; Evaluation of banking in India, classifications of banks
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Credit creation, banking regulation act, 1949: major provisions
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Indian banking system: Features, nationalization of commercial bank and its effects
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Reserve bank of India- functions, control of credit by RBI, economic development; life insurance
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – B.COM 3rd SEM

Subject – Banking and Insurance

Paper – B23-COM-303

September, 2025 1 st Week 1 Sept – 6 Sept	General life insurance: principles, present status
7 Sept, 2025 2 nd Week 8 Sept – 13 Sept	Sunday Growth of life and general insurance in India
14 Sept, 2025 3 rd Week 15 Sept – 20 Sept	Sunday Claims settlement procedure of life and general insurance in India
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025 4 th Week 24 Sept – 27 Sept	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day Regulatory framework of insurance
28 Sept, 2025 5 th Week 29 Sept – 30 Sept, 2025	Sunday Fire insurance

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – B.COM 3rd SEM

Subject – Banking and Insurance

Paper – B23-COM-303

October, 2025 1 st Week 1 Oct – 4 Oct	Principles of fire insurance
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct - 11 Oct	Fire insurance policy
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct - 18 Oct	Claim settlement procedure of fire insurance
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Claim settlement procedure of marine insurance

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – B.COM 3rd SEM

Subject – Banking and Insurance

Paper – B23-COM-303

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Marine insurance policy and procedures
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Accident and motor insurance: policy and claim settlement procedures
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – B.COM 5th SEM

Subject – Industrial and Labour Law

Paper – B23-COM-503

August, 2025 1 st Week 1 Aug – 2 Aug	Labour Law: history, need, purpose, classification of labour law in India.
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Regulatory framework, fundamental rights and industrial relations; article 14: equality before law
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Article 16: equality of opportunities in public employment Article 19(1)(e): right to association and union
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Article 23 and 24: right against exploitation, equal pay for equal work; social security provisions, new labour codes
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Need, objectives, features, proposals of code on wages 201, code on social security 2020
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – B.COM 5th SEM

Subject – Industrial and Labour Law

Paper – B23-COM-503

September, 2025 1 st Week 1 Sept – 6 Sept	Labour welfare and law of industrial relations: the factory act, 1948: approval, licensing and registration, employment of adults, women and children in factories
7 Sept, 2025	Sunday
2 nd Week 8 Sept – 13 Sept	The contract labour (regulation and abolition) act, 1970; the industrial disputes act, 1948
14 Sept, 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Authorities and procedures to settle disputes, trade union act; provisions and authorities
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Registration and amalgamation and dissolution
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Health safety and welfare measures of employees

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – – B.COM 5th SEM

Subject – Industrial and Labour Law

Paper – B23-COM-503

October, 2025 1st Week 1 Oct – 4 Oct	Law of wages: the payment of wages act, 1936: definitions and methods of computation and fixing wages
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct - 11 Oct	The minimum wages act, 1948, the payment of bonus act, 1965
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct - 18 Oct	Allocable surplus, available surplus and eligibility and disqualification of bonus, computation of bonus
19 Oct – 26 Oct	Vacations (Diwali)
5th Week 27 Oct- 31 Oct	Powers of inspectors, penalties and offences, the employees ‘ state insurance act 1948,

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – B.COM 5th SEM

Subject – Industrial and Labour Law

Paper – B23-COM-503

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Provident fund act, 1952: definitions, pension schemes, superannuating, employee pension fund schemes, the gratuity act, 1972. EPFO portal
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Employee deposit linked insurance scheme, determination and recovery of money due from employer, overview of shram suvidha portal, ESIC portal
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 1st SEM

Subject – Organizational Behaviour

Paper – M24-COM-101

August, 2025 1 st Week 1 Aug – 2 Aug	Organizational behaviour: Concept, significance, relationship with other disciplines
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Approaches to organizational behaviour: challenges and opportunities for organizational behaviour
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Personality: Concept, determinants and theories; big five personality traits, the myeris briggs types indicators, self-theory
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Personality traits influencing OB, psycho- personality traits influencing OB
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Implications of personality for managers
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 1st SEM

Subject – Organizational Behaviour

Paper – M24-COM-101

September, 2025 1 st Week 1 Sept – 6 Sept	Learning: Concept, process, principles; theories of learning: classical, operant conditioning, social and cognitive
7 Sept, 2025 2 nd Week 8 Sept – 13 Sept	Sunday Learning through reinforcement; organizational behaviour in learning organization
14 Sept, 2025 3 rd Week 15 Sept – 20 Sept	Sunday Attitude: Concept, components, formulation, changing of attitude, work related attitude
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025 4 th Week 24 Sept – 27 Sept	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day Perception: Concepts, process, perceptual organization and interpretation, perceptual distortion, attribution process
28 Sept, 2025 5 th Week 29 Sept – 30 Sept, 2025	Sunday Implication of perception for managers

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 1st SEM

Subject – Organizational Behaviour

Paper – M24-COM-101

October, 2025 1st Week 1 Oct – 4 Oct	Foundations of group behaviour: group dynamics- concept, functions, types of groups, group dynamics norms, role, status, size
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct - 11 Oct	Composition proxemics, stages of group development
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct - 18 Oct	Group cohesiveness; group decision making; transactional analysis
19 Oct – 26 Oct	Vacations (Diwali)
5th Week 27 Oct- 31 Oct	Components and benefits of transactional analysis

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 1st SEM

Subject – Organizational Behaviour

Paper – M24-COM-101

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Organizational conflict: Concepts, types, sources of conflict, conflict process, functional and dysfunctional aspects of conflicts, types of planed and unplanned changes
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Models of management of changes, organizational development: effectiveness, process, techniques of OD and change models
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 3rd SEM

Subject – Financial Analysis and Reporting

Paper – M24-COM-302

August, 2025 1 st Week 1 Aug – 2 Aug	Financial reporting: Purpose, users, conceptual framework of reporting
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Financial statements: Structure, general purpose of financial statements as per Ind AS
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Disclosures, auditor's report, director's report, corporate governance report, other disclosures
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	AS-1: Disclosure of accounting policies, AS-2: Valuation of inventories, AS-9: revenue recognition, AS-10: Accounting for fixed assets
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	AS-20: Earning per share, AS-22: Accounting for taxes on income, AS-26: Accounting for intangible assets
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 3rd SEM

Subject – Financial Analysis and Reporting

Paper – M24-COM-302

September, 2025 1 st Week 1 Sept – 6 Sept	Analysis and interpretation of financial statement: Vertical and horizontal analysis, expanded analysis
7 Sept, 2025 2 nd Week 8 Sept – 13 Sept	Sunday Financial ratios in annual reports, graphical financial information, use of financial analysis for management, return on assets
14 Sept, 2025 3 rd Week 15 Sept – 20 Sept	Sunday Predict financial insolvency, inter firm comparison, market ratios. Solvency ratios, dividend ratios
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025 4 th Week 24 Sept – 27 Sept	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day Z score, fair value measurement
28 Sept, 2025 5 th Week 29 Sept – 30 Sept, 2025	Sunday Accounting standards

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 3rd SEM

Subject – Financial Analysis and Reporting

Paper – M24-COM-302

October, 2025 1 st Week 1 Oct – 4 Oct	IFRS: Objectives, applicability, need and benefits of convergence of Indian accounting standards and IFRS
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct - 11 Oct	Difference between GAAPs, accounting standards and IFRS Ind AS 101: First time adoption of Ind AS; Ind AS 102: Share based payment
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct - 18 Oct	Ind AS 103: Business Combination; Ind AS 110: Consolidated financial statements: overview of IFRS
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Contemporary issue in financial reporting and analysis

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – MS. Jasmeen

Class – M.COM 3rd SEM

Subject – Financial Analysis and Reporting

Paper – M24-COM-302

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Evolution of accounting in technological environment; accounting for E-commerce, business models
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Aggregator model, B2C, B2B, mixed models, revenue recognition, website costs, value added statements, EBIT and EPS analysis
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Dr. Priyanka Madan

Class – B.Com 3rd sem

Subject – Corporate Accounting

Paper – B23-COM-301

August, 2025 1 st Week 1 Aug – 2 Aug	Issue of share
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Issue of share
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Underwriting of shares and debentures
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Transfer of shares
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Profit or loss prior to incorporation and subsequent to incorporation
31 Aug, 2025	Sunday

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Dr. Priyanka Madan

Class – B.Com 3rd sem

Subject – Corporate Accounting

Paper – B23-COM-301

September, 2025 1 st Week 1 Sept – 6 Sept	Amalgamation of companies
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Amalgamation of companies
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Final Accounts of companies
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Final Accounts of companies
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Revision

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Dr. Priyanka Madan

Class – B.Com 3rd sem

Subject –Corporate Accounting

Paper – B23-COM-301

October, 2025 1 st Week 1 Oct – 4 Oct	D- MAT
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2 nd Week 6 Oct - 11 Oct	Redemption of preference shares
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3 rd Week 13 Oct - 18 Oct	Internal reconstruction
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Internal reconstruction

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Dr. Priyanka Madan

Class – B.Com 3rd sem

Subject – Corporate Accounting

Paper – B23-COM-301

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Income disclosure and computation standards
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Revision
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Dr. Priyanka Madan

Class – BBA - 5th sem

Subject –Business Law

Paper –B23-BBA- 503

August, 2025 1 st Week 1 Aug – 2 Aug	Indian contract Act, 1872 : Definition, essential elements and types of valid contract
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Offers and acceptance, consideration, capacity of parties
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Free consent of parties, legality of consideration and object
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Contract of indemnity
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Contract of guarantee
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Dr. Priyanka Madan

Class – BBA - 5th sem

Subject – Business Law

Paper – B23-BBA- 503

September, 2025 1 st Week 1 Sept – 6 Sept	Contract of bailment, Contract of pledge
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Negotiable instruments act, 1881
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Negotiable instruments act, 1881
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Law of partnership : definitions, nature,formation and dissolution
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Valid contract, contingent contracts and performance of contract

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher – Dr. Priyanka Madan

Class – BBA - 5th sem

Subject – Business Law

Paper – B23-BBA- 503

October, 2025 1 st Week 1 Oct – 4 Oct	Discharge of contract, Remedies for breach of contract
2 Oct, 2025 5 Oct, 2025 2 nd Week 6 Oct - 11 Oct	Mahatma Gandhi Jayanti/Dussehra Sunday
7 Oct, 2025 12 Oct, 2025 3 rd Week 13 Oct - 18 Oct	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Revision

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Priyanka Madan

Class – BBA - 5th sem

Subject – Business Law

Paper – B23-BBA- 503

November, 2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov - 15 Nov	Contract of agency
16 Nov, 2025	Sunday
4th Week 17 Nov - 22 Nov	Revision
23 Nov, 2025	Sunday
5th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Dr. Priyanka Madan

Class – BBA 3rd sem

Subject – Production Management

Paper –B23-BBA- 304

August, 2025 1 st Week 1 Aug – 2 Aug	Meaning, nature, functions, objectives of production management
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Types of production systems, intermittent and continuous
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Scope and historical background of production management
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Emerging trends in production mgt
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Productivity, plant location
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Dr. Priyanka Madan

Class – BBA 3rd sem

Subject – Production Management

Paper –B23-BBA- 304

September, 2025 1 st Week 1 Sept – 6 Sept	Factors affecting plant location
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Product design, steps in product design
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Process planning and selection, Maintenance Mgt, production planning and control,
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Make or buy decision
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Revision and test

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Dr. Priyanka Madan

Class – BBA 3rd sem

Subject – Production Management

Paper – B23-BBA- 304

October, 2025 1 st Week 1 Oct – 4 Oct	Inventory mgt and ABC Analysis
2 Oct, 2025 5 Oct, 2025 2 nd Week 6 Oct - 11 Oct	Mahatma Gandhi Jayanti/Dussehra Sunday XYZ, VED, FSN, SDE analysis, quality control in production
7 Oct, 2025 12 Oct, 2025 3 rd Week 13 Oct - 18 Oct	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday Purchase management, purchase cycle
19 Oct – 26 Oct	Vacations (Diwali)
5 th Week 27 Oct- 31 Oct	Plant layout and types of plant layout

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher – Dr. Priyanka Madan

Class – BBA 3rd sem

Subject – Production Management

Paper –B23-BBA- 304

November, 2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov - 15 Nov	Process, product and fixed layout
16 Nov, 2025	Sunday
4th Week 17 Nov - 22 Nov	Revision and test
23 Nov, 2025	Sunday
5th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Dr. Priyanka Madan

Class – M.com 1st sem

Subject – Strategic Management

Paper – M24-COM- 107

August, 2025 1 st Week 1 Aug – 2 Aug	Strategic formulation environmental appraisal,: concept, components
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Organisational appraisal , strategic management for new entrepreneurial ventures
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Analysis the external environment,
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Strategies concept. Importance, levels and strategies decision making , concept, significance and approaches
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Methods and techniques of organisational appraisal, Dynamic of internet environment
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Dr. Priyanka Madan

Class – M.com 1st sem

Subject – Strategic Management

Paper – M24-COM- 107

September, 2025 1 st Week 1 Sept – 6 Sept	Development of a strategic vision, mission and setting objective
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Stability, expansion, retrenchment and combination strategies
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Porter's Generic strategy, strategies alternative
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Revision and test
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	International level strategic alternative

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(July to November, 2025)**

Name of the Teacher –Dr. Priyanka Madan

Class –M.com 1st sem

Subject – Strategic Management

Paper – M24-COM- 107

October, 2025 1st Week 1 Oct – 4 Oct	Variation strategy, Internal and External Alternative, related and unrelated alternative
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct - 11 Oct	Horizontal and vertical alternative, competitive business strategy, cost leadership focus and differentiation strategy
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct - 18 Oct	Managerial Factors
19 Oct – 26 Oct	Vacations (Diwali) Strategic choice, process choice models
5th Week 27 Oct- 31 Oct	Strategy Implementation : challenges of changes and organisational learning

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Dr. Priyanka Madan

Class – M.com 1st sem

Subject – Strategic Management

Paper – M24-COM- 107

November, 2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov - 15 Nov	Strategic Issues in Technological Era
16 Nov, 2025	Sunday
4th Week 17 Nov - 22 Nov	Revision and test
23 Nov, 2025	Sunday
5th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 5th SEM

Subject–Goods and Services Tax

Paper–B23-COM-502

August,2025 1stWeek 1Aug – 2 Aug	Tax structure in India
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Overview of GST
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Registration
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Taxable event and scope of supply under GST
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Levy and collection of Tax
31Aug, 2025	Sunday

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 5th SEM

Subject–Goods and Services Tax

Paper–B23-COM-502

September,2025 1st Week 1Sept – 6 Sept	Small taxable persons- Exemptions and Composition Scheme
7 Sept , 2025	Sunday
2ndWeek 8 Sept– 13Sept	Time of supply
14 Sept , 2025	Sunday
3rdWeek 15Sept–20 Sept	Place of supply
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24Sept–27 Sept	Value of taxable supply
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Input Tax Credit

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 5th SEM

Subject–Goods and Services Tax

Paper–B23-COM-502

October,2025 1st Week 1Oct –4 Oct	Tax Invoice, Credit and Debit Notes
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Returns , Assessment and Audit
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Payment of tax , Offences and Penalties
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Appeals and Revisions

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti
Class – B.com 5th SEM
Subject–Goods and Services Tax
Paper–B23-COM-502

November,2025 5^{1st} Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Practical exposure to GST
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Revisions
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 5th SEM

Subject–Cost Accounting

Paper–B23-COM-501

August,2025 1stWeek 1Aug – 2 Aug	Cost Accounting
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Installation of costing system, Role of cost accountant, Elements of cost
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Cost concepts and classification
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Accounting for material
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Practical of Pricing of material issues
31Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (August to November, 2025)

Name of the Teacher–MS. Bharti

Class – B.com 5th SEM

Subject- Cost Accounting

Paper–B23-COM-501

September,2025 1 st Week 1Sept – 6 Sept	Material control
7 Sept , 2025 2 nd Week 8 Sept– 13Sept	Sunday Accounting for Labour
14 Sept , 2025 3 rd Week 15Sept–20 Sept	Sunday Overheads
21Sept,2025 22Sept,2025 23Sept,2025 4 th Week 24Sept–27 Sept	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day Unit Costing
28Sept,2025 5 th Week 29 Sept – 30 Sept,2025	Sunday Job and Batch Costing

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 5th SEM

Subject–Cost Accounting

Paper–B23-COM-501

October,2025 1st Week 1Oct –4 Oct	Contract Costing
2Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Practical of Contract Costing
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Process Costing
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Service Costing

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 5th SEM

Subject–Cost Accounting

Paper–B23-COM-501

November,2025 1st Week 1Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Cost Control and Cost Reduction
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Revisions
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti
Class – B.com^{3rd} SEM
Subject–Corporate Accounting
Paper–B23-COM-301

August,2025 1stWeek 1Aug – 2 Aug	Issue of Shares
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Practical of Issue of Shares
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Transfer of Shares
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	DMAT
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Redemption of Preference Shares
31Aug, 2025	Sunday

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 3rd SEM

Subject–Corporate Accounting

Paper–B23-COM-301

September,2025 1st Week 1Sept – 6 Sept	Profit or Loss Prior to Incorporation
7 Sept , 2025 2ndWeek 8 Sept– 13Sept	Sunday Underwriting of shares and debentures
14 Sept , 2025 3rdWeek 15Sept–20 Sept	Sunday Amalgamation of Companies
21Sept,2025 22Sept,2025 23Sept,2025 4thWeek 24 Sept–27 Sept	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day Practical of Amalgamation of Companies
28Sept,2025 5thWeek 29 Sept – 30 Sept,2025	Sunday Queries of students

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 3rd SEM

Subject–Corporate Accounting

Paper–B23-COM-301

October,2025 1st Week 1Oct –4 Oct	Internal Reconstruction
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Practical of Internal Reconstruction
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Final Accounts of Companies
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Practical of Final Accounts of Companies

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – B.com 3rd SEM

Subject–Corporate Accounting

Paper–B23-COM-301

November,2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov-15 Nov	Income Computation and Disclosure Standards
16 Nov,2025	Sunday
4th Week 17 Nov-22 Nov	Revisions
23 Nov,2025	Sunday
5th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti
Class – M.com 1ST SEM
Subject–Financial Management
Paper–M24-COM-102

August,2025 1stWeek 1Aug – 2 Aug	Financial Management
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Functions of Finance Executive in an Organization
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Time Value of Money
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Financial Forecasting
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Financial Planning
31Aug, 2025	Sunday

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – M.com 1st SEM

Subject–Financial Management

Paper– M24-COM-102

September,2025 1st Week 1Sept – 6 Sept	Cost of Capital
7 Sept , 2025 2ndWeek 8 Sept– 13Sept	Sunday Computation of Cost of Capital
14 Sept , 2025 3rdWeek 15Sept–20 Sept	Sunday Practical of Cost of Capital
21Sept,2025 22Sept,2025 23Sept,2025 4thWeek 24Sept–27 Sept	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day Recent Development in Financial Management
28Sept,2025 5thWeek 29 Sept – 30 Sept,2025	Sunday Capital Structure

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Bharti

Class – M.com 1st SEM

Subject–Financial Management

Paper– M24-COM-102

October,2025 1st Week 1Oct –4 Oct	Capital Budgeting Decisions
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Practical of Capital Budgeting
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Evaluation Criteria and Risk Analysis
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Capital Rationing , Working Capital Management and Control

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher—MS. Bharti

Class – M.com 1st SEM

Subject—Financial Management

Paper— M24-COM-102

November,2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov-8 Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov-15 Nov	Dividend Decisions
16 Nov,2025	Sunday
4th Week 17 Nov-22 Nov	Revisions
23 Nov,2025	Sunday
5th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – B.COM 1st SEM

Subject– Business law

Paper–BC-23-COM-102

August,2025 1stWeek 1Aug – 2 Aug	Introduction to Indian contract act :nature, classification of contracts, essentials of valid contract
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Proposal and acceptance ,capacity of parties to contract, free consent
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Lawful consideration and object Void agreement, performance and discharge of contract
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Remedies for breach of contract
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Formation of contract of sale, good and their classification, price
31Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (August to November, 2025)

Name of the Teacher– Dr. Lovneet kaur

Class – B.COM 1st SEM

Subject– Business law

Paper–BC-23-COM-102

September,2025 1 st Week 1Sept – 6 Sept	Conditions and warranties, transfer of ownership in goods
7 Sept , 2025	Sunday
2 nd Week 8 Sept– 13Sept	Performance of contract of sale, Remedies: unpaid seller and his rights, Buyers remedies
14 Sept , 2025	Sunday
3 rd Week 15Sept–20 Sept	Auction sale and online auction
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24Sept–27 Sept	Introduction to Indian partnership act 1932 :Nature of firm, rights, duties and liabilities of partners
28Sept,2025	Sunday
5 th Week 29 Sept – 30 Sept,2025	LLP act, 2008: concept and features , Incorporation of LLP

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – B.COM 1st SEM

Subject– Business law

Paper–BC-23-COM-102

October,2025 1st Week 1Oct –4 Oct	LLP agreement, extent and limitations of liabilities of LLP and partners
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Introduction to negotiable instruments act,1881: scope , features and types
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Negotiation ; crossing ;dishonor and discharge of negotiable instruments
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	IT act,2000 : purpose, benefits and limitations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – B.COM 1st SEM

Subject– Business Law

Paper–BC-23-COM-102

November,2025 5 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Introduction to digital signature, e-governance, electronic records, duties of subscriber, penalties and offences
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Revision
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr.Lovneet kaur

Class – M.COM 1ST SEM

Subject– Retailing

Paper–M24-COM-105

August,2025 1stWeek 1Aug – 2 Aug	Concept of retailing, features, importance, functions, theories
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Emerging trends in retailing, evolution, history of retail institutions and its contribution to Indian economy
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Globalization of retailing, Indian retailing scenario, organizational environment in retail sector
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Factors behind retail industry ; retail formats, Retail institutions by ownership and other forms of non retailing institutions , e-retailing
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Retail market segmentation; store location: trading area analysis
31Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (August to November, 2025)

Name of the Teacher–Dr Lovneet kaur

Class – M.COM 1ST SEM

Subject- retailing

Paper–M24-COM-105

September,2025 1st Week 1Sept – 6 Sept	Features of trading areas, site selection, types of location and site evaluation
7 Sept , 2025	Sunday
2ndWeek 8 Sept– 13Sept	Store planning: design and layout , Retail image mix
14 Sept , 2025	Sunday
3rdWeek 15Sept–20 Sept	Effective retail space management , atmospheric human resource management
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24Sept–27 Sept	Concept of retail marketing: retail marketing mix, advertising and sales promotion , store positioning
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Customer services; retail merchandising

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – M.COM 1st SEM

Subject– Retailing

Paper–M24-COM-105

October,2025 1st Week 1Oct –4 Oct	Buying organization formats and processes, devising merchandising plans , shrinkage in retail merchandise management
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Concept of merchandise pricing: objectives,determinants, types of pricing
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Pricing strategies; retail operation: elements, store administration, store manager responsibilities, management of retail outlets
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Store management and store security

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – M.COM 1ST SEM

Subject– Retailing

Paper–M24-COM-105

November,2025 1st Week 1Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Application of IT, consumerism and ethics
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	FDI in retail international retailing
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – M.COM ^{3rd} SEM

Subject– Project planning and control

Paper–M24-COM-304

August,2025 1stWeek 1Aug – 2 Aug	Concept, types, features of project
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Project idea generation , identification of investment opportunities
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Project screening ,project feasibility study; project planning and analysis
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Project organizational structure; Market and demand analysis
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Sources of information-primary and secondary, demand forecasting and market planning
31Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (August to November, 2025)

Name of the Teacher–Dr. Lovneet kaur

Class – M.COM 3RD SEM

Subject– Project planning and control

Paper–M24-COM-304

September,2025 1st Week 1Sept – 6 Sept	Technical analysis: materials and inputs, production technology, plant layout and location
7 Sept , 2025 2ndWeek 8 Sept– 13Sept	Sunday Financial analysis: major cost components, means of financing, planning capital structure
14 Sept , 2025 3rdWeek 15 Sept–20 Sept	Sunday Profitability and financial projections: cost of production, Break even analysis
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24 Sept–27 Sept	Projected profit and loss account, cash flow statement and balance sheet
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Project appraisal techniques under certainty and risk analysis

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – M.COM 3rd SEM

Subject–Project planning and control

Paper–M24-COM-304

October,2025 1st Week 1Oct –4 Oct	Social cost benefit analysis: concept , indicators of social desirability of project
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Methodology, L&M and UNIDO approach
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	SCBA in India
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Network techniques for project control: PERT/CPM

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – M.COM 3rd SEM

Subject–Project planning and control

Paper–M24-COM-304

November,2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Project implementation practices in India
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Revision
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–Dr. Lovneet kaur

Class – M.com 3rd SEM

Subject– Financial institutions and market

Paper–M24-COM-301

August,2025 1stWeek 1Aug – 2 Aug	Financial system: concept , nature and role; Financial system and markets
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Banking and non banking financial institutions; consolidation and competition among FIs
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Financial conglomerates; financial system and economic development
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Indian financial system – an overview
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Financial market : organization , economic role, instruments and regulation of money market; capital market: primary and secondary
31aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (August to November, 2025)

Name of the Teacher–Dr .Lovneet kaur
Class – M.com 3rd SEM
Subject– Financial institutions and market
Paper– M24-COM-301

September,2025 1st Week 1Sept – 6 Sept	Govt. securities market; recent developments in Indian capital and money market
7 Sept , 2025	Sunday
2ndWeek 8 Sept– 13Sept	Role of SEBI- an overview, Financial institutions: commercial banking –concept , role, classification, asset liability management , NPAs , financial inclusion
14 Sept , 2025	Sunday
3rdWeek 15Sept–20 Sept	Recent developments in banking including restructuring, privatization, MUDRA financing ; insurance companies in India-public and private
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24Sept–27 Sept	Non banking financial companies (NBFCs): role and types Private equity, venture capital and hedge funds , development banks-objectives and functions, operational and promotional activities –IFCI, ICICI, IDBI, SIDBI, SBI
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Concept , functions growth and future of merchant banking in India

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher-Dr. Lovneet kaur

Class – M.com 3rd SEM

Subject– Financial institutions and markets

Paper– M24-COM-301

October,2025 1st Week 1Oct –4 Oct	Government policy on merchant banking services, SEBI guidelines, leasing and hire purchase
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Venture capital finance, factoring services, credit rating
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Mutual funds :concept , performance appraisal and regulation ,types
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Types of mutual fund schemes

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher—Dr. Lovneet kaur
Class – M.com 3rd SEM
Subject- Financial institutions and market
Paper— M24-COM-301

November,2025 1st Week 1Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Designing and marketing of mutual fund schemes
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Recent developments in mutual funds schemes in India
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher –Ms. Harvinder Kaur

Class – BBA 5th sem

Subject – International Business

Paper – B23-BBA-502

August, 2025 1 st Week 1 Aug – 2 Aug	International business: Concept ,Nature, Importance
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Growth of international business in India Recent trends in Indian export and import from /to top countries
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Environmental impact of factors in international business
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Cultural environment and cultural shock and management
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Political environment -forms of political risk and management
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Ms.harvinder kaur

Class – BBA 5th sem

Subject – International business

Paper – B23-BBA-502

September, 2025 1 st Week 1 Sept – 6 Sept	Legal environment and economic environment
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Rationale for government intervention-why and how
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Nature , merit and demerits of different modes and ways of entry in international business
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Objectives , merits and limitations of BRICS
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Objectives, merits and limitations of new development bank

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher –Ms. Harvinder Kaur

Class – BBA5th sem

Subject – International business

Paper – B23-BBA-502

October, 2025 1st Week 1 Oct – 4 Oct	Role of WTO in promoting world trade and international business
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct - 11 Oct	Foreign investment: nature ,status and approval process
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct - 18 Oct	Trends in foreign direct investment
19 Oct – 26 Oct	Vacations (Diwali)
5th Week 27 Oct- 31 Oct	Trends in foreign institutional investment to India

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher –Ms. Harvinder Kaur

Class – BBA5th Sem

Subject – International Business

Paper – B23– BBA-502

November, 2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3rd Week 10 Nov - 15 Nov	Overseas direct investment
16 Nov, 2025	Sunday
4th Week 17 Nov - 22 Nov	Overseas institutional investment from India to the world
23 Nov, 2025	Sunday
5th Week 24 November,2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher –Ms.Harvinder Kaur

Class – BCom 1st sem

Subject – Financial Accounting

Paper – B23-COM-101

August, 2025 1 st Week 1 Aug – 2 Aug	Financial accounting: Concept, objectives and scope
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Accounting as an information system
9 Aug, 2025 10 Aug, 2025	Raksha Bandhan Sunday
3 rd Week 11 Aug - 14 Aug	Accounting principles
15 Aug, 2025 16 Aug, 2025 17 Aug, 2025	Independence Day Janmashtmi Sunday
4 th Week 18 Aug - 23 Aug	Accounting concepts and conventions
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Double entry system
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher-Ms.Harvinder Kaur

Class – BCom1st sem

Subject –Financial Accounting

Paper – B23-COM-101

September, 2025 1 st Week 1 Sept – 6 Sept	A brief overview of accounting standards in India
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Journal , ledger and trail balance
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Capital and Revenue concept and classification of income Provisions and Reserves, Final accounts
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Expenditures, Receipts
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Trading and profit and loss account and balance sheet with adjustments

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher-Ms.Harvinder Kaur

Class – BCom 1st sem

Subject –Financial accounting

Paper –B23-COM-101

October, 2025 1st Week 1 Oct – 4 Oct	Accounting for nonprofit organisation , Consignment Accounts
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct - 11 Oct	Accounting records, normal and abnormal loss
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct - 18 Oct	valuation of unsold stock, Branch accounts
19 Oct – 26 Oct	Vacations (Diwali)
5th Week 27 Oct- 31 Oct	Dependent branch, debtor's system, stock and debtors system Wholesale branch

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher –Ms.Harvinder Kaur

Class – BCom 1st sem

Subject – Financial Accounting

Paper – B23- COM-101

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Final accounts, hire purchase and instalment payment system
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Basic concepts, difference and accounting treatments
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher –Ms.Harvinder Kaur

Class – BBA1st sem

Subject – Principles of management

Paper – B23-BBA-102

August, 2025 1 st Week 1 Aug – 2 Aug	Introduction to management : Concept, Evolution of management
3 Aug, 2025	Sunday
2 nd Week 4 Aug – 8 Aug	Thoughts, functions, significance
9 Aug, 2025	Raksha Bandhan
10 Aug, 2025	Sunday
3 rd Week 11 Aug - 14 Aug	Managerial Roles and skills
15 Aug, 2025	Independence Day
16 Aug, 2025	Janmashtmi
17 Aug, 2025	Sunday
4 th Week 18 Aug - 23 Aug	Planning and decision making: concepts
24 Aug, 2025	Sunday
5 th Week 25 Aug - 30 Aug	Planning process
31 Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher-Ms. Harvinder Kaur

Class – BBA1st sem

Subject – Principles of management

Paper – B23-BBA-102

September, 2025 1 st Week 1 Sept – 6 Sept	Components of plans
7 Sept , 2025	Sunday
2 nd Week 8 Sept – 13 Sept	Organizing: Concepts, guiding principles
14 Sept , 2025	Sunday
3 rd Week 15 Sept – 20 Sept	Types of organizational structures :Line, functional, line and staff relationship
21 Sept, 2025 22 Sept, 2025 23 Sept, 2025	Sunday Maharaja Agrasen Jayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4 th Week 24 Sept – 27 Sept	Delegation of authority : meaning and elements
28 Sept, 2025	Sunday
5 th Week 29 Sept – 30 Sept, 2025	Centralisation VS decentralisation

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (July to November, 2025)

Name of the Teacher-**Ms.Harvinder Kaur**

Class– **BBA 1st sem**

Subject – **Principles of management**

Paper – **B23-BBA-102**

October, 2025 1st Week 1 Oct – 4 Oct	Staffing: nature and meaning, importance
2 Oct, 2025 5 Oct, 2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2nd Week 6 Oct - 11 Oct	Steps in staffing, Directing: Elements, Principles and importance
7 Oct, 2025 12 Oct, 2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rd Week 13 Oct - 18 Oct	Communication: Meaning, process
19 Oct – 26 Oct	Vacations (Diwali)
5th Week 27 Oct- 31 Oct	Communication barriers, collective measures

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester

(July to November, 2025)

Name of the Teacher –Ms.Harvinder Kaur

Class – BBA1st sem

Subject – Principles of management

Paper – B23-BBA-102

November, 2025 1 st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2 nd Week 3 Nov - 8 Nov	Sessional Exams
5 Nov, 2025 9 Nov, 2025	Guru Nanak Dev Jayanti Sunday
3 rd Week 10 Nov - 15 Nov	Communication network, controlling: concepts, importance
16 Nov, 2025	Sunday
4 th Week 17 Nov - 22 Nov	Process of controlling, Control Techniques
23 Nov, 2025	Sunday
5 th Week 24 November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – B.COM 1st SEM

Subject– Business Management

Paper–B23-COM-103

August,2025 1stWeek 1Aug – 2 Aug	Introduction to management: characteristics and significance of management
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Process and functions of management; nature of management: as science, art and profession
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Approaches of management: classical and neo- classical approach, behavioral approach
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Management science approach, systems approach and contingency approach, emerging management concepts
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Planning: process and importance of planning, types of plans: policy, mission, vision, objectives and strategy
31Aug, 2025	Sunday

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher– MS. Kajal Gambhir

Class – B.COM 1st SEM

Subject– Business Management

Paper–B23-COM-103

September,2025 1st Week 1Sept – 6 Sept	Organizing: principles and benefits of organizations; organizational structures
7 Sept , 2025	Sunday
2ndWeek 8 Sept– 13Sept	Types of organizational structure: line and staff, functional, divisional, matrix and virtual structure
14 Sept , 2025	Sunday
3rdWeek 15Sept–20 Sept	Organizational structure for large scale business organization, formal and informal organizational structure
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24Sept–27 Sept	Staffing: Importance and scope of staffing, modes of staffing
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Delegation: Advantages and barriers of delegation, guidelines for effective delegation

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – B.COM 1st SEM

Subject– Business Management

Paper–B23-COM-103

October,2025 1st Week 1Oct –4 Oct	Decentralization and centralization: Advantages and disadvantages and factors influencing decentralization
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Directing: Importance and components of directing, Coordination
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Controlling: Characteristics and process of control, prerequisites of an effective control system
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Techniques of controlling, Revision of planning and staffing

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – B.COM 1st SEM

Subject– Business Management

Paper–B23-COM-103

November,2025 5 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Motivation: Objectives and significance and approaches of motivation, revision of directing and organizing
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Leadership: Significance and functions, leadership styles, approaches to leadership
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM 1ST SEM

Subject– Business Research Methods

Paper–M24-COM-104

August,2025 1stWeek 1Aug – 2 Aug	Business research: concept, significance, categories- basic applied
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Types of research: Analytical, applied, conceptual, empirical, experimental, casual and approaches to research; quantitative and qualitative
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Longitudinal, cross sectional and methods vs. methodology, research problem; concept, selection and definition of research problem
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Formulation of research problem and framing of research hypothesis, developing research plans
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Research process: Concept, steps; types of research design: descriptive, exploratory and conclusive, experimental
31Aug, 2025	Sunday

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM 1ST SEM

Subject- Business Research Methods

Paper–M24-COM-104

September,2025 1st Week 1Sept – 6 Sept	Variables: meaning, need, types; measurement: scales of measurement
7 Sept , 2025	Sunday
2ndWeek 8 Sept– 13Sept	Reliability and validity: concept, need and types, literature review
14 Sept , 2025	Sunday
3rdWeek 15Sept–20 Sept	Meta-analysis: citation and reference style (APA style) Introduction to SPSS software
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24Sept–27 Sept	Sampling: concept, need, types, characteristics of good sample; population and sample
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Types of errors; data collection and analysis; type, tabulations approaches

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM 1st SEM

Subject– Business Research Methods

Paper–M24-COM-104

October,2025 1st Week 1Oct –4 Oct	Questionnaire, interview, observation, testing; types of test
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	T-test, Z-test (single, two population and paired sample), test of association
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Chi- square test and ANOVA
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Multiple regression analysis, factor analysis

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM 1ST SEM

Subject– Business Research Methods

Paper–M24-COM-104

November,2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Interpretation of data: concepts and techniques, report writing: significance, types of reports, layout of good report
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Evaluation: concept, format, considerations, presentation; research ethics, ethical issue in research
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM ^{3rd} SEM

Subject– Consumer Behaviour

Paper–M24-COM-309

August,2025 1stWeek 1Aug – 2 Aug	Concept of consumer, consumer behaviour: concept, types of consumer behaviour
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	Applications of consumer behaviour; consumer buying roles: types of Indian consumers, changing roles of Indian consumers
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Consumers buying process, problem-solving behaviour
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Internal determinants of consumer behaviour; needs, motivation and involvement
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Information processing; consumer perception; learning attitude and attitude change
31Aug, 2025	Sunday

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM 3RD SEM

Subject– Consumer Behaviour

Paper–M24-COM-309

September,2025 1st Week 1Sept – 6 Sept	Personality; psychographics, values and life-styles
7 Sept , 2025	Sunday
2ndWeek 8 Sept– 13Sept	External determinants of buying behaviour
14 Sept , 2025	Sunday
3rdWeek 15Sept–20 Sept	Family, reference groups, cultures and sub- cultures
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24 Sept–27 Sept	Influence of culture; sub- culture aspect of consumer behaviour
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Opinion leadership: process, measurement profile, WOM

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM 3rd SEM

Subject–Consumer behaviour

Paper–M24-COM-309

October,2025 1st Week 1Oct –4 Oct	Revision of personality and consumer perception, information processing
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Four view of consumer: Economic man, passive man, cognitive man, emotional man
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Models of buyer behaviour; diffusion of innovations
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Adaptation process; consumer research: concept and importance

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.COM 3rd SEM

Subject–Consumer Behaviour

Paper–M24-COM-309

November,2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	Scope and methods of consumer research and revision of life styles and external determinants of consumer behaviour
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Revisions of four view of man, changing roles and types of Indian consumers
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.com 3rd SEM

Subject– Human Resource Development

Paper–M24-COM-307

August,2025 1stWeek 1Aug – 2 Aug	Human resource development: concept and evaluation, relationship between HRD and HRM
3 Aug, 2025	Sunday
2ndWeek 4Aug– 8Aug	HRD process and framework: assessing HRD and needs
9Aug, 2025 10Aug, 2025	RakshaBandhan Sunday
3rdWeek 11Aug-14Aug	Training and development programme, implementation of programme and evaluation
15 Aug, 2025 16 Aug, 2025 17Aug, 2025	Independence Day Janmashtmi Sunday
4thWeek 18Aug -23Aug	Strategic interventions in HRD, HRD functions, role and competencies of HRD
24Aug,2025	Sunday
5thWeek 25Aug -30Aug	Competencies of HRD, professionals, emerging trends and challenges in HRD
31Aug, 2025	Sunday

KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN, KARNAL

Lesson Plan for the Odd Semester (August to November, 2025)

Name of the Teacher–MS. Kajal Gambhir

Class – M.com 3rd SEM

Subject– Human Resource Development

Paper– M24-COM-307

September,2025 1st Week 1Sept – 6 Sept	HRD activities: employee development activities, leadership development, action, learning and assessment
7 Sept , 2025	Sunday
2ndWeek 8 Sept– 13Sept	HRD culture and climate, elements of HRD climate; determinant needs and role of trade unions
14 Sept , 2025	Sunday
3rdWeek 15Sept–20 Sept	Employee counselling and wellness services, assessing the impact of HRD programs
21Sept,2025 22Sept,2025 23Sept,2025	Sunday Maharaja AgrasenJayanti Shaheedi Divas/Haryana War Heroes' Martyrdom Day
4thWeek 24Sept–27 Sept	Employee socialization and orientation: concept, categories and content of learning in socialization
28Sept,2025	Sunday
5thWeek 29 Sept – 30 Sept,2025	Career management and development and HRD audit

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
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**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher–MS. Kajal Gambhir

Class – M.com 3rd SEM

Subject– Human Resource Development

Paper– M24-COM-307

October,2025 1st Week 1Oct –4 Oct	Knowledge management: concept, process, tools and barriers to knowledge management
20Oct, 2025 5Oct,2025	Mahatma Gandhi Jayanti/Dussehra Sunday
2ndWeek 6 Oct-11Oct	Learning and HRD: concept, principles, process and theories of learning
7Oct,2025 12Oct,2025	Maharishi Valmiki Jayanti/Maharaja Ajmidh Jayanti Sunday
3rdWeek 13 Oct-18 Oct	Learning styles and strategies
19Oct – 26 Oct	Vacations (Diwali)
5thWeek 27Oct- 31 Oct	Role analysis, simulations, T-groups and transactional analysis

**KUMARI VIDYAVATI ANAND D.A.V. COLLEGE FOR WOMEN,
KARNAL**

**Lesson Plan for the Odd Semester
(August to November, 2025)**

Name of the Teacher—MS. Kajal Gambhir

Class – M.com 3rd SEM

Subject- Human Resource Development

Paper— M24-COM-307

November,2025 1st Week 1 Nov,2025 2 Nov, 2025	Haryana Day Sunday
2ndWeek 3 Nov-8Nov	Sessional Exams
5 Nov,2025 9 Nov,2025	Guru Nanak Dev Jayanti Sunday
3rdWeek 10 Nov-15 Nov	HRD in organizations: organizational health and organizational climate and management development
16Nov,2025	Sunday
4thWeek 17Nov-22 Nov	Organizational strategies based on human resources
23Nov,2025	Sunday
5thWeek 24November,2025 Onwards	University Examinations